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PARIS, FRIDAY, JANUARY 16, 1987

ESTABLISHED 1887

## Lufthansa Order Boosts Airbus

#### LATE NEWS

#### **Record Volume** On Wall Street

The New York Stock Exchange continued its 1987 romp on Thursday, setting a record for trading volume of 253 million shares as the Dow Jones industrial average surged 35.72 points to close at 2,070.73.

The previous record volume of 244 million shares was set on

Other market indexs also set records Thursday. Since Jan 2. the Dow average has climbed 174.78 points, or 9 percent of its value. See Page 12.

#### **INSIDE TODAY**

The Language

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Roadside stands like this are the best places to and find the authentic tastes of Jamaica. Page 10.

#### GENERAL NEWS

The Polish leader heard harsh COLLES words from Italian trade union-NULS: ists over his treatment of Soli-Page 8.

NON-135 Chernobyl still affects EC AMSIA food exports to Asia. Page 8.

AMSIA food exports to Asia. Page 8.

Two trainmen had used drugs prior to the Amriak accident that killed 16 persons. Page 4.

The latest Gulf War offensive - - reports of land battles on two fronts. Page 2.

BUSINESS/FINANCE If The dollar closed steady but

generally lower in nervous Eu-Helily ropean trading. Page 17. Andi of America recalled 250,000 vehicles because of problems with sudden accelera-Page 15.

#### Tentative Agreement to Buy A-340 Crucial to Production

By Ferdinand Protzman FRANKFURT - Lufthansa

AG said Thursday that it had tentatively agreed to buy 15 Airbus Industrie A-340 jets with an option on 15 more, providing a crucial launch order for the European con-

The future of the A-340, a fourengined, long-range, narrow-bod-ied plane, had been in doubt until Lufthansa provided the first order.
Airbus Industrie's sponsoring governments must still approve funding for the aircraft before the program can proceed.

Lufthansa, West Germany's na-tional surline, did not give financial details of the order, but one stock market analyst said the package could amount to nearly 4 billion Deutsche marks (\$2.2 billion).

Within minutes of Lufthansa's mnouncement, Air France said it hoped to rapidly conclude the pur-chase of seven Airbus A-340 airliners. The French national carrier also said it had ordered 16 Boeing 747-400 advanced jumbo jets.
The news considerably brightens

the future for Airbus Industrie. a consortium of French, British, West German and Spanish aircraft

and acrospace concerns, industry sources said.

The decision approving the order was made at a meeting Thursday of Lufthansa's supervisory board, a sortium's proposed competitor to company spokesman said, and cov-U.S.-built aircraft.

Plans call for the A-340-200 to carry about 220 passengers and 11 tous of freight, with a range up to 13,000 kilometers (8,000 miles). The A-340-300 model will have capacity for 256 passengers, 15 tons of freight and range up to 11,000 kilometers. Lufthansa is the world's largest freight airline, in annual tonnage terms.

The airliner is designed to fly on long-range routes that cannot fill a Boeing 747, which has a capacity of 340 to 500 passengers.

The planes will replace Lufthansa's fleet of 14 DC-10 jumbo jets, a spokesman said. Delivery is scheduled to begin in 1992.

A Lufthansa spokesman also said the carrier had chosen a new engine, the V-2500 Superfan, being See AIRBUS, Page 17

## Reagan Allies Urge Iran Arms Apology

By David E. Rosenbaum New York Times Service
WASHINGTON — Many of the

Republican lawmakers investigating the Iran-coutra affair, including some of President Ronald Reagan's strongest supporters in

Reagan sent paper to Iran out-lining U.S. policy. Page 4.

Congress, now say they believe the president should take full responsi-bility for his administration's mistakes, spologize to the American public and appeal to the people to

One of those legislators, Representative Henry J. Hyde of Illinois, said he had suggested to David M. Abshire, the president's new spe-cial counsel, that Mr. Reagan should use his State of the Union message on Jan. 27 to make such a

Another stannch Reagan ally, Senator Orm G. Hatch of Utah, said he had made a similar recommendation to the White House.

Other Republican legislators said in interviews that Mr. Reagan could limit the controversy and retain public support if he came for-ward and explicitly accepted full blame for mistakes in selling arms to Iran and allowing proceeds to be diverted to the Nicaragnan rebels.

They include Senator Warren B. Rudman of New Hampshire, vice chairman of a special Senate committee formed to investigated the matter, and Senator William S. Cohen of Maine, a member of both the special committee and the intelligence committee.

After Mr. Cohen said in a speech the Senate floor Monday that Mr. Reagan could not "escape re-spousibility" for the situation, Larry Speakes, the White House spokesman, said the president had already accepted responsibility.

However, the closest Mr. Reagan has come to acknowledging mistakes and assuming personal respousibility was in a radio address that the execution of these policies were flawed and mistakes were

Not all of the Republicans on the investigative committees who were interviewed said it would be appropriate for Mr. Reagan to make an apologetic statement.

For example, Senator Paul S. Trible Jr. of Virginia said: "While

#### 2 Colonels Linked to Iran Profits

By Stuart Diamond and Ralph Blumenthal New York Times Service

WASHINGTON - It has been alleged that two U.S. Army colonels were implicated in efforts to sell arms to Iran and acted for private gain while they were on active duty in sensitive European assignments, one as early as 1983, according to military sources, arms dealers and confidential docu-

The colonels, now retired, entered into dealings while assigned to the U.S. embassies in Paris and London, where they were entrusted with the official responsibility of monitoring international shipments of some of these same American weapons, according to interviews and records. They both

denied any wrongdoing.
U.S. military codes bar officers on active duty from using information gained in the line of duty for and American negotiators at the man as a counselor at the State private gain or even appearing to engage in a conflict of interest with arms dealers. It is also against U.S. law to sell arms to Iran. Military penalties range from oral reprimand to court martial; criminal violations are punishable by fines and imprisonment under federal

> The allegations emerged during an investigation by The New York Times and suggest that efforts to sell arms to Iran involve a wider circle of military officers than has so far come to light in accounts of dealings by Lientenant Colonel Oliver L. North, a former National Security Council staff member, and Richard V. Secord, a retired air force major general, the central figures in the White House initiative to sell arms to Iran and the diver-

> The New York Times also found that some of the private efforts of other military men occurred much earlier than the publicly acknowledged White House involvement, which began in mid-1985.

Documents in the possession of See COLONELS, Page 5

See REAGAN, Page 2

Sled dogs found easy going in Paris, where snow fell for two straight nights.

#### Death Toll Exceeds 170 In European Cold Wave

Compiled by Our Staff From Dispatches HAMBURG — West German engineers set off dynamite charges Thursday in an attempt to loosen huge ice floes blocking the Elbe River, as the death toll from the cold wave in Europe surpassed 170,

the authorities said.

A Hamburg city spokesman,
Werner Hackmann, said that West German Army units detonated the explosives in an effort to loosen packed-up ice floes east of the port city. Officials said the floes were blocking the Elbe, threatening floods in nearby residential areas. The thick ice had threatened to

burst dikes protecting the homes of 15,000 people along the river.

Snowplows were out again across northern Europe as commuuities struggled to cope with a fourth day of some of the fiercest winter conditions for two decades,

including record low temperatures. Many new fatalities were blamed on the weather, including the elderly and motorists who froze to death and people who died in accidents on hazardous roads.

Thousands of schools remained

shut, energy supplies were hit in some areas and rescue services in isolated districts struggled to reach villages cut off by snow. The coldest place in the northern hemisphere was Potrovsk in Soviet Siberia, with a temperature of mi-

nus 60 degrees centigrade (minus 76 degrees Fahrenheit). Many places enjoyed a respite Thursday from blizzards and snowdrifts. But with the pace of business and commerce reduced by the

weather, experts could offer little cheer, predicting further intense cold with more snow to come in many places. The freeze interrupted road and rail transport across Europe and disrupted some passenger flights. Some smaller airports were forced to close, including those in Venice

and Turin, as snow blanketed northern Italy and strong winds battered coastal areas. In Berlin, a 79-year-old woman froze to death near the Berlin Wall after appearently getting lost when she left the home for the elderly

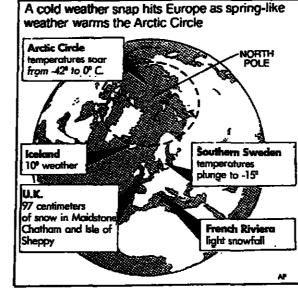
See COLD, Page 2

Weather Disrupts IHT Distribution

The harsh weather is taking its toll on the Herald Tribune's printing and distribution throughout Europe. For example, the unaccustomed heavy snowfall in the south of France caused the roof of our Marseille



Birds in London's Hyde Park got a helping handful.



printing plant to collapse Wednesday, and this plus icy roads are delaying many of our deliveries. Thank you for your understanding.

# Afghan Reports **Moscow Accord On Full Pullout**

KABUL, Afghanistan — Major General Najibullah, the leader of Afghanistan, announced Thursday that his government and the Soviet Union had reached accords paving the way for the full withdrawal of Soviet troops from Afghanistan.

Speaking on the first day of a government-proclaimed cease-fire. General Najibullah also offered an amnesty to military deserters as part of his campaign to end the civil war between government forces and Moslem rebels.

The rebels have rejected the cease-fire, and some groups have pledged to increase their attacks

General Najibullah was address ing a congress of the National Fa-therland Front, a pro-government umbrella organization. He cautioned that moves by Moscow and Kabul depended on the rebel response to his unity drive.

Separately, the Alghan government showed foreign reporters a U.S.-made Stinger missile that officials said had been captured from rebels in the past two weeks. Defense Minister Mohammad

Rafi said it was one of two such weapons, along with a British-made Blowpipe missile, captured by the army in Kandahar Province. These missiles prove that the

U.S. and Britain are directly participating in aggression against our country," Mr. Rafi said. At the congress, the chairman of the front, Abdurahim Hatef, told

delegates that reports of cease-fire violations by the guerrillas had come in from the Khost region near the Pakistani border. Dozens of delegates, when asked by Mr. Hatef if government forces should take immediate action against the rebels or wait before responding, shouted: "Go for them! Go for them!"

Speaking at a news conference later, the State Security Minister, Major General Ghulam Faruq Yaqubi, said it was too early to say whether there had been any serious

The United States and Pakistan plan to discuss Moscow's Afghan overtures. Page 2.

incidents or whether the cease-fire was holding

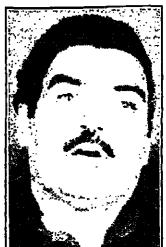
He made no comment on the incident mentioned by Mr. Hatef or on the reports from guerrilla sources in Islamabad that rebels had killed three government sol-diers early Thorsday in an attack near Torkham, close to the Khyber Pass on the Pakistani border. Interior Minister Sayed Moham-

mad Gulabzoi repeated Afghan government statements that the cease-fire, declared provisionally for six months, would be extended if it was observed by the guerrillas. The cease-fire is part of a nation-

al reconciliation plan announced by General Najibullah after he held talks with Mikhail S. Gorbachev. the Soviet leader, in Moscow last month. The Soviet Union has said it is seeking to expedite the return home of its troops. General Najibullah said future

measures taken by the two countries would "directly depend on steps taken by the other side," and declared that the Soviet Union would not abandon Afghanistan if guerrillas, aided by external sup-port, continued their attacks. Although he provided no details

of the agreement, analysts said General Najibullah's remarks were the first formal confirmation that a joint blueprint had been prepared See AFGHAN, Page 2



Major General Najibullah

#### Deng Attack Said to Hurt His Program

By Fox Butterfield

New York Times Service
WASHINGTON — An attack by China's leader on a writer wide-ly seen as the most influential intellectual figure to have emerged since the Cultural Revolution could undermine China's modernization program by frightening many intelctuals, State Department officials and other specialists said this week.
"It's a real setback," Merle

Goldman, a professor of Chinese history at Boston University, said Wednesday of Deng Xiaoping's criticism of the writer, Liu Binyan. In an interview with a visiting

Japanese politician Tuesday, Mr. Deng charged that Mr. Liu, along with a leading scientist and another writer, were responsible for touching off a wave of student demonstrations in China by advocating Westernization.

"When you attack Liu Binya you're not just attacking a few liter ary types but the whole Chinese intellectual community," Miss Goldman said. "He has become a symbol of integrity and professionalism for all Chinese scientists, engineers and students, just the kind of people Deng needs for modern-

Mr. Liu, a reporter for People's Daily, has emerged in the last few years as a muckraker who has exposed corruption among officials and raised questions about the legitimacy of the Communist system.

Although he spent more than 20 years confined to labor camps under Mao Zedong, be has remained a devoted Marxist. Beijing's tolerance of his recent writing was seen by many Chinese, analysis said, as evidence that the government was pursuing a more open policy to-ward intellectuals.

Mr. Deng's attempt to blame Mr. Liu, 61, for the month of student demonstrations that swept China is part of an old Chinese technique known as "killing the chicken to scare the monkey." Said Miss Goldman, who has written a book entitled, "China's Intellectuals: Advise and Dissent."

"While it may bring peace and order in the short term," she added. "for the long term it undermines Deng's own modernization drive." At the same time, State Department officials expressed concern See CHINA, Page 2

## Economic Boom Beckons Immigrants to Ivory Coast

By James Brooke New York Times Service ABIDIAN, Ivory Coast - Teodore Codo

He could stay at home in Benin and earn \$65 a month as a cook. Or he could travel for one week by truck, bribe guards at three national borders and enter the laistez-faire

earn \$165 a month. By choosing the Ivory Coast, Mr. Codo joined a flood of West African immigrants who now make up almost one-third of the country's population — three million out of 10 million people.

Immigrant workers, a group usually associated with the United States or Europe, come to the country to take part in one of Africa's rare economic success stories.

With its free-market economy, close links to France and open border policy, the Ivory Coast has emerged as an African nation marked by smooth roads, a functioning telephone system, well-stocked shops, near self-sufficiency in food and high economic

Coast may pull ahead of its traditional rival, Nigeria, to have the highest per capita income in West Africa. In 1985, both countries

1909 Coast's exports in 1900 were worth about \$3 billion, largely coffee and cocoa. By Ministry, said last week. In Abidjan, people for countries population, had exports valued at \$5 billion. had a per capita income of about \$700 a year -well over the \$300 average for the 11 other countries of West Africa.

largely oil. omntries of West Africa.

it has been our economic boom which has laundrymen. Burkinabe work as gardeners, attracted so many people in," Paul Koffi street sweepers and night watchmen.

In Abidjan, people from Benin, like Mr. Codo, are largely cooks and cabinetmakers. reely oil.

Senegalese are tailors and jewelry merchants.

Malians sell cloth in markets and work as

They generally do the manual labor that an Ivorian would never touch," an Ivorian journalist said of immigrants from Burkina

In the countryside, Burkinabe perform most of the labor on Ivorian coffee and cocoa plantations. On pineapple plantations, Ghanaians provide most of the labor. A national census is to be held this year

and Mr. Koffi Koffi predicted that it would show that haif of Abidjan's population of two million is foreign-born. His surveys indicate that one-third of employees in the private sector are foreign-born and that 60 percent of those in the "infor-

mal" private sector - street merchants and the like - are foreigners. The number of immigrants has caused spasms of xenophobia in the Ivory Coast In the early 1980s, when coffee and cocoa prices dropped, Ivorians pushed for a program of "Ivorization."

Under this program, the percentage of Ivorians in middle-level jobs rose from 45 percent in the late 1970s to 53 percent today. But with the resumption of growth in 1985, the government slowed the program. Last year the Ministry of Labor and Ivorization reverted to its original name, the Minis-

try of Labor, The president thinks a little like the Americans," the Ivorian journalist said of Félix Houphonet-Boigny, who has led the Ivory Coast since independence from France

See IVORY COAST, Page 2



Yuli M. Vorontsov, left, the new Soviet arms negotiator in Geneva, welcomed his U.S. opposite, Max M. Kampelman, to the Soviet Mission for a private lunch on Thursday.

## FOR NO U.S., Soviet Union Start 7th Series of Arms Talks

22-month-old Geneva arms talks possibly crucial, round Thursday with a negotiator of higher rank. over lunch at the Soviet mission

viet foreign minister, who was un- of talks "new impetus," making for expectedly assigned to head the na- what he called a "breakthrough tion's delegation last week, round." suddenly asked for a change of plans. He sought cancellation of a scheduled to last six weeks, could full session involving both sides' key negotiators.

Instead, Mr. Vorontsov invited ments by both sides that the other the chief American negotiator, is responsible for a lack of further Max M. Kampelman, to a private progress. and more intense luncheon meeting, excluding the other two top

negotiators for each side.

Soviet and U.S. officials are to meet in Geneva on Jan. 22 to dismeet in Geneva on Jan. 22 to dismeet in Geneva on Jan. 25 to dismeet in Geneva on Jan. 26 to dismeet in Geneva on Jan. 27 to dismeet in Geneva on Jan. 27 to dismeet in Geneva on Jan. 28 to dismeet in Geneva on Geneva on Geneva on Geneva on Geneva on Geneva part of an effort to provide what cuss nuclear testing the State De-Moscow has called a new dyna-partment said on Thursday, The mism" at the stalled negotiations, by raising the level of diplomatic representation and dispelling with a traditional opening session in favor of what looked like a "mini- seeking ways to improve monitormmit" by the two delegation

heads.

The United States was already seeking an end to all tests.

By Thomas Netter caught off guard by the appointment of Mr. Vorontsov, and said the appointment of Mr. Kampel-Department was not linked to a held the first meeting of a new, and Soviet request that he be replaced

At a news conference, the deputy Soviet negotiator, Alexei A. Obuk-Departing from tradition, Yuli how said the new ranks of the nego-tiators could give the current round

> prove crucial, both because of the new Soviet thrust, and the state-

■ Talks on Nuclear Tests

Soviet and U.S. officials are to

Associated Press reported from Washington. There has been an impasse on the issue, with the United States ing two treaties limiting the size of underground tests and the Soviets had a simple choice. economy of the Ivory Coast, where cooks

sion of funds to the Nicarasman

From Niger, Mali and Burkina Faso, immigrants do laundry near Abidian. This year, economists predict, the Ivory Coast's exports in 1986 were worth

Coast may pull ahead of its traditional rival, about \$3 billion, largely coffee and cocoa. By

Ministry, said last week.

#### Iran, Iraq Report Battles Raging on Two Fronts, **Causing Heavy Losses**

By John Kifner New York Times Service

NICOSIA, Cyprus — Fighting Thousands Flee Basta continued along two fronts in the Gulf War on Thursday, with both Iran and Iraq claiming they were inflicting heavy losses on the other. Iran, which opened a second front in the central region about 75 miles (120 kilometers) northeast of Baghdad on Wednesday, asserted that its regular army troops had withstood a half-dozen Iraqi connterattacks and taken two more hill-

The Iranians claimed Wednesday to have recaptured a border post and a chain of strategic heights the Iraqis had held there since the beginning of the war in

But the Iraqi news agency quoted the Iraqi Second Army Corps commander, General Abdul Sattar Ahmed al-Maeni, as reporting that the Iranian attack was "repulsed and crushed, with thou-sands of the enemy killed."

On the crucial southern front around the city of Basra, where the Iranians launched their counteroffensive — code-named Karbala-6 for the Shiite Moslem holy city in Iraq — both sides reported heavy combat, according to official communiques from both Baghdad and

Iran claimed its Revolutionary Guards and youthful Basij volunteers were besieging the island of Bovarian in the Shart-al-Arab waterway near the silted-up port of

The Iraqi news agency quoted a field commander in the area as declaring that "dams of fire created by Iraqi artillery, rocket launchers, mortars and helicopter missiles annihilated thousands of enemy troops throughout the night."

In Tehran, the state television showed a Revolutionary Guard commander at the battlefront, describing the Iranian offensive with the aid of a map and claiming that the advance had penetrated to within six to eight miles (10 to 13 kilometers) of Basra.

The aim of the offensive, he said, was to remove Iraqi firing positions near the Iranian port of Khorramshar on the other side of the Shattal-Arab, and to "push our own fire bases forward, closer to Basra to bring its vital facilities and ports

"We hope to continue these attacks so that this chain of operation to defeat the Iraqi enemy," he

Iraq continued heavy air raids evening by passers-by. and missile attacks on Iranian cit-**ZOURDIONS** with Thursday night's communique saying the air force had flown 108 combat missions. Surface-tosurface missiles were fired at four western Iranian cities overnight in retaliation for three missile attacks in four days on Baghdad, the Iraqi news agency said.

The missile and air raids were in revenge for every honest drop of Iraqi blood shed in barbaric Iranian attacks on Baghdad and other



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cities," an Iraqi military spokes man declared.

Patrick E. Tyler of The Washington Post reported from Basra: Shells have been raining on Basra, a city of one million people, for

Hundreds of thousands of peo-ple have fled to the countryside. The hospital ringed by a whitewashed masonry wall is overflow-

relatives of the wounded peer over the wall to get a glimpse of the soldiers and civilian casualties awaiting treatment

The remaining residents of Basra have barricaded themselves behind mounds of sandbags. The balconies of apartment buildings also are stuffed with anything that can stop the shrapnel.

Walls and rooftops have been blown away from dozens of houses and apartment buildings. The Basra Sheraton, which faces

the Shatt-al-Arab waterway, has taken a number of direct hits. All of the glass facing the waterway has been blown out and the building facade is scarred by shrapnel.

About 60 residents and staff members are staying in back rooms on the street behind the hotel. The corniche along the Shatt-al-

Arab is deserted. Two of the three large freighters at anchor in the waterway have taken artillery hits. They sit partially sunk, most of their superstructure protruding awkwardly from the shallow chan-On the way into the city, the

nearby village of Zubair has be-come a choked, chaotic refugee camp and rear area headquarters for the Iraqi Army.

"The people come from Basra because of the bombs," said a soldier who drove into the largely deserted capital of southern Iraq on Thursday after five days of fierce

Helicopter gunships fly low over the dust heading east toward the front from the big military encamp-

# **Europe Shivers**

(Continued from Page 1)

where she resided. The West Berlin tions will lead to a faithful opera-police said the woman, who was wearing only summer clothing, was found near the wall Wednesday

> In Poland, steel and chemical plants reduced output because of DOWER CUIS.

> Moscow enjoyed a brief respite from the extreme cold but exceptionally cold weather continued elsewhere in the Soviet Union, which is suffering its harshest January since 1950. The weather has damaged heating and power supply

systems in many areas.

An ice hockey match in Sweden had to be canceled when the ice melted, despite the fact that Sweden is suffering its coldest weather for decades. The cold was believed to have caused a malfunction in the

indoor rink's freezing equipment.
In the Netherlands, the driver of a train stopped to rescue a wounded swan that had almost frozen to death. The driver thawed the bird in his cabin and handed it over to railway police.

Europe's warmer countries did not escape the chill. Snow fell within 50 miles (80 kilometers) of Lisbon, where it has not snowed for 32

In Spain, 50,000 people were cut off by snow and 51 mountain passes were blocked. In Yugoslavia, five persons died when a bus skidded off an Adriatic coast road. In France, officials declared an emergency in the Mediterranean

region around Marseille, which has been paralyzed by snow and where high winds damaged sailing boats There was no word on the fate of

six skiers who disappeared in the Vercors mountains, where fog and high winds hampered search ef-In Britain, the police said at least eight more persons, mostly elderly

nsioners, died of the bitter cold on Wednesday, bringing the death toll to at least 20. The chiming mechanism in Parliament's famous Big Ben clock tower had to be fanned with a spe-

cial heater to keep it going. Britain had to import energy from France to meet record demand. Approximately 1,000 motorists were stranded in a village in northern Britain after a mountain high-

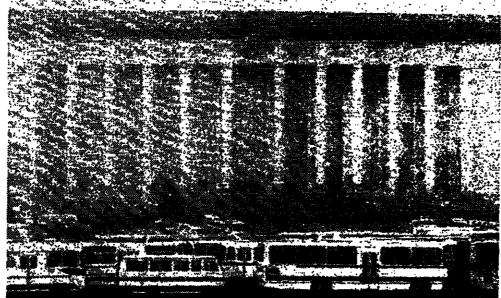
way was blocked by snowdrifts. In Bavaria, many schoolchildren unable to get home Wednesday spent the night in schools and village halls. (AP. Reuters)



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**WORLD STOCKS IN REVIEW** IN THE HIT EVERY MONDAY, A CONCISE OVERVIEW OF TRADING ON MAJOR WORLD STOCK MARKETS DURING THE PREVIOUS WEEK AND A LOCK AT



More than a hundred buses and vans were parked in front of the Great Hall of the People in Beijing on Thursday. The vehicles were said to have brought top-level officials for a meeting to discuss the student demonstrations and the appropriate government response.

#### CHINA: Deng Attack on Writer Called 'Real Setback'

(Continued from Page 1) general secretary of the Communist

Party, who has long been viewed as Mr. Deng's most likely successor. Mr. Hu has missed several recent public appearances, and the analysts suggested that he might be in political trouble because of the student demonstrations. Diplomats in

Beijing have said the same thing. Mr. Hu and some other leaders have argued that the economic changes were being held back by conservative local party officials and that the power of these officials needed to be reduced to speed economic growth.

It was seminars and articles on the possibility of political change that lay behind the student protests, with the students contending

By Bernard Gwertzman

New York Times Service

early next week on a common ap-

proach toward the seeming Soviet

effort to bring about a political

settlement to the war in Afghani-

stan, Reagan administration offi-

The officials said Wednesday

seven-year war against Afghan in-

a very inistrating war and the war

hasn't been going very well from their point of view," said Robert

Peck, a deputy assistant secretary of state for Near Eastern and South

"And I think if we're looking for

silver lining here," he added, "I think it may be that the Soviets have decided that they needed a

political dimension to their policy

in Afghanistan. If they're seriously

looking for a political settlement,

United States and Pakistan will

take place in Islamabad next Sun-

day and Monday. The undersecre-

tary of state for political affairs,

Michael H. Armacost, will fly to Pakistan this week for talks with

The Pakistani Embassy an-

nounced Thursday that Mr. Arma-

cost would leave for Pakistan on

Friday, Agence France-Presse re-

leaders will discuss other issues -

including American concern about

Pakistan's efforts to develop the

ability to build a nuclear weapon— but the main topic will be Afghani-stan, the U.S. officials said.

Both countries perceive a need to

counter the Soviet campaign to

build up support for the cease-fire,

and to draw up a concerted approach for the next round of Unit-

ed Nations talks on Alghanistan on

American officials said there was

uncertainty in Washington and in

(Continued from Page 1)

that kind of statement would be

heartily well-received by the Amer-

ican people, the problem is, I don't

think the president really knows yet what happened."

intelligence committee and the

Reagan had acted properly in sell-

ing a relatively small number of

help the contras, as the rebels in

apons to Iran and that he was

Mr. Hatch, a member of both the

Feb 11.

Mr. Armacost and Pakistani

The consultations between the

cials have said.

Asian affairs.

that's good news."

top Pakistani leaders.

ported from Washington.]

WASHINGTON — The United

over the status of Hu Yaobang, the quickly enough toward democracy. Although Mr. Deng insisted in

the interview Tuesday that the economic changes would proceed, Miss Goldman suggested that the attacks on Mr. Liu raised new doubts that the economic changes could succeed without changes in the political system.

Mr. Hu and Mr. Liu have long had a personal link, with Mr. Hn serving as the writer's protector, according to Chinese sources. They worked together in the 1950s when Mr. Hn was head of the China Youth League and Mr. Liu worked for a newspaper under his aegis, China Youth Daily.

Mr. Liu has become the most widely read and admired author in

Soviet Campaign on Afghanistan

States and Pakistan plan to consult for a negotiated compromise or

that the belief had grown in the ets that fell short of being seen as a

U.S. and Pakistani governments complete debacle for Moscow,

that Moscow has given up hope of a which has about 120,000 soldiers in

successful military outcome of the Afghanistan. There also seems to

They've had seven long years of ermment should emerge in the af-

Prompts a U.S.-Pakistani Meeting

Islamabad about whether the Sovi-

et stress on a political settlement

actually signified a genuine wish

was a ruse to weaken support for

Interviews in recent days with

American officials also indicated

uncertainty on whether the Resean

administration would actually wel-

come an agreement with the Sovi-

be no consensus by the parties to

Some officials in the two govern-

ments are said to believe that the

cease-fire and the call for a govern-

ment of "national reconciliation"

announced on Jan. I by Major

General Najibullah, the Afghan

leader, were meant to undermine

the guerrilla forces by weakening

support for them internationally

by Moscow and Kabul for the with-

there are about 120,000 Soviet

troops in Afghanistan. Moscow in-tervened in December 1979.

contingent on the success of General Najibullah's plan for concilia-

tion between the government and

central Kabul, General Najibullah

He announced that Afghan Army officers and soldiers who had

left the country while on active ser-

vice would be pardoned, and said

youths returning from abroad

Under an amnesty for prisoners

Mr. Hyde, the ranking Republi-

can on the House intelligence pan-

d, a member of the Iran investiga-

tive committee and one of the most

panel investigating Iran-contra the president wants credit for the dents when they acknowledged matters, said he believed that Mr. good things that have happened on mistakes. Mr. Nixon probably

his watch, he can't decline respon-

In this instance, he said, "You

confident the president did not had a risky foreign policy conduct- takes before the Judiciary Commit-

know about the use of profits to ed by amateurs, and that's the pres-

had ever reached Mr. Reagan, In

sibility for errors and mistakes."

ident's fault."

Nicaragua are known.

But Mr. Hatch said Mr. Rea
Mr. Hyde said he did not know whether his suggestion to Mr. Ab-

gan's statements on the matter so shire that the president use his

far had been seriously inadequate State of the Union speech to accept

and had served to prolong the con-

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"It would be better," he said, "if the past, Mr. Hyde said, his advice

the guerrillas.

Afghan officials said the with-

Western experts estimate that

AFGHAN: Accord Is Reported

Afghan officials said the with-drawal agreement was likely to be tional reconciliation commissions

In his speech to the congress, five million Afghan refugees to re-held at the former royal palace in turn home, General Najibullah

expanded on the national reconcili- ment grants. Businessmen and

ation proposals he advanced in late landowners would be exempt from

December and on New Year's Day. unpaid taxes, and teachers, doctors

influential conservatives in the on's impeachment, said the public

House of Representatives, said, "If would almost always forgive presi-

termath of a Soviet withdrawal

the Afghan insurgent forces.

that the party was not moving China, Miss Goldman and the officials said. His most famous book was an emosé of corruption among a network of party officials in northeast China entitled. "Between Men and Monsters."

In an extended essay published during a major dispute in 1985, "The Second Kind of Loyalty." Mr. Liu suggested that Chinese should be loyal to their country and society first, not to the party.

Mr. Liu has sought to reject the label of dissident, since it goes against the Confucian tradition of loyalty to the government, Miss Goldman said. But in a meeting last summer in Beijing, he told her that despite all the favorable publicity abroad about China's changes, he worried that "things really haven't changed," she said.

sored negotiations.

Afghan government proposals.

ing on since 1982 in Geneva.

jailed for opposition to the ruling People's Democratic Party, youths

under 18, women and people serv-

ing sentences of under five years

Prisoners jailed for violence or

espiouage could also be released if

and there were firm guarantees that

they would refrain from anti-gov-

said they would receive resettle-

Foreign analysts said General Najibullah's offer would increase

pressure on the rebels to come to

some sort of accommodation with

Mr. Cohen, who served on the

House Judiciary Committee in

1974 when it investigated the Wa-

tergate affair and voted to recom-

mend President Richard M. Nix-

would not have been forced from

office, Mr. Cohen said, if he had

come forward and admitted mis-

In the current case, he said, "no

malice or malevolence was in-

volved," and he thought Mr. Rea-

gan would be readily excused for

A White House spokesman said

The president has said that mis-

takes were made but he certainly

feels that no apology is necessary,

said the spokesman, Albert R. Bra-shear, "The president feels that he

has done nothing for which he feels he must apologize."

Thursday that Mr. Reagan felt no nced to apologize over the Iran arms affair, The Associated Press

errors in judgment.

reported.

■ No Reagan Apology

Renewing his appeal to about

erroment activities, he added

and officials would get jobs.

would be released, he said.

#### **Japan Moves** To Broaden Its Role in The Pacific

By Michael Richardson SINGAPORE - Japan is starting to spell out details of a strategy for promoting economic growth and political stability of non-Communist countries in Southeast Asia and the South Pacific.

Diplomats said Thursday that the government of Prime Minister Yasubiro Nakasone had decided to adopt a higher profile in regional

They said the simultaneous dispatch late last week of Tadashi Kuranari, Japan's foreign minister, on a five-nation Pacific tour, and of Hajime Tamura, the international trade and industry minister, to three of the six members of the Association of Southeast Asian Nations, was intended to highlight lokyo's interests in the area

Japan has been under pressur from regional states and the United States to develop new forms of economic cooperation to help prevent the growth of political radicalism and of Soviet bloc influence.

In a speech in Fiji on Wednesday, Mr. Kuranari said Japan did not want to see tensions introduced into the South Pacific.

Analysts said this was an oblique reference to Soviet efforts to develop a larger presence in the area by offering financially hard-pressed Pacific islands favorable fisheries and trade agreements.

Mr. Kuranari said Japan would expand economic cooperation with the islands and provide "as much assistance as possible to make the region economically more prosper-

He also invited leaders of South Pacific countries to annual political consultations in Tokyo.

Robert J. O'Neill, director of the London-based International Institute for Strategic Studies, said Thursday that Japan was acknowledging it had to play a more important role in the "economic well-being of small Pacific island some top Pakistani officials, are said to be less skeptical of the Sovi-

Addressing a military conference et motives and optimistic that an in Singapore, he said all the islands agreement acceptable to all sides were poor in resources and many can emerge from the UN-sponwere over-populated.

There would be little danger of Mr. Peck said it was important to Soviet penetration of the area if the remain skeptical about Soviet in-United States and its friends in the tentions until Moscow gave con-Pacific, particularly Japan, Austra-lia and New Zealand, stepped up efforts to aid the economy, he addcrete signs of pulling out of Af-But Pakistan's deputy foreign ed.

minister, Zain Noorani, in an inter-Mr. Tamura, who was in Thaiview in Pakistan, said he was optiland on Thursday after holding talks with government leaders in ment, asserting that Pakistan was Indonesia and Malaysia, has told ready to explore all new Soviet and his hosts that Japan will help ASEAN countries hit by the fall in the prices of oil, natural gas, rub-The UN negotiations that are to ber, tin, palm oil and other key resume next month have been go-

export commodities. Japanese officials said they The chief UN negotiator, Diego planned to promote ASEAN ex-Cordovez, has said that the four ports, help small and medium indocuments that would make up an dustries with export potential, en-Afghanistan agreement are "virtucourage further Japanese investment, and discuss ways of

speeding up the transfer of Japa-nese technology. Superpower Talks Urged Mr. Nakasone called Thursday for the United States and the Soviet

Union to give up their mutual mistrust and to hold a summit meeting 'as soon as possible," The Associated Press reported from Belgrade.

Mr. Nakasone made the appeal in a speech at Belgrade University during what was the first visit by a goslavia, a stop on Mr. Nakasone's weeklong tour of Finland, East Germany, Yugoslavia and Poland.

At a subsequent news conference, he said that once territorial issues between his country and the Soviet Union were resolved, a peace treaty should be signed "on the basis of which lasting and sta-ble relations can unfold."

He said, "We do welcome indications — a reflection of increasing interest the Soviet Union has in would be granted a six-month ex-emption from military service. the government. The guerrillas re-jected the truce offer out of hand Asia and the Pacific region — of Soviet willingness to establish good relations with us."

#### REAGAN: Congressional Allies Urge Him to Apologize Hinckley Received the president would say: The buck to the president has often been stops at my desk. If I didn't know, I should have known," to the president has often been withheld by Mr. Reagan's advisers. Mr. Cohen, who served on the

WASHINGTON — John W. Hinckley Jr., who admitted shoot-ing President Ronald Reagan in 1981, received a 12-hour pass last month to leave a mental hospital despite Secret Service objections, a Secret Service spokesman said.
The spokesman, William Cor-

bett, said Wednesday that staff members at St. Elizabeth's Hospital in Washington gave Mr. Hinckley the pass Dec. 28 for medical reasons, overruling the objections. The hospital had no immediate COmment

The hospital had notified the Secret Service in advance and cooperated by keeping a hospital official with Mr. Hinckley and helping the Secret Service monitor his whereabouts. "We didn't ride in the same car with him or sit in the next room," Mr. Corbett said. "But we knew where he was and what he A Winner After 482 Ballots was doing."

NITERNATIONAL STOCK MARKETS

#### **WORLD BRIEFS**

#### EC Reportedly Agrees on Retaliation, For Trade Tariffs Threatened by U.S.

BRUSSELS (AFP) - The 12 countries of the European Coun agreed Thursday night on economic measures it will take against the United States if Washington moves against EC exports, diplomatic sources said here.

The permanent representatives of the EC member nations agreed to impose a surtax of 42 to 55 European Currency Units (about \$45 to \$60) per metric ton on EC imports of corn gluten and rice from the United

The United States has said it will place tariffs on white wine, brandy and some other imports from the EC because of the community's refusal to compensate it for the loss of U.S. farm exports to Spain. The loss resulted from the terms of Spain's membership in the EC, which became effective a year ago.

The U.S. tariffs have been temporarily deferred, and there have been expressions of hope on both sides of the Atlantic that a compromise can be reached before retaliatory measures actually go into effect.

#### Pretoria Allows U.S. Reporter to Stav

JOHANNESBURG. South Africa (AP) — The government said Thursday it has withdrawn its decision to expel Michael Parks, a Los Angeles Times correspondent, from South Africa. Stoffel Botha, the minister of home affairs, said Mr. Parks's work permit has been extended for three months after editors from the paper

traveled to South Africa to appeal the decision. Mr. Parks, 43, has been in South Africa since mid-1984. The government announced Dec. 9 that it would not renew his work permit, which expired in September, and told him to leave the country by Dec. 31, No reason for that action was given.

#### Waite Meets Lebanon Moslem Leader

BEIRUT (AP) - Terry Waite, the Church of England envoy, met on Thursday with a Sunni Moslem leader, Sheikh Hassan Khaled, and said his mission to win the release of foreign bostages in Lebanon was "going ahead well."

There have been two kidnappings since Mr. Waite, the personal emissary of the archbishop of Canterbury, arrived on Monday. A Sandi Embassy employee was kidnapped in Moslem West Beirnt on Monday evening, a few hours after Mr. Waite's arrival, and a French journalist was grabbed by gunmen Tuesday, minutes after he photographed Mr.

Mr. Waite said Wednesday that he had "no reason to believe" the two abductions were related to his mission. But he advised foreign correspondents not to accompany him in West Beirut. Mr. Waite failed on Wednesday to win an outright pledge of support for his mission from Amal, Lebanon's strongest Shiite Moslem militia.



Bruno Kreisky, the former Austrian chancellor, resigned

#### **Austrian Coalition Drops 5 Portfolios**

VIENNA (AP) - The form of the new Austrian coalition government was given final approval Thursday by the Socialist Party and the conservative People's Party, and it included the removal of five government posts, Chancellor Franz Vranitzky announced.

The reduction was achieved by restructuring four ministries and reducing the number of state secretaries. Final agreement on the coalition was reached by negotiating teams Wednesday and unanimously approved Thursday by the executive committees of both parties.

Alois Mock, chairman of the People's Party, will serve as vice chancel-

lor and foreign minister in the new government. In protest over the Socialists' failure to retain the Foreign Ministry, former Chancellor Bruno Kreisky resigned as honorary chairman of the party.

#### For the Record

Governor Mario M. Cuomo of New York appointed a special prosecutor Tuesday to handle the case of a racially motivated attack against blacks last month in a white area of New York City in which one man died. The victims refused to cooperate with a district attorney. (NYT)

About 900 Iranian Jews, stranded in Vienna for months, have been approved for immigration to the United States in the first three months of this year, a U.S. official said Thursday.

(AP)

A U.S. appeals court in New York has ruled that the multibillion-dollar lawsuits against Union Carbide over the Bhopal chemical disaster should stay in the Indian courts.

#### Correction

A Page 1 story Thursday misstated the month for which U.S. trade-figures were last reported. The article should have said that the U.S. trade deficit widened to a record in November, not December,

#### IVORY COAST: Boom Goes On

(Continued from Page 1) in 1960. "He thinks that what built the United States is its openness to the outside world."

Indeed, in a recent speech the president said, "In this way, this tiny country of seven million souls with three million of our brothers, bringing us to 10 million -is a country without a passport: One comes, one leaves, one stays, but more often one stays."

As part of this open-door policy, foreigners can buy land and can vote, and three government ministers are foreign-born

"The Ivory Coast has created a very nice platform where young Africans can contribute their talent," said Seth Dei, an American-educated Ghanaian, who owns a computer distributorship.

Mr. Dei and other West Africans say they see immigration in the country as part of a tradition of free movement of populations along Airica's west coast.

"You can't legislate against it it has been going on for centuries." said Lawrence Ekpebu, Nigeria's ambassador to the Ivory Coast.

KINGWOOD, West Virginia. Preston County commissioners who had been trying for more than a week to break a 4-4 tie and elect a president unanimously picked Dave Friend on the 482d ballot

We tried expulsions, but most of them came back again Immigrants say they left home for the Ivory Coast to better their "In Senegal, my family can never

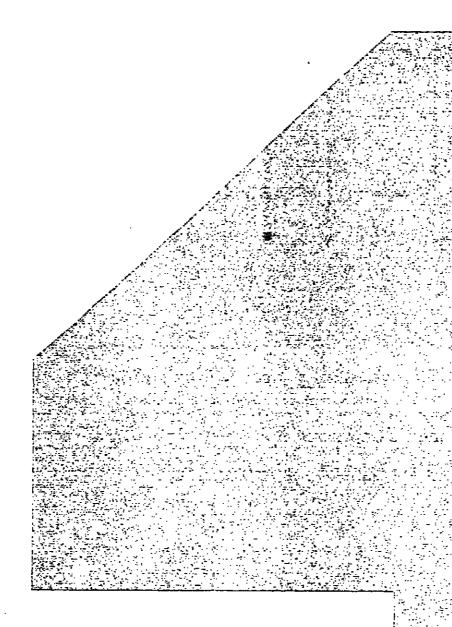
get enough work and they take all my money," said Fall Abdoulage, a Senegalese vendor in the Cocody market in Abidian, as he stood surrounded by ivory combs, malachite bracelets and ebony necklaces. Here -- no mother, no father, no brothers - I have enough money left over to go dancing."

#### Chile to Allow **Political Parties**

SANTIAGO - Chile's ruling military junta approved on Thurs-day a law permitting the formation of political parties for the first time in 14 years.

Marxist parties are still specifically excluded, under the terms of the Chilean Constitution of 1980. Other parties will be allowed providing they can meet the new law's strict conditions.

Political parties have been offi-cially banned since the militar overthrew the elected Marxist gov ernment of President Salvador Allende in 1973. In recent years, however, parties have begun to opexate more or less openly, although they have not been allowed to call public meetings and have not had access to the mass media

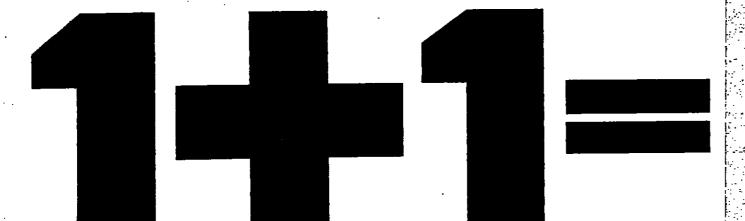


On the 30th december 1986, the CGE and ITT Telecommunications, in association with the Société Générale de Belgique and Crédit Lyonnais, have decided to group all Crédit Lyonnais, have decided to group all of their communications activities under the control of a common company based the control of a common company based in the Netherlands: Alcatel.

in the Netherlands: Alcater.

The new group thus constituted immediathe new group thus constituted immediately presents itself as a world leader in the tely presents itself as a world leader in the field of communications.

Alcatel, because of its technological capabilities, its financial base and expertise, bilities, its financial base and expertise, has the necessary means for developing has the necessary means for developing new technologies which will enable it to new technologies which will enable it to play a decisive role, on the world scale, in play a decisive role, on the world scale, all future areas of communications.





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## At The New Yorker, a Rebellion

#### Magazine Staff, Authors Sign Letter Opposing New Editor

By Margot Homblower

Washington Post Service NEW YORK — More than 160 New Yorker staff members and contributors, including the reclusive J.D. Salinger, have signed a letter calling on Robert A. Gottlieb to withdraw as the magazine's next

There was a powerful and apparently unanimous expression of sadness and outrage over the manner in which a new editor has been imposed on us —and opposition to the fact of that imposition," the writers, editors and artists wrote

Mr. Gottlieb on Wednesday.

But Mr. Gottlieb, 55, promptly refused to withdraw, and the transition seemed assured when he was observed lunching Wednesday at the Algonquin Hotel with William Shawn, 79, the magazine's editor

Mr. Gottlieb, the president and editor in chief of Alfred A. Knopf. was named Monday by Samuel I. Newhouse Jr., The New Yorker's owner, to succeed Mr. Shawn.

But Mr. Shawn said Tuesday that he had not planned to resign so soon and that Mr. Newhouse had reneged on an understanding that the fiction editor, Charles McGrath, would succeed him.

The New Yorker has not achieved its pre-eminence by fol-lowing orthodox paths of magazine publishing and editing," the staff letter asserted, "and it is our strange and powerfully held conviction that only an editor who has been a longstanding member of the staff will have a reasonable chance of assuring our continuity, cohe-sion, and independence."

"We also know that you are a reasonable person," it added. With this in mind, and cognizant of your expressed deep admiration and affection for this magazine, we urge that, after consultation with our owner, Mr. Newhouse, you withdraw your acceptance of the post that has been offered you."

Signers included famous names in fiction, journalism, criticism and illustration, such as Roger Angell. Whitney Balliett, Penelope Gilliatt, E.J. Kahn Jr., Edward Koren, Ved Mehta, John McPhee, Saul Stein-

berg and Calvin Trillin.
Although Mr. Newhouse had noted that Knopf under Mr. Gott-



Robert A. Gottlieb

lieb had published the books of several New Yorker writers, most of those, including Jonathan Schell, Janet Malcolm, Mark Singer and Lillian Ross, joined the call for Mr. Gottlieb to withdraw. Two promi-

nent Knopf authors, John Updike and Renata Adler, did not. Mr. Gottlieb's response, posted on the bulletin board of the magazine's 43d Street offices Wednesday afternoon, read: "Of course I understand the feelings you expressed in your letter, and can even sympathize with them. I also appreciate the fact that your resistance to my coming is not personal.

But I do plan to take up this

new job as soon as is conven and practical, and can only add that I'm looking forward to knowing and working with you all."
Mr. Gottlieb's appointment and
the reaction to it has been the talk

of the New York literary world this

week. He would be only the third editor of the 62-year-old magazine. Mr. Gottlieb said, "They are very distressed that someone they love and revere is leaving - and particularly under circumstances that in their minds are inappropriate - and a stranger is being

"I fell on their heads from outer space," he said. But, he added: "I hope and believe once I'm there and people begin to know me, their anxiety and resentment will recede. I'm going there with the greatest goodwill."

"I am not surprised," Mr. New-house said of the staff reaction. "I think there's a very emotional reaction to a situation that's difficult for people who've had one editor for 35 years. The New Yorker is a



Second Suspect Is Charged in San Juan Hotel Fire

Under a black hood as he was pushed into a U.S. Marshal's van, Armando Jiménez Rivera, 28, a waiter in the penthouse restaurant of the Dupont Plaza Hotel in San Juan, Puerto Rico, left a court. He is the second hotel employee to be charged in the Dec. 31 fire at the hotel. Mr. Jiménez and Hector Escudero Aponte have been charged with 96 counts of murder and starting the fire shortly before hotel workers were to strike over pay. The two are members of the International Brotherhood of Teamsters. The union said, meanwhile, that it had been vindicated by the investigation. Rene Rodríguez, the local Teamsters president, noted that none of the charges implicated the union itself.

## 2 Trainmen in Amtrak Accident Had Used Drugs

By Reginald Stuart
New York Times Service

WASHINGTON - The two men operating three Conrail locomotives that moved past a closed switch and were struck by a speeding Amtrak train used marijuana before the fatal accident, federal railroad officials said.

John H. Riley, administrator of the Federal Railroad Administration, said Wednesday that toxicological tests showed traces of cannabinol, a key ingredient in marijuana, in the blood and urine samples taken from the engineer, Richard L. Gates, and the brakeman, Edward Cromwell, who were operating the Conrail locomotives. He said the tests did not indicate whether the two men used the drug

just before the accident. Mr. Riley tion of probable cause," Mr. Riley and others questioned about the said. The drug and alcohol tests, he test results also declined to say added, represented "only one elewhether the presence of drugs afment of the inquiry into human fected the performance of the train performance in the circumstances crew on the day of the accident.

The tests suggest that Mr. Gates and Mr. Cromwell had smoked marijuana up to several weeks before the accident, but the results do not establish that the men were intoxicated at the time of the accident, according to Dr. Norman Zinberg, a psychiatrist at Harvard Medical School and an expert on drug use, and Richard Weisman. director of the Poison Control Center in New York City.

The findings do not constitute

A federal regulation issued in 1985 prohibits a railroad employee from reporting to work impaired by alcohol or drugs or posses using illegal drugs or alcohol while

Similar tests on three Amtrak crew members found no evidence of alcohol or drug use by two conductors. A test also found no evidence of alcohol use by the Amtrak engineer, who was killed in the ac-cident, Mr. Riley said. Tissue sam-

presence of drugs.

The accident, which killed 16 people and injured more than 170, occurred when the high-speed Am-trak passenger train collided with three Conrail locomotives at a junction near Baltimore on Jan. 4. It was the worst accident in Amtrak's 15-year history.

The drug tests used detect metabolic by-products of cannabis, the active ingredient in marijuana. The tests were given more than two hours after the accident. The tests found only trace levels of cannabis. The exact interpretation of these

results, however, depends on the precise sensitivity of the instru-

#### Collision of Small Planes Kills at Least 16 in Utah

The Associated Press SALT LAKE CITY, Utah - A commuter airplane and a private plane collided Thursday over the Salt Lake Valley, killing at least 16 persons and scattering wreckage over a residential area, the authori-

The cause of the accident, which occurred during clear weather, was not immediately known, nor was the complete death toll.

The commuter plane was bound from Pocatello, Idaho, to Salt Lake International Airport, officials said. The craft has a capacity of 18 passengers and two crew members, but the authorities said they did not know how many were aboard.

#### Reagan Sent a Paper On U.S. Policy With McFarlane to Tehran

By Sara Fritz

Los Angeles Times Service
WASHINGTON — President Ronald Reagan personally authotized a clandestine trip by U.S. officials to Tehran on May 15, 1986, and approved a document outlin-ing the "pillars and principles" of U.S. policy toward Iran that was delivered to Iranian officials during that visit, congressional sources

Thirteen days later, a delegation headed by Robert C. McFarlane, Mr. Reagan's former national security adviser, arrived secretly in Tehran with a planeload of weapons

Also in the U.S. delegation was Lieutenant Colonel Oliver L. North, a White House National Security Council staff member who was dismissed in November for his role in the arms sales and the diversion of profits to Nicaraguan re-

The document declared that the United States recognized the Iranian revolution "as a fact," the sources said Wednesday. The regime of Ayatollah Ruhollah Khomeini apparently had been seeking such an assurance in exchange for help in winning the release of U.S. hostages held by pro-Iranian extremists in Lebanon.

According to sources, the docu-ment that Mr. McFarlane took to Iran was titled the "Pillars and Principles" of U.S. policy. It re-portedly discussed a wide variety of issues of interest to Iran, including U.S. policy toward Afghanistan and the U.S. attitude toward Soviet influence in the region.

The name of the author of the document could not be learned, but administration officials said Wednesday that it was written without the knowledge of State Department officials, including Secretary of State George P. Shultz, who

opposed the arms sales policy. The title of the paper appears to be an allusion to the five "pillars" - or obligatory duties -- of Islam. These are prayer, fasting, pilgrim-age to Mecca, payment of religious tax and recital of the profession of

of the Senate intelligence committee first learned about the document in November from Vice Admiral John M. Poindexter, then Mr. Reagan's national security adviser. Admiral Poindenter later refused to testify before the committee, citing his Fifth Amendment right against self-incrimination.

Congressional investigators said that the document, which the committee obtained during bearings of others that the president personally approved the Tehran mission during a meeting with his top staff members on May 15.

The document apparently was just one of several items carried by the U.S. delegation - in addition to the weapons themselves - that apparently were designed to show good faith on the part of the Americans after years of hostility be-

tween Iran and the United States. The U.S. delegation also carried 10 passports supplied by the Central Intelligence Agency, sources said. In addition to Mr. McFarlane and Colonel North, the delegation included Howard Teicher, then Colonel North's boss on the National Security Council staff; George Cave, a former CIA agent who acted as interpreter; and Amiram Nir, a representative of Shimon Peres, who was then the

Isracii prime minister. An official who has read Mr. Teicher's minutes of the groups' meetings with Iranian officials in Tehran gave this account of the role of Hashemi Rafsanjani, speak-

er of the Iranian parliament: "Rafsanjani put forward attractive young men in their 20s who said we want to do the things you want us to do -- we want to end the war, we want to free the hostages, we want to stop terrorism, we want to lessen Soviet influence - but we need your help. He played on our vulnerabilities. It sounded like our agenda. But when they got down to negotiating, it was all their agenda guns and money. They took us

#### ■ North Role Is Cited

David Hoffman and Walter Pin-cus of The Washington Post reported from Washington:

on wastington.

Colonel North wrote a long-term plan in January 1986 that envisioned the exchange of U.S. weap-ons for the release of all U.S. hostages and an end to the rule of Ayatollah Ruhollah Khomeini, according to sources familiar with the

ayatolian and the rise to power of a (NYT, AP) new group of "moderates" in Iran,

Paraguay Radio Station Shuts

ASUNCIÓN, Paragnay — The country's main independent radio station, Radio Nanduti, has sus- broadcasts since May and had sus- ments, but he added. "I didn't pended operations because of what worsened in December to affect know the origin of them." its director said was jamming by advertising.

"This strangled the firm eco-nomically," Mr. Rubin said.

The station will remain silent "for 90 days or until the state identifies the interference and ends it to

"We can no longer talk of even a minimum of press freedom in Para-guay," an opposition leader, Juan Carlos Zaldivar, said after Mr. Rubin's announcement.

sources said. The plan was found in Colonel North's files and was dat-

COLONELL

The finding set as its first goal "establishing a more moderate government in Iran." An accompany. ing background paper, made public last week, said Israel had a plan by which Israel, with limited assis-tance from the U.S. can crease conditions to bring about a more moderate government in Iran,"

Colonel North's plan envisioned

an initial trade of weapons for hose tages to establish good faith, followed by the involvement of religous leaders such as Pope John Paul II, the Church of England envoy, Terry Waite, and Cardinal John J. O'Connor of New York. It would culminate in a high-

level meeting, the exchange of more weapons for all hostages in Lebanon and Ayatoliah Khomemi's departure, according to the sources. The plan did not make clear why Ayatollah Khomeini would step

#### Egypt Says Syria Aided Israel in Iran Arms Deal

CAIRO — Egypt has proof that Syria helped Israel implo-ment U.S. arms sales to Iran, the semi-official newspaper Al-Ahram said in Friday's edi-

Ibrahim Naffeh, editor of the newspaper, which generally rethat "Egypt has conclusive proof of many of the contents of Syria's shameful record: se cret contacts between Syria and Israel, facilities extended by Syria to Israel in the U.S. arms deal to Iran, underground agreements between Syria and Israel against the Palestinian presence in Lebanon," the

Mr. Naffeh warned that Egypt would expose Syria's ac-tions if it persisted in what he called its hostile policy toward

#### At Pentagon, Aide Tied to Contras Quits

By Richard Halloran New York Times Service :

WASHINGTON - The Defense Department's senior official. concerned with Central American affairs, Nestor D. Sanchez, will leave office Jan. 31 amid reports from administration and congressional sources that investigators are studying his role in the Iran-contra affair.

Robert B. Sims, the Defense Department spokesman, said Wednesday that there was "nothing unusual at all" about the retire-

Mr. Sanchez, he said, "told me he just wants to go home to live on his farm" in Leesburg, Virginia.

But some other Defense Department officials said Mr. Sanchez was being eased out because the investigations of the controversy were getting uncomfortably close to his activities. So far, the Penta-200 has not been linked to the controversy in any major way.

In an interview Wednesday evening, Mr. Sanchez, 60, said he was not surprised at speculation that he was leaving office because of the investigations. But he added: "I've been talking about retiring for some time, and it's just a matter of when. No time's a good time. But I have some personal matters that I

He said that although he would not be surprised if he is called as a witness in the Iran-contra inquiries, no one has called him yet. He stated that he had not been involved in any improper activities.

He was responsible for formulating Defense Department positions on Central American policy, and presented those positions as its representative at interagency meetings that included officials from the State Department, the CIA and the

tored official and unofficial military aid to the anti-Sandinist forces in Nicaragna known as contras.

contras was shot down over Nicaragua on Oct. 5, officials said Mr. Sanchez was instrumental in planting a false report, widely published by American news organizations, that the aircraft was on a private

Mr. Sanchez acknowledged that

335

ances of Mr. Sanchez outside the

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#### tial bid and said he would decide by Feb. I whether to "move this thing forward or shut it down," "It's a very risky proposition." "You've got to have some shot at vinning; that's the sine qua non," Mr. Buchanan said before the and political activist who has meeting Wednesday. He was seek- worked in both the Nixon and Rea-

By Paul Taylor

vative leaders to discuss a presiden-

ing to debunk the notion that he gan White House, but who has nevwould be in the race not as a serious contender but as a protest candinacious style and lack of electoral The meeting was convened by Mr. Buchanan's younger sister, An-

was held at a time when many "movement conservatives" say the combative White House aide is all but certain to get in the race.

the chemistry of the Republican gela (Bay) Buchanan, a former treasurer of the United States. It Among those attending were Office miss the angle that he's po-Howard Phillips, chairman of the tentially a more viable and broad based right-wing protest and frus-

Buchanan, Reagan Aide,

Studies Presidential Bid

ly, also attended; earlier, he counted himself among the skep-

WASHINGTON — The White tics. "The obvious problem is that House communications director, Patrick J. Buchanan, was host at a you split the conservative moveno polls or no other evidence that he could do a better job" than Jack Kemp, the New York representative, of winning the nomination.

Mr. Buchanan, 48, is a journalist credentials make many dismiss him as a serious candidate. But that does not mean he would not change

Kevin Phillips wrote in the American Political Report: "The observers who chuckle at the notion of a Buchanan in the Oval lis and Carter Wrean, founder and director of the National Congressional Chub, all of whom have been which the right is headed."

actively pushing a Buchanan candi-dacy. Tom Winter, editor of Hu-an's implausibility as an Oval Of-



Patrick J. Buchanan stacle," he continued, "Doubtless it would be in a general election, but not in a bid to get 10-20 percent" of the Republican primary vote. Mr. Phillips noted, as have others, that in the New Hampshire primary, Mr. Buchanan probably would enjoy the backing of Nackey Loeb, publisher of the influential Man-

chester Union-Leader. Mr. Buchanan's most deeply felt issues include support for the gov-erument of South Africa and a defense of the diversion of funds to

#### man Events, the conservative week- fice occupant represents a fatal ob- the Nicaraguan contras. U.S. Theologian's Classes Canceled

WASHINGTON - Catholic University has canceled three courses that were to have been taught this spring by the Reverend Charles E. Curran, and the liberal theologian said Thursday that he would end his efforts to teach at the

university this semester. Father Curran, who was censured by the Vatican last year for his views on sexual issues, had disclosed earlier this week that he had been suspended from teaching the-

Curran announced he would not attempt to teach the classes. He said that if he conducted the classes ty's academic authorities."

On Thursday, however, Father while appealing the suspension, as he had said earlier he would do, students would not know whether

they eventually would get course credit Father Curron said he would continue his fight for reinstate-

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But he asserted that the suspension was improper and that he in-tended to teach his scheduled Wednesday that Father Curran's three courses had been canceled by executive order of the universi-

> has been given without prejudice to further discussions regarding Father Curran's status" or to university bearings to be held in his case. Father Curran, who has taught at Catholic University since 1965, was censured by the Vatican in August as no longer "suitable nor eligible to exercise the function of a professor of Catholic theology." The action came after a seven-year

The chairman, the Reverend Da-

vid N. Power, added: "This order

views on birth control, divorce, ho-Catholic University is the only
American university chartered by mosexuality and other matters.

investigation of the priest and his

An opposition leader said the temporary closing Tuesday of the station, in its 20th year of operation, signified the fall of Paraguay's last bastion of media freedom. The military government of General Alfredo Stroessner has denied interfering with the station.

However, it has repeatedly called

Radio Nanduti subversive, saying

it "preached hate among Paraguay-

The station's director, Humberto broadcasts since May and had ments, but he added, "I didn't

allow us to exercise press freedom without constraints," he said.

National Security Council. Officials said Mr. Sanchez moni-After a flight with arms for the

Pentagon officials and acquaint-

government said he had monitored the operations of both General John K. Singland, who has orgade nized and helped finance several legal, open shipments of nonlethal supplies to the contras, and Major General Richard V. Secord, a retired air force officer who has been linked to the flight shot down in Nicaragua. But they asserted that he had not directed these opera-

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At Pentagon

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Iran Irms Del

COLONELS: 2 U.S. Army Officers Are Allegedly Implicated in Selling Arms to Iran for Personal Gain The New York Times, and interviews with more than 100 people, seem to indicate that more officials might have known of such efforts than has been acknowledged. And the quantities of weapons involved also appear to be far larger than those so far made public.

One of the two officers - Colonel Ralph M. Broman, who served in Paris - was associated with a company that was making arrangements in respect to the supply to Iran of up to a billion dollars worth of weapons, including battle tanks, attack helicopters, F-4 fight-er jets, submarines, air-to-air missiles, and other weapons and mate-riel made in the United States, according to internal company documents and interviews with as-

Eighteen months ago, the two colonels dealings came to the attention of army investigators examining whether U.S. military officers were undermining efforts to keep arms out of the hands of terrorists. The investigators believed that the colonels actions appeared to vio-late both the conflict of interest laws involving the use of inside information for private businesses while on active duty and bans against business dealings with

American defense companies with-in two years of retiring the sources

These views were referred to staff members at the National Security Agency, the Central Intelligence Agency, and the Defense Intelligence Agency last February but no prosecution resulted, officials

They were not interested in purcial. He said the inquiries proceed-ed slowly and have now stopped because of recent disclosures about administration weapons sales to

The weapons were said to have that Colonel Mott was involved been earmarked for Iran from U.S. Army stockpiles in Europe and other sources, allegedly using false documentation. It is unknown how many of the weapons actually reached Iran, Iranian officials later complained that they had paid milwere not delivered.

The other officer — Colonel Wil-sell arms to Iran. The other officer — Cotones william H. Mott 4th, who served in London — allegedly took part in founding another company involved in defense dealings and had dealings with Colonel Broman's maintained that he had operated

views, denied any wrongdoing, although Colonel Mott acknowl-

edged that he had set up a defense ranking military officers - retired, consulting firm before he retired. or nearing retirement — have He denied that it was involved with sought to augment their military

is less clear than that alleged against Colonel Broman. It is claimed that army investigators found evidence of Colonel Broman's connection and reason to sing it," said one government offi-cial. He said the inquiries proceed-turned up evidence of some busisuspect Colonel Mott's. The New ness association between the two men, who met in Vietnam, in addi-tion to their individual companies. Sources told The New York Times

with them in Iran dealings. Colonel Mott, who lives near Boston, said that his company did not deal in firearms and that he had never trafficked in any weapons systems. But military investigators challenged this, claiming that he lions of dollars for weapons that was involved in arms sales. The colonel contended that he did not

with the approval of senior officials The two men, in separate inter- at the U.S. Embassy in London.

apartment, Colonel Broman, 55, dealings concerning Iran.

a company called European De-

that concluded agreements to sup-

ply hundreds of millions of dollars

Colonel Mott served a similar

official function as assistant de-

1986. While on active duty in 1985,

Colonel Mott was one of the

of arms to Iran.

comment on the record: "I flatly deny that any impropriety or illepensions by turning their knowledge of arms and intelligence into gality occurred to the best of my private venture. They said that Colknowledge during my service at the oned Mott was waiting for a mediametrican Embassy. Charges that I cal discharge and that his job was violated the law or misused my of-Until he retired on July 31, 1984,

Colonel Broman was the Paris chief fice are absolutely false." of the Office of Defense Coopera-The New York Times, however. tion, a Pentagon unit operating has obtained a copy of a four-page through the U.S. Embassy that lease apparently signed by Colonel Broman for European Defense Asmonitors defense preparedness and weapons movements in host counsociates on March 15, 1984 - more than four months before he retired. In addition, Colonel Broman He is listed on the lease, which is in French, as gérant, or manager, of the firm at 9 rue Léon-Vaudoyer in was said by associates to have established in December 1983, before his retirement, an association with Paris. Above his signature. Colonel

fense Associates, a private venture "read and approved" in French. In addition, two French arms dealers told The New York Times that they met with Colonel Broman in his office at the U.S. Embassy in February 1984, five months before he retired, and discussed the sale of fense attaché for security assistance in London. He retired on June 13, arms to Iran.

Broman appears to have written

Colonel Mott, 47, said senior officials at the U.S. Embassy in London allowed him to help start Spearhead Atlantic a year before founders of a private company in don allowed him to help start Britain, Spearhead Atlantic, that Spearhead Atlantic a year before sought to act as a consultant to he retired. In an interview, he said defense firms seeking to do busi-ness with American defense manu-his superiors.

There was no indication howev-In a recent interview in his Paris er, that the superiors knew of any **DOONESBURY** 

Tamil Group's Leader

Returns to Sri Lanka

COLOMBO, Sri Lanka - The

Liberation Tigers of Tamil Eclam,

Sri Lanka's largest guerrilla organi-zation, confirmed Thursday that its

self-exiled leader had returned to

diate plans to negotiate with the

Sathisivan Krishnakumar Kittu,

the military commander of the

group in northern Sri Lanka, said

that the head of the Liberation Tigers, Velupillai Prabhakaran, had

arrived from southern India to meet with his men. "We will talk to

the government at any time." Mr.

Kittu said, "but not under any con-

Sri Lanka but said he had no imme-

عملاً من الأمل









# The BMW 5 Series

# Speaking of blue chips.

What he particularly admired about his investment analyst was his apparently unerring farsightedness.

He'd been proved right time and time again. Should he buy those Oyster-Oil shares and trade in his Peach holdings?

Japan's Sunny Electronics were looking particularly bullish. And on the foreign exchange market, everyone was agreed that the dollar could make up lost

ground in the very near future.

When, a little later, the conversation came round to what he should do with his German car industry investments, it seemed only natural that the subject of his new BMW 535i should come up. As close business friends, there seemed no harm in admitting that the 218 horsepower really did give a performance that was way above most people's expectations.

To calm his friend's

growing look of anxiety, he also didn't forget to mention the superlative, road-hugging suspension or the standard ABS anti-lock braking system, which caters for reassuringly safe emergency braking even on a wet surface.

Somewhat surprisingly, the only question that was registered workmanship of his 535i.

concerned the finishing quality and Surprising, because up to now everyone else he'd spoken to had taken that for granted. Quite right too, he thought.

The time passed and, what with all the enthusiasm over his new BMW 535i, the real reason for his visit had taken on a completely different meaning. Speaking of blue chips...



The ultimate

#### Last Chance in Geneva

Either something very important will happen in the arms talks that resumed Thursday in Geneva or the talks will soon dissipate into the usual diplomatic minuet. The Russians want action; they have challenged the Reagan administration by appointing an able and influential deputy foreign minister to lead their negotiating team. But the greater challenge is for President Reagan. Time is starting to run out for him; this round of talks may well be his last chance to grasp the historic agreement that he has bargained so well toward.

The shape of an agreement in principle on strategic arms has been apparent for some time. Deep cuts in offensive forces must be coupled with limits on the development and testing of space-based missile defenses. Unlike some of the dreams floated in Revisiavik about eliminating nuclear weapons, this is achievable and desirable. Yet Mr. Reagan continues to resist any significant limits on space-based defenses. His opposition is twice mistaken. First,

he errs in believing that such limits on research would doom space-based defenses. The research, which both sides are doing, could and would continue under such an agreement. Second, the president errs tactically, for without an agreement with the Russians, Congress surely will rein in "star wars" unilaterally to some degree. Then Mr. Reagan would get neither his full desire on space-based defenses nor deep cuts in Soviet land-based missiles, including heavy missiles. That is the area where Moscow has a strong advantage, and where it has indicated a willingness to compromise.

The Russians have said they are ready to make other concessions as well. They no longer demand that French and British nuclear forces be included in an agreement on medium-range nuclear forces in Europe. That opens the possibility of an accord here

medium-range forces from strategic arms, as it was prepared to do before Reykjavik. Administration explanations about why the Geneva talks do not go anywhere simply will not wash. Moscow has made important concessions on reducing its power in land-based missiles and allowing U.S. advantages to continue in areas such as cruise missiles. But these and other moves are contingent on Mr. Reagan's doing more to restrict space-based defenses than pledging not to deploy them for 10 years. He could

not deploy them any faster in any event. The next step toward agreement requires both sides to make further concessions. For Moscow, that includes a willingness to discuss acceptable research on defenses and to drop demands for eliminating new submarine-launched ballistic missiles. For Washington, it entails agreeing to limits on space research and living with residual Soviet might in land-based forces.

For both sides, it means recognizing that practical progress is blocked by long-term hopes for a world free of nuclear weapons - the dreams and schemes of Reykjavik.

Moscow demonstrates its seriousness by putting Yuli Vorontsov, a deputy foreign minister with arms control expertise, at the head of its delegation. The only match in the administration for Mr. Vorontsov is Paul Nitze, the president's senior arms adviser and a veteran arms control negotiator. The initial U.S. response, giving a grander title to a generalist such as Max Kampel-man, the current chief American negotiator, does not confer deeper expertise on him. Having negotiators of the Vorontsov-Nitze caliber in Geneva could turn a routine affair into actual negotiations.

But even new negotiators will need realis-tic bargaining positions if Ronald Reagan and Mikhail Gorbachev are to find their way back to the summit.

-THE NEW YORK TIMES.

#### The Struggle at the Fed

With two of the Federal Reserve Board's appointments is predictably intense. But that all takes place under the shadow of a looming reality — that the board's authority depends above all on its chairman, and Paul Volcker's term expires in August. President Reagan's choices to fill the va-cant seats will influence economic policy for years to come. But they are hardly more than preliminary to the president's decision on the chairmanship.

Mr. Volcker has now served, with distinction and intellectual force, for seven and a half years. His successes have not made him a popular figure at the White House, al-though, paradoxically, they have contribut-ed substantially to Mr. Reagan's populari-ty. When the Reagan administration took office, with a confused and self-contradictory economic program, Mr. Volcker seized one oi ils several combictida ing down the inflation rate through close control of the money supply - and pursued it vizorously. Because the economy was in a highly uncertain state in 1983 when Mr. Volcker's first term ended and because he was a key figure in the rescue, Mr. Reagan rather grudgingly reappointed him.

By late 1984 the inflation rate was low

enough to help Mr. Reagan gain re-election. It is now lower than it has been in 20 years, and the atmosphere is, for the moment, calm enough that the White House is tempted to replace him. Some in the administration still blame him for having somehow stolen from them the great boom that their supply-side theory had promised.

But there is another element in the poli tics of the August appointment and, while it is less important to the public than monetary policy, it may be more important to the White House. An enormous struggle is now gathering over the regulation, and deregulation, of the banking industry. The big banks argue that changes in the financial world have made their traditional business of lending far less profitable, and they are working with furious energy to open legal avenues into other kinds of businesses. Among the five federal agencies that share the regulation of banking, the Federal Reserve is the most influential and, under Mr. Volcker, the least permissive. Amid the highest rates of bank failure since 1933, Mr. Volcker does not encourage financial adventuring. There are a lot of bankers who would like to see someone else in that job.

The White-House reportedly is floating the name of Beryl Sprinkel, the chairman of the president's Council of Economic Advisers. He is known chiefly for two things, his adherence to rigid monetarist theory and his loyalty to Donald Regan, the president's chief of staff. Neither is a qualification for the chairmanship of the Federal Reserve. Mr. Sprinkel has the stature neither in American financial markets nor abroad to conduct the defense of the increasingly vulnerable U.S. dollar over the next four years, and the dollar is going to need a defender as inventive and as widely trusted as Mr. Volcker. Perhaps the White House is looking for a candidate with the right qualifica-

tions - but it has not found one yet. - THE WASHINGTON POST.

#### Other Comment

#### A Sampling of Reagans

The geriatric "juvenile" lead even as president, Ronald Reagan is old and young — an actor, but with only one role. Because he acts himself, we know he is authentic. A professional, he is always the amateur. He is the great American synecdoche, not only a part of our past but a large part of our multiple pasts. That is what makes many of the questions asked about him so pointless. Is he bright, shallow, complex, simple, in-stinctively shrewd, plain dumb? He is all these things and more. Synecdoche is just the Greek word for a "sampling," and we all take different samples from the rich store of associations that have accumulated around the Reagan career and persona. He is just as simple, and just as mysterious, as our collective dreams and memories.

He is capacious, surrounding contradictions. Different worlds cohabit the man —
"Death Valley Days" and Silicon Valley, Des Moines and the District of Columbia Sacramento and Eureka. Nor has he simply passed through these places as points of travel — he is still there, at each point. Return him to Eureka College, and he looks instantly at home. He is perfectly suited to the most varying scenes of his life, yet his manner never changes. He is the opposite of a chameleon: Environments adapt to him. He spans our lives, culturally and chronologically. Born in the year the first studio opened in Hollywood, he reached that town just two years after Technicolor did. His second term as president runs through

1988, the 200th anniversary of the ratifica-

tion of the U.S. Constitution, and his life

spans over a third of that history of constinutional government. His career as a public figure was already a fourth as long as the national government's in the year he went to the White House. Born 11 years into the 20th, he is scheduled to leave the White

House 11 years from the 21st century. Excerpt from "Reagan's America" by the presidential scholar Garry Wills, newly published by Doubleday.

Like the wonderful one-horse shay that ran like a dream until the day it fell apart, Ronald Reagan is turning old before every-one's eyes. Heaven knows, the presidency is a man-killer, and Mr. Reagan deserves a medal for weathering it as well as he has. But for his own health and peace of mind, as well as the country's, Mr. Reagan should give serious thought to early retirement.

#### -The Rome (Georgia) News-Tribune. A Thaw Must Begin in Moscow

Since the abortive Iceland summit, both superpowers have seemed to be in hibernation. They have been preoccupied by domestic developments, undreamt of still at Reykjavik. If Moscow still expects a shift in Washington, it is likely to be disappointed. President Reagan is neither so weak nor so hamstrung by Congress that he needs to renounce his vision of strategic defense. West European governments are now wary of giving too much away to Moscow. [Max] Kampelman and his team have as many cards in their hand now as ever they did. If spring is to come early to Geneva, the warm winds will have to rise in Moscow.

- The Times (London).

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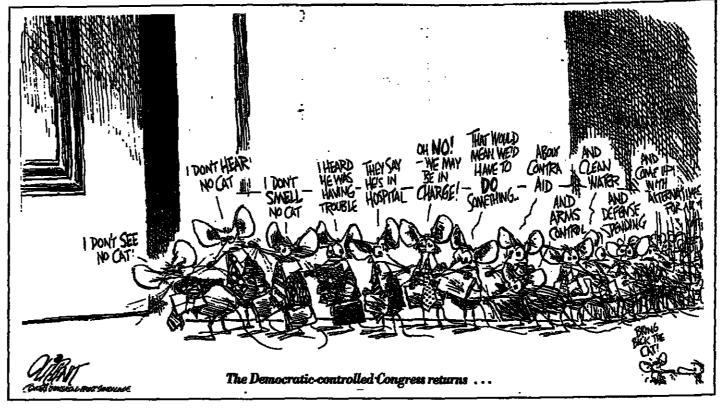
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#### **OPINION**



#### A Nation of Innocents, Much Too Hard on Its Leaders

By David Bar-Ilan

J ERUSALEM — The media uproar, the inquiries and the public soul-searching over the Iran-contra ing the policy comes before the court. affair are being touted as an indica-tion of how well the American system If he wishes to act in secret, as he sometimes has to, he ultimately must trust his feeling that he is doing the right thing and take his chances with works. I submit that they are a painful demonstration of how it somethe people when his deeds inevitably times does not work. Even if an illeare revealed. There are, after all, only gal act has been committed -still an open question — the disproportion between the alleged infraction and three major avenues for conducting foreign policy — diplomacy, covert action and war. With hostile regimes, the response is a travesty of Ameridiplomacy is often useless; and hob-Like many, I take exception to bling presidential discretion in covert operations would so limit his options that he might feel reduced to choosmuch of what the Reagan administration has done. In dealing with Iran, it betrayed an inexcusable na-

ca's trust in checks and balances.

iveté and woeful inexperience. It was

unseemly and downright dangerous for the administration to deal with a

terrorist state after piously advocat-

ing the opposite. And it was incom-

prehensible that this administration

- so aware of the nature of police

— should agree to any deal with sponsors of a group that was holding

American hostages while they were

These are serious mistakes. But if

Americans deny the president the

right to make mistakes, if they seek not a penalty but his destruction

when his actions are unwise or even

improper, they shall undermine the

office of the presidency and the very

The president must have primacy

in conducting foreign policy, and he

preted the limits of their prerogatives

much more liberally than President

Reagan is said to have done. Abra-

ham Lincoln suspended habeas cor-

pus during the Civil War. Franklin

Roosevelt circumvented the Neutral-

ity Act by sending 50 destroyers to Britain, and John Kennedy support-

exonerated these initiatives as neces-

sary in an emergency.
In the case of the aid to the contras,

Congress did not wait for history to

Laws passed by Congress to delin-

eate policy abound in gray areas. De-

termining where stretching ends and

transgression begins is nearly impos-sible. Many, for example, believed that the Boland amendment, which

prohibited aid to any group trying to

overthrow the Nicaraguan govern-ment, was unconstitutional, but there

s no way for the president to get an

"advisory" on such matters from the

Supreme Court unless a case involv-

GENEVA — Much has been said and written by the Rea-

gan administration concerning the role business should play in devel-opment. Its essential position has

been that private enterprises, by in-

vesting and selling their products abroad, can more effectively guar-

antee the economic development of

developing countries than can gov-

erument-to-government aid pro-grams, which often funnel scarce

resources into inefficient channels.

The basis of Mr. Reagan's posi-tion is that private businesses in the

United States and abroad spend

their own money, not someone

else's. They thus make tough, hard-

headed decisions that use capital resources efficiently and effectively

in a marketplace framework. This

helps developing countries learn to

be efficient producers themselves

rather than rely on handouts from

Mr. Reagan's pro-business posi-

tion has much to be said for it. But

unlike many of the European allies,

which have given life to the notion

that business has a central role in

development, Mr. Reagan has not effectively implemented his ideas.

One step he did take was to cre-

ate the Bureau for Private Enter-

prise within the U.S. Agency for

international Development This

office has devoted much of its re-

sources to analyzing and recom-mending structural changes in the

economies of developing countries.

Its programs focus on strategies to

strengthen financial markets, en-courage privatization and help sup-

Though its work is important,

two criticisms can be made of the

bureau's priorities. First, its re-

port private enterprise.

pass judgment; it endorsed the presi-

dent's policy within a year.

must have a wide berth in pursuing it.

foundations of their government.

states and the pitfalls of appease

still in captivity.

ing between war and surrender.
This is not to say that presidential transgressions, or even mere mis-takes, should go unpunished. But the

pumishment must fit the offense. The leaders of America's major allies, President François Mitterrand and Prime Minister Jacques Chirac of France, Prime Minister Margaret Thatcher of Britain and Chancellor Hehmit Kohl of West Germany, have all been directly implicated in scan-dals far more serious, ethically, morally and legally, than anything the president may have had knowledge of. They all suffered substantial, though not irreparable, political damage. But none had to endure a protracted, relentless media onslaught, a torturous parliamentary investigation, an endless diversion of

#### Stop This Priggish, Poisonous Carping

HE European allies, and in general all the friends of the United States, are L not only sad to see the storm that is devastating Washington. They are also worried to see a great democracy engaging in a process of self-castigation and self-destruction that puts at risk its leadership and the confidence that had been restored since the election of Ronald Reagan in 1980.

If the United States does not stop this terrible process of self-punishment in front of a dismayed world, the whole of the free world will be weakened. All people longing for their freedom need strong leadership in Washington. Freedom requires will power to survive — not isolationism, paralysis or this priggish, poisonous carping in which a proud democracy inflicts upon itself, like a lethal venom, a perverse use of its own ideals and ethics turned into gall. - Jean-Marie Benoist writing in The Washington Post.

a virtual paralysis of government. It is difficult to understand the American national penchant for selfflagellation. Perhaps it is a residue of the crisis of credibility caused by the traumas of Vietnam and Watergate. Perhaps it reflects a tendency to so idealize popular presidents that people feel betrayed on discovering their human frailties. But the underlying problem is the innocence with which Americans view the world.

If the world were a tidy place where adversaries could settle disputes with calm cordiality, Americans could expect that all the Queensbury rules be observed. But the world is infested with totalitarian regimes, police states and medieval tyrannies, whose fondest wish is that America crumble. As far as they are concerned, there is a permanent, undeclared state of war between them and the free world. If Americans greet every misguided presidential response to this war with an orgy of self-recrimination, they shall not buttress their system but help their worst enemies achieve their goals.

The author, who writes frequently about the Middle East, is executive director of The Jonathan Institute, a private foundation for the study of terrorism. He contributed this com-

rality is often the morality of conse-

## Judge the Policies by the Consequences

WASHINGTON — Set aside for a moment the rampant amateurism that seems to have characterized both the planning and the execution of the Iran-contra escapade. Let us look, rather, at some of the more fundamental conflicts underlying the debate over U.S. foreign policy, and ed an invasion, sponsored by the Central Intelligence Agency, of a country not at war with his. History at why American ways so often baffle and exasperate the European allies. These conflicts have powerfully affected reaction to the Iran arms fias-

co, but they run much deeper. In the conduct of foreign policy, an American president must combine private pragmatism with public mo-rality. Sometimes pragmatism and morality coincide, as they did, for example, in World War II or in the postwar rebuilding of Western Enrope or in the Truman Doctrine that checked Soviet advances in postwar Europe. It is then that America does best - when moral force and practical ingennity reinforce each other and can be marshaled together.

It is when the two conflict that trouble occurs, and especially when the conflict suddenly comes to light

Private Business: The Best Form of Aid

By Robert Husbands

the World Bank, Second, by focus-

ing its resources on developing a long-term strategy, the agency is less able to provide direct support

to U.S. businesses in the short term.

ny level to encourage U.S. firms, particularly small and medium-

sized ones, to enter the internation-

al marketplace and take an active

Take the case of Egypt, the sec-ond-largest recipient of U.S. eco-

Developing nations

can learn from U.S.

businesses themselves

nomic aid after Israel. Egypt has received more than \$800 million in

U.S. economic aid each year for

several years. But at the annual Cai-

10 International Trade Fair, Ameri-

can companies are always under-

represented and outgunned by their

counterparts from Europe and even

role of business in development, the

Europeans act. France has long

linked its business interests in Afri-

West Germany has an elaborate program to funnel requests for spe-cific technology to individual Ger-

man companies. Its Agency for

While Americans talk about the

from developing countries.

ca to its aid programs.

search on structural change partly duplicates work being done by the International Monetary Fund and helped set up significant technology

businesses; but the

will need support.

role in development.

The agency appears reluctant or awilling to descend to the compa-

By Raymond Price

and presidents are caught putting a moral face on pragmatic conduct. Europeans are puzzled and frustrated by the American policy pro-cess because theirs is a pragmatic tradition, rooted in the age of empire. America's is a moral tradition, rooted in its idealistic founding principles, the experience of liberty and the luxury that two oceans long provided of being able to follow moral precepts without facing threats from abroad. But if what seems moral in the short term leads to destructive consequences in the longer term, it is not

really as moral as it seems. On one level, America's moral cru-sade has been good for the world. It sets a standard. But the world has not yet reached a state of grace in which moral behavior is enough to secure national survival. So on another level, if untempered by pragmatism, American morality can present a seri-ous danger to Western civilization. In the real world, the highest mo-

transfers, particularly to Asian and

Latin American countries. Canada and Sweden have similar programs.

aid, technology transfers and for-eign investment has enhanced the

business sophistication of compa-nies in Europe and Canada, while

helping fill the needs of the de-

veloping countries.
To give their businesses an extra

push, Britain, France, West Germa-

ny, the Netherlands, Belgium, Sweden, Denmark and Finland have

institutions for financing develop-ment that are independent of their

aid programs. In addition to help-ing finance foreign ventures, these institutions at times pay part of the

cost of exploring interesting busi-ness possibilities. The United States

does not have a comparable institu-

tion for the developing countries.

American businesses, particularly small and medium-sized compa-

nies, have the potential to make a

much greater contribution to the

development process. At best, the

Agency for International Develop-

ment has provided limited encour-

agement to the multinationals; at

worst, its policy has been one of

active discouragement of small and medium-sized firms in the interna-

tional marketplace.
If record U.S. trade deficits are

even partly a reflection of the agen-

cy's policies, perhaps it is time for a

change. Businesses need help and encouragement if they are to play a

role in development. It is time to

The writer is legal counsel for

Technology for the People, a non-profit organization based in Geneva that specializes in technology trans-

fer to the developing countries. He contributed this comment to the In-

ternational Herald Tribune.

start moving in that direction.

The direct link between foreign

quence. It is the question of precisely how much to defer to consequences that often makes foreign-policy debates so bitter. Each side advances what it sees as the higher morality. But one hews to the short-term moral imperative without incorporating the likely long-term consequences into its moral calculus; the other deliberately sacrifices the morality of short-term behavior to avert a greater evil in the long run. One dismisses the immoral consequences of moral means; the other dismisses the immorality of those means that may be required to achieve a moral end.

It is largely a difference of perspective between those oriented toward the present and those oriented toward the future. The morality of consequence not only depends on a longterm strategic view; it also arises

from a long-term strategic view.
Unfortunately, the news media are structurally oriented toward the short term. The enormous emotional impact of television skews public discussion not just toward the moral but toward the moralistic - toward feel-good" policies rather than the tough but more brutal choices that may be in the real interest of the United States or of the world.

In the Iran arms imbroglio, the morality of consequence would have cut both ways. However repugnant the notion of dealing with the ayatollah's Iran, the strategic imperative of influencing the direction of post-Khomeini Iran would have argued commellingly for seizing any resecond. compellingly for seizing any reasonable opportunity to establish ties with his likely successors.

But there are also strategic imperatives in the war against terrorism, and one of these is preserving the princione of these is preserving the principle of not encouraging future hostage-takings by rewarding past ones
— however much the plight of those
now hostage or the pleas of their
families might tag at us.

Foreign policy is the domain of the
head, not of the heart. Its focus is on
the future, not the past. And in the
long run, the morality of our choices
will be judged by their consequences.

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#### America's **Enduring** Obsession

By Jonathan Power

N EW YORK — Niceragua had led the United States astray, as Cuba did a quarter of a century ago: Again, the obsession with Comments influence in Latin America has been overdone; it has led anew to the illegal and to the underhanded. But-there is no indication that President. Reagan wants to change the direction of his Nicaragua policy in any fundamental way. One suspects that as the new Congress settles in, these will be a head-on collision.

In 1963, four years after the Cubanrevolution, the League of Women Voters in the United States published a study, "One Minute to Midnight." Typical of its day, it reflected at: inordinate fear of communism, and of Castroism's sway. But as Professor Howard Wiarda observes in the current issue of Foreign Policy. The possibility that all of Latin America would soon explode in a Caban-like revolution was preposterous. The necessary organizational base and groundwork simply did not exist.

"Throughout the hemisphere, local 'Communist parties were weak and disorganized, and no guerrilla races-ments constituted much of a threat." he wrote. "Nevertheless, the Latin Americans could see that America's parancia could be useful." The Latins were not above exaggerating their problems to attract U.S. attention

and funds, Mr. Wiards noted.
In fact, the only Latin American revolution to succeed since Fidel Castro's is the Nicaraguan one And the Sandinists probably would not have succeeded if the Somoza dictatorship had not made the crucial mistake in 1978 of assassinating Pedro Joaquin Chamorro, the respec rather conservative editor of the daily La Prensa. This had a galvanizing effect much like the 1983 assessing tion in Manila of Corazon Aquino's husband, Benigno. It coalesced opinion and popularized the opposition's cause, not least among the business community. This, not the force of arms or of Communist organization,

propelled the revolution to victory. One must stretch the facts to argue that any other Latin country is likely. to follow in Cuba's path. The decision in 1965 by President

Lyndon Johnson to send more than 20,000 marines into the Dominican Republic was triggered by embassy reports of Communist influence in the turbulence of Santo Domingo. But the reporting was exaggerated and the invasion was unnecessary.

Likewise, the elected Marxist regime of Salvador Allende in Chile never showed any sign of becoming ty of the United States. Nevertheles President Richard Nixon unleashed the CIA to undermine it, with devastating results. Democracy, once Chile's gift to the rest of Latin Ameri-

ca, was ground under foot by General Augusto Pinochet's successful coup. The Soviet Union has been studiously careful not to foment anti-U.S. feeling in Latin America, though Mr. Castro may try his hand from time to time. Moscow has not had the resources or the reach to be more adventuresome in that region. Its finan-cially costly relationship with Cuba

reinforces this cantion. When Mr. Allende won the Chilcan election in 1970, Moscow sent a low-level delegation to the insugura-tion; the economic credits were small. In 1973-74, the Argentina of the rightist populist Juan Perón was re-ceiving more Soviet aid than Chile. Here was the possibility of an economic link that would help, not burden, Moscow: an alternative source of high-quality grain. The Soviet: Union, overly dependent on North America, needed to diversify itssources of supply and was prepared to offer Mr. Peron twice as much. credit as it offered Mr. Allende.

This economic relationship contin- ." ued after the Argentine military coup and reached its apotheosis when President Jimmy Carter embargoed grain to protest Moscow's intervention in Afghanistan. But Moscow has never made much of an effort to influence Argentina politically. Nicaragua, like Chile, has little to offer the Soviet Union. Soviet credits

have been relatively few, although Moscow has become more forthcommg as Washington's economic noose around Nicaragua has tightened. Moscow cannot afford to extend the kind of help to Nicaragua that it has to Cuba. It would be economically draining and politically dangerous. So now the United States has

tripped over its own wire in Niceragua. Is it too much to hope that it will find its feet again, take a clear look over the fence, and realize at last that there is nothing to fear? International Herald Tribune.

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## IN OUR PAGES, 75 AND 50 YEARS AGO

#### 1912: Taft's Ambition

NEW YORK - The New York Tribune says: "It is natural that President W.H. Taft should want to be renominated. Since he took office his sole ambition has been to carry out the promises to which the people elected him, to exert all his energies for the promotion of the welfare of the country, and to be the President of all the people according to every standard which his judgment ap-proved. The President believes, and justly, that he is entitled to a renomination." The New York Herald says:
"A sense of weariness comes with the publicity campaigns now raging. The natural inquiry is whether the publicity agents are advertising soubrettes and dancers or broad public men who and cancers or broad public men who are aspiring to the greatest office in the gift of the American people. It is cheap advertising, and an insult to the highest post in this country."

1937: Blum Bill Passes

PARIS - Premier Léon Blum secured a unanimous vote in the Chamber of Deputies [on Jan. 15] for his bill giving the government full powers to ban volunteering for either side in the Spanish civil conflict. The bill was voted by 591 Deputies without a single dissenting voice. Even the Communists, who were expected to assert the right of volunteers to fight against "Fascism," raised no objecion. The Right and Center opposi-tion also accepted without question-ing M. Rhun's explanation that the bill merely translated into action France's desire for peace and her determination that the Spanish conflict shall not degenerate into a Enropean conflagration. The passage of the bill into law after the Senate's approval will endow the French government with dictatorial powers for the next six months in respect of the war.

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#### **OPINION**

# The Cardinal's Pilgrimage Covers Something Sinister

By George F. Will

W ASHINGTON — The Jews are it seems, Cardinal John O'Connor's cross to bear, so to speak. They do not understand how grateful they should be for how grateful he feels toward them.

They did not the Jewish people in their own cross to be a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not a constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in their own cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the Jewish people in the cross did not constant of the cross did not constant of the Jewish people in the cross did not constant of the cross did not They did not comprehend the "tremendous compliment" — his words — he was paying them when he said that the Holocaust may be an enormous gift that Judaism has given the world."

Jews probably feel that in that case it

America Endurid Obsession

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1937: Blum Bill Park

PARIS - French Lands

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was better to receive than to give. Not being steeped in what Cardinal O'Connor calls his "theology of suffering" (suffering they understand; the theological coating of it is opaque), Jews may wonder if the slaughter of six miles with ion Catholics would be interpreted as

an enormous gift to the world. Even if the cardinal's "theology of suffering" makes sense to people within the closed circle of such theorizing, the cardinal should understand how offensive it sounds to persons who are outside that circle and who once were within the barbed wire of Auschwitz.

New York's wandering cardinal has called for creation of a Palestinian homeland. He has not said where; he is not a detail man. He also says he "can't talk intelligently about diplomatic relations," but he says that making peace in the North Term in next of his mention

the Middle East is part of his vocation.

Israel invited Cardinal O'Connor, and
on the eve of his visit the Vatican ordered him to cancel appointments he had made to meet with Israeli officials in their Jerusalem offices. Instead he met the prime minister and president in their Jernsalem homes. But the president's home is in the building with his office. The cardinal said he "would be terribly disturbed if I were visiting an office."

The division of Jerusalem was an acci-

dent of the 1948 armistice in the Arab war to strangle the state of Israel in its cradle. It has now been more than 19 years since the eastern portion of Jerusa-lem was liberated from Jordanian occupation. During Jordanian occupation. when Jewish gravestones were used to pave roads, Christian churches were not allowed to renovate or buy property. Only since 1967 has there been free

access to religious sites.

Most nations, including the United States, do not recognize Israeli sovereignty over all of Jerusalem, yet they extend full diplomatic recognition to Israel. The Vatican has never given Israel diplomatic recognition. Behind that fact, and beneath the comic casuistry

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

ence to the question of Jerusalem, challenges the hoary myth of Jewish "punishment" for "rejecting" Jesus. The Vatican favors some "interna-

what that means. God may be into details; the Vatican is not into details.

Actually, Vatican preferences are simply uninteresting. The Vatican should be told that Jerusalem is none of its busi-

The fact that Pope Paul VI received Prime Minister Golda Meir and that

suggests that it resents that existence.
Cardinal O'Connor says he does not
know what the church did or did not do" during the Holocaust. He has a duty to know. The most charitable description of what the church did is damning enough: The Vatican thought it could husband its moral authority by remaining neutral, which meant keeping quiet. But Vatican power in politics inheres in words and gestures. Regarding Israel,

day the U.S. government stands convicted of cringing appearement of Iran, a nation implacably hostile to American values. Now would be a good time for the U.S. government to stop appeasing Arab opinion about Jerusalem.

not just to Jerusalem but to the eastern portion that was liberated in 1967 and has now been well governed by Israel longer than it was occupied by Jordan. Moving the embassy would end the pretense that the unity of Israel's capital is negotiable, and would underscore the

criticism endangers the "fruits" (unspecified) of his trip and "makes it difficult for me to move further toward peace."
Perhaps that was just an example of the
now commonplace megalomania of the contemporary cleric who thinks that solutions to problems elude secular leaders because secular leaders lack the clerics' -what? Certainly not humility.

cardinal but with the political policy of the church of which he is a mere prince. Israelis have heard his alibi before: He was only obeying orders.

Vatican is discomfitted by the regathering of the Jewish people in their own state. The fact of Israel, without reference

tionalizing" of Jerusalem. It is not clear

ness. The Vatican lost whatever moral standing it had on the issue when in 1982, the pope received Yasser Arafat, head of a terrorist organization that domes Israel's right to exist.

John Paul II received Prime Minister Shimon Peres testifies only to Vatican realism: The Vatican recognizes that Is-rael exists. The rest of Vatican policy

Vatican gestures are loudly wrong.

It is an American scandal that the
U.S. Embassy is not in Jerusalem. To-

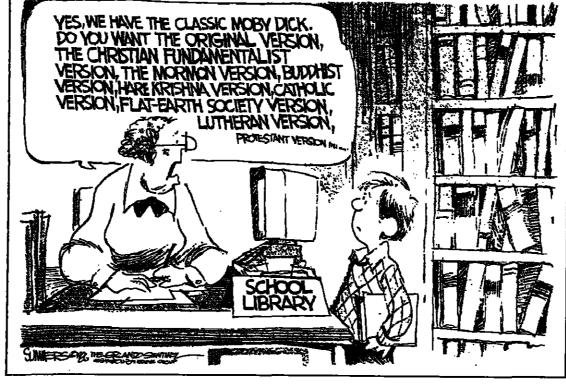
It is time to move the U.S. Embassy

perversity of Vatican policy.

Cardinal O'Connor said that Jewish

The main fault here is not with the

Washington Post Writers Group.



#### LETTERS TO THE EDITOR

The Bomb and a Calendar

On Jan. 6, feast of the Epiphany, two symptomatic attacks on the integrity of the human soul appeared in your pages.

The depths of the drive to mechanize human activity appear in John M. Cul-km's opinion column, "A Constant Cal-endar, Once and for All." The essential question is recognizing the difference between beat and rhythm. A metronome maintains an unchanging beat, as does a pile driver or a jackhammer. Beat is

unchanging, mechanical, unresponsive to outward influence, dead. The tides flow in rhythms, ceaseless yet always changing, because the heavens around us are a harmony of moving rhythms. So the human heart has a rhythm with lungs and body, steady yet changing with every subtle perception and emotion - a burst of love, a moment of fear, tension, relaxation, each different. In the moments of subtle change the life of the soul unfolds and reaches out, via beart and lungs, to influence processes

of thought, to guide us in our deeds. In like manner the unchanging yet ever changing procession of days and months opens endless windows of new awareness, thoughts and impulses to the past, with which it connects us, but espe-cially to an ever new present. Mr. Cul-kin's unchanging calendar would seal these windows, reducing time's rhythms to the beat of a pile driver. Born of the same deadening thought

trend is Peregrine Worsthorne's urging of "Thermonuclear Morality" (Other Comment). Here one great "moral im-perative" is seen to quash all others: Machiavelli as Beginner's Manual for politicians justified in any moral outrage

to save our hides from the nuclear holocaust. What sort of souls these hides might contain after sacrificing the last

dregs of moral integrity to mitigate this overweaning terror is my question. MARK EBERSOL. The Hague, Peregrine Worsthorne is blind to the essential truth. That ultimate in sacred cows, the U.S. Constitution, and the commitment of state and citizenry to be

bound by it are precisely what best dis-tinguishes the United States from his bete noire, the Soviet Union. LAWRENCE ELLIOTT. Luxembourg.

The constant calendar may be a joy for accountants but it certainly sounds boring and complicated to me. What is wrong with 13 months of 28 days each, plus one day left over?

CHRISTINE FREMANTLE. London.

She Wasn't and Isn't Jewish

The Israeli Supreme Court order recognizing "converted" Shoshana Miller as a Jew (World Briefs, Jan. 5) is astonishing. That the American Jewish reform movement should conduct socalled conversions is one thing. For the Israeli Supreme Court to recognize a non-Jew as Jewish is to establish a dangerous precedent and is a challenge to the very Jewish laws that the court is supposed to be upholding. A Jewish state that does not follow the laws of the Torah has no meaning and no hope.

ISRAEL LANDSMAN.

#### In Defense of Whittlesey

There was no rigid rule that monies contributed to U.S. Ambassador Faith Ryan Whittlesey's Embassy Fund by private citizens had to be used exclusively for the entertaining of Swiss citizens and not important visitors from the United States. The Neue Zürcher Zeitung made this point quite clearly in its coverage of the nonstory.

News of the investigation into the

matter should never have been known outside the U.S. State and Justice Departments unless and until the investigation was completed and the ambassador had been convicted of wrongdoing.

At present it seems quite clear that Ambassador Whittlesey will emerge without taint to her excellent character in private and in public life. It is a shame that soon after her arrival here for her second tour she and her three fine children should have to face unfair and demeaning articles in The Washington Post and the International Herald Tribune. Shame on both of you.

JAMES E. WARRING. Herrliberg, Switzerland.

#### Fashion News for Men

I am puzzled as to why you don't carry more fashion news for male readers. Your surveys show that men exceed women readers, and various articles indicate interest in dress among male executives. Just as the sports page was amplified after reader complaints, inquiries among male readers would support increased coverage of male fashion. DON SEBASTIAN.

#### 'Hi! This Is Colleen! I Want Your Money! Hi! This . . . '

By Jonathan Yardley

logists and other ologists engaged in the dubious business of telling us what to-morrow may or may not bring. America is soon to become a nation of stay-athomes, burrowed away in our homeoffices doing work in solitude that we now do in the company of others. The future, these seers would have us believe. is home-based computers attached, via telephone lines and modems, to distant

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#### MEANWHILE

data centers. But that is only the half of it. The future is also Colleen. Yes, Colleen. She called late one afternoon last week and asked for Mrs. Yardley. That should have been givenway enough, inasmuch as Mrs. Yardley does not call herself Mrs. Yardley, but in all innocence I asked if she was the Colleen

who lives down the street. No, she replied, she was Colleen So-and-So. Well, then, I asked, what did she want with Mrs. Yardley? She wanted, need it be said, money, in this case money laundered through magazine subscriptions that was ultimately to go, she said, to a program for those children who are described as "special." Politely, but firmly, I wished her a good day and rang off. Colleen, like all the nameless Colleens

huddled at their telephones drearily working their way through the pages of the telephone directory, is a daily reality of the new work order. For anyone who works at home, telephone solicitation is as much a part of the routine as the word processor, the typewriter or whatever machine one uses to accomplish one's business. Not merely that, but it is a reality the dimensions of which seem to be growing, steadily and inexorably. from occasional nuisance to ubiquity.

This conclusion is drawn from empirical observation. I have been a member of the home-office work force for nearly a dozen years, and can report from increasingly painful experience that the volume of telephone solicitations has intensified markedly during that period. The original culprits, in my experience at least, were a handful of organizations soliciting used clothing and housewares to be sold, they claimed, for the benefit of disabled veterans. We let them pick up a few ancient threads at our house, but we promptly ceased this munifi-cence when we learned that some of the organizations are not nonprofit.

We stopped giving that is, but they did not stop calling. The police call, too, and the firemen; retired police and firemen, actually, but when they solicit for their annual charities they are not loath to imply that their good causes have the approval of the respective departments and that donations are evidence of good critzenship. They don't get a nickel. Indeed, these disembodied voices are

W ASHINGTON — If we are to be-lieve the sociologists and futuro-their victims express indignation, or even polite dismay, at having their work and privacy thus interrupted. No doubt making these calls is monotonous work, and a day of it must drum up a lot of unwelcome abuse, but that comes, as they say, with the territory. For a telephone solicitor to take offense at a would-be customer's irritation is approximately as justifiable as for a television pitchman to upbraid his audience

for pressing Fast Forward.

The solicitors come in all voices and all causes. Though most of the callers are women, the occasional male chimes in; so does the occasional tape recorder, as soliciting organizations have begun to learn that the human touch can be cheaper when computerized. Not merely do they want donations for the retarded and the police and the victims of leukemia; they want our views on matters political, our purchasing patterns on various items at large in the marketplace, Mainly, they want our money.

This, if little else, distinguishes them from the Jehovah's Witnesses, who want our souls and come right to the front door to get them. They make their monthly rounds through the neighbor-hood, immediately recognizable because they are the only people afoot who are dressed in Sunday best, ringing each doorbell in hopes of drawing the person who answers it into conversation about God and the hereafter. Those are heavy subjects for a working day, and so the apostles must be turned away. They are decent people, and no doubt their cause is good; they are also pests.

Whether they arrive by foot or by phone, those who enter unbidden the houses of persons they do not know seem to imagine themselves performing a service of sorts. Nothing could be further from the truth. They may be perfectly nice people, and one can sympathize with those who must support themselves by telephone solicitation because handicaps or illnesses render them shut-ins, but the only real businesses they are engaged in are invasion of privacy and interruption of work time.

There seems no way to eliminate them. Acquiring an unlisted number might be one, but a person who expresses opinions in public ought to be available to that public for dissent and debate, so I am in the phone book. Leaving the answering machine on all day might be another, but that is rude to one's friends and business associates; besides, ever since the days when freelance work was an important part of my income, and the phone often meant money, I have been incapable of letting ringing phones lie. So if Colleen's calling, I'm answering; and if there is one certainty in this brave new world, it is that Colleen will call again.

The Washington Post.

common consent, he rook over

the story, a calm tower of

strength in the office, taking

the phone calls that the rest of

#### General News

#### **EUROPEAN TOPICS**

#### Portuguese Charged In Passport Fraud

Guilhermo Girao, a former Portuguese consul in Stattgart, faces up to eight years in prison for allegedly stealing 2,000 pass-ports and selling most of them to Chinese citizens of Taiwan seeking to live and work in Europe, Lisbon police say. They said the Taiwanese posed as citizens of Macao, a Portuguese enclave off the south China coast. Mr. Girao, who was dismiss

from the foreign service in 1982 for suspected irregularities, was arrested in September. The illegally sold passports were authen-tic except for the Portuguese names invented by Mr. Girao, officials said About 97 percent of Macao's

410,000 residents are of Chinese origin. Some are eligible for Por-tuguese passports. The Chinese and Portuguese authorities have been negotiating the return of Macao to China since June 1986, and Britain is to give back Hong Kong in 1997. The passports apparently were sold to Taiwane who fear that they may also face a return to mainland Chinese

#### No More Irish Advice On Abortions Abroad

Copies of British magazines carrying advertisements for abortion clinics were publicly auctioned in Dublin as part of a protest against a ban on abortion referral services in the Irish Republic effective this week, The Observer newspaper reports.

A Dublin High Court ruling last month barred two city clinics from offering advice to women about abortion clinics in Britain. The prohibition of abortion, illegal in Ireland since 1861, was written into the Irish Constitution after an anti-abortion amendment was approved in a referendum in 1983. The two clinics, however, had continued giving advice to women on the ground that they were referring to abortion facilities in Britain, where abortion is legal.

The roling has raised ques-tions about the individual's right to give and receive information, The Observer said, and about the possibility that women traveling abroad for abortion eventually could be prosecuted.



UNIDENTIFIED FLYING OBJECTION - Air traffic controllers at London's Heathrow Airport complain that this device, held by its inventor, Kenneth Sams, causes blips on their radar. Mr. Sams said the windpowered device, called UFO Sam, soars to 2,000 feet.

#### Around Europe Adolf Hitler evaded taxes and

accumulated great wealth during his years in power, the West German magazine Quick reports.
The weekly, quoting a book called "Hitler's Money" by Wulf
G. Schwarzwaller, said that when Hitler became German chancellor in 1933, he ostentationsly renounced his yearly income of 47,200 marks, only to have it quietly reinstated in 1934. At the time, the average annual salary of a German worker was 1,200 marks. Quick said Hitler also made the Finance Ministry write off his tax debt of more than 400,000 marks, and recaved up to two million marks

"The Day After," a television film about the effects of nuclear war, will be shown in the Soviet Union, the U.S. network ABC armounced last week. ABC said the Russians approached the network five weeks ago, and a three-year agreement had been reached starting Feb. 1. The net-work said it had asked for certain guarantees, including a Russian

yearly from royalties from his

book "Mein Kempi," as well as

about 100 million marks a year

in gifts from German industrial-

translation as close as possible to the original version and broadcasts without interruptions for commentary. The \$7-million film portrays the devastation of a Middle Western town in the aftermath of a U.S.-Soviet nuclear

The British Parliament rejected this week a proposal to restore the death penalty for child murder. The vote was 175-110, with 385 members either abstaining or absent. The bill was submitted by Geoffrey Dickens, a Conservative. Attempts to reintroduce capital punishment for terrorist crimes and murder have repeatedly been defeated in Parliament since it was abolished in 1965 for all offenses except treason.

Winsie the Pooh, the popular bear whose adventures have delighted children for 60 years, is a big hit in the Soviet Union. Boris Zakhoder, a Russian children's poet and author who has translated A.A. Milne's books about Winnic, says the books sold more than 3.5 million copies in the Soviet Union in 1985. The bear, locally known as "Vinnie Pookh," even has a radio pro-gram teaching Russian children grammar.

-SYTSKE LOOLJEN

#### A Centennial Message from the International Herald Tribune



## The Stavisky Riots of 1934: How the Herald Handled a Breaking Story

tion of Paris by the Germans, it in highly suspicious circum-

Paris, February 6, 1934, Place de la Concorde. Left, crowds

gather on the bridge leading from the National Assembly.

Above, violence erupts between the crowd and mounted police.

The Herald, striving valiant-

ly to cover the turbulent scene,

had one lucky break. William

Shirer, already a correspondent

of distinction, happened to be

between jobs at the beginning

of the year, and had signed on at

the Herald until something bet-

about that? But when it came

out that some of the bribed

officials were very highly

placed, when one government

after another was forced to re-

sign, when a minister of justice

committed suicide, and when

Stavisky's own lips were sealed

As this newspaper moves into the celebration of its 100th year of publication in Paris, a series of Centennial columns will report events as well as tell readers a bit more about this most unusual pub lication. You, of course, are encouraged to contribute, though we cannot promise to run specific material submitted. The author of this Centennial column, Jack lams, worked in the mid-Thirties for the Europe-an Edition of the New York Herald Tribune, then known as the Paris Herald and now as the International Herald Tribune. Ioms went on to a bright journalistic career in New York, first for the parent newspaper in Manhattan and then for Newsweek. Along the way, be wrote a series of very furmy detective novels. He now lives in the south of France

#### By Jack lams

When I say that the Paris Herald of the Thirties was essentially a small-rown newspaper, I do not mean to suggest that our readership was itself a parochial one. On the contrary, our readers were avid for news, especially news from the United Scares. Political news (which in my day consisted mainly of what the New Deal was up to), baseball scores, the stock market — this was what our readers turned to first.

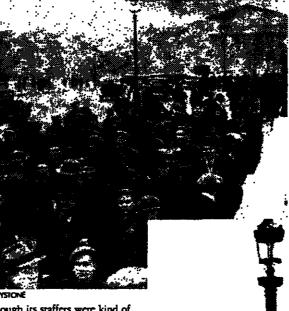
Most of the news from

America was provided by the night-side cable rewrite battery, of whom there were maybe half a dozen of us, spinning as much copy as we could out of the skimpy ration of words we received every evening from the New York Trib's home office. I won't deny that imagination sometimes played its role in the padding out of a finished product. Not that we ever misstated such facts as were available to it seriously interfered with the us. We just garnished them a

But French news was something else again. Such serious but boring subjects as budget-ary debates in the Chamber of Deputies were of no great interest to our readers. Once in awhile, a murder trial, especially a crime bassionel, might cause 2 stir in the American colony, but we could usually count on the French press to keep us adequarely informed on such marters. (We could also have learned something from the French press about the use of the imagination.) We also had access to the

files of the New York Herald Tribune's own Paris bureau,

tant. Nor did the story itself seem of undue importance when it first began filtering to the surface. A crooked financier



though its staffers were kind of a race apart who did not look too kindly on the idea of their polished copy going into our rough and ready hands. I would not suggest that there was actual friction between us - indeed Leland Stowe, the bureau chief, the giamourous Sonva Tamara and James Minifie (always called Don) were all the kindest of people. They just dwelt on another plane.
This state of affairs suited

everybody well enough as long as there was no French news of such an explosive character than convenience, or even the personal safety, of the American colony. But in early February 1934, there was exactly such an explosion, and the Herald had no choice but to drop everything else (except, of course, columnist Sparrow Robertson) and devote its full energies and staff to covering a Big Story.

This was the Stavisky Affair, and in the light of subsequent events, like the fall and occupa-



does not seem all that impor-

tion swept the country as hadn't been seen since the Dreylus case. From the Royalist Camelots du Roi to the downtrodden proletariat, the people of Paris finally erupted into the streets in violent demonstrations. Such government as there was retaliated with equal vio-

stances, then a storm of indigna-

lence, sending the ruthless Gardes Mobiles to clear the streets, the mounted Gardes Republicains to ride down the marchers and finally, on the worst night of all, ordering the Senegalese troops lined up at the bridge between the Place de la Concorde and the Chamber of Deputies to turn the rioters back with gunfire. I was in the Place de la Concorde that night and I can still remember the sound of gunfire and the sight of people crumpling to the ground near me.

us were phoning in as best we could and weaving all these fragments into a smooth and colorful story that told our readers everything they wanted to know as to why their familiar streets had suddenly become battlefields. Bill Shirer was a godsend when we needed one badly. Like other godsends, he moved on, not too long afterward, to CBS, Berlin, and journalistic immortality. My own small role was not such a happy one. I foolishly let

myself be caught up in a Gardes Mobile sweep through the rue Madeleine (I think it was) and they were in no mood to pay attention to press cards or anything else. I went down under a rain of those short clubs of theirs and was left lying in the street as they passed over me. I managed to drag myself to the nearest cafe, where several other reporters had prudently taken refuge before the onslaught. I must have looked terrible: Bloody, semi-conscious, black and blue. Bad enough, anyway, for one of my colleagues to call the Herald and tell them that their reporter had been badly beaten up. This the Herald duly reported with a Page One head. Meanwhile, after a brandy or two had been pouted into me and with the resilience of youth being what it is - I pulled myself together and made my way back to the office. By then I was almost presentable. Managing Editor Eric Hawkins took one look at me and clapped his hand to his head. "How dare you look so well?" he demanded. "We've got you practically dead in our story." It was no good my saying that it wasn't I who had phoned in the news of my near-demise. From Eric's point of view, I had let the paper down, and he never for-

This is the sixth in a series of messages about the IHT which will

appear throughout the Centennial

#### TWA Hijacking Suspect Held by West Germans; **U.S. Seeks Extradition**

By James M. Markham lew York Times Service

BONN -- The West German authorities have arrested a Lebanese nan whom they believe to be one of two who hijacked a TWA airliner and forced it to Beirut, where 39 Americans were held hostage for 17

A U.S. Navy diver was murdered on the plane and his body dumped on the Beirut airport tarmac.

Interior Ministry sources said that the 22-year-old Arab was apprehended at the Frankfurt airport on Tuesday after flying from Beigers on board. nut. Customs officials discovered methylnitrate, a liquid explosive, in

Germany, where it appeared he and his comrades were members of planned to give the explosives to the extremist Islamic Jihad organiothers who would use them in a zation. terrorist operation. He was traveling on a false Lebanese passport, they said.

The German sources gave the man's name as Mohammed Ali Hamadei. In Washington, Patrick Korten, a U.S. Justice Department arrest warrants had been issued for a man variously known as Mohammed Ali Hamadei, Ali Hamadei and "Castro"

ty," said Mr. Korten, who said the servative administration. American authorities were "discussing with the Germans the pos-

sibility of having him returned. A West German Interior Ministry spokesman said he expected that the man would be extradited to the United States in a matter of

According to one German source, Mr. Hamadei was born in Lebanon on June 13, 1964. He had reportedly lived in West Germany from 1982 to 1984 after applying for political asylum, but left the country after withdrawing his application. He speaks German.

Coming 10 days before a national election, the arrest was a political as well as an anti-terrorist coup for abroad before the scandal broke, Chancellor Helmut Kohl's center-

Interior Minister Friedrich Zimmermann said, "The man we captured is a big fish." Without giving barrassing the Socialists. details, Mr. Zimmermann said he expected the arrest to lead to other police action.

The arrest in Frankfurt came a day after Italian police seized a 26- port, which bore a false name. year-old Lebanese named Bachir Khodr in Milan with 24 pounds (11 turn, he told stories of funds inkilograms) of high-powered explosives. Italian police sources said being used to finance the election

they were investigating the possi-bility of a link between the two

also reported to be looking into the possibility that Mr. Hamadei might have been implicated in a bombing at the Frankfurt airport on June 19, 1985, that killed three persons and wounded 42.

The hijacking of the Trans World Airlines was staged by two Arabs on June 14, 1985, after the airliner took off on a flight from Rome to Athens with 153 passen-

A third accomplice, Ali Atwa, three wine bottles filled with a was arrested in Athens after failing to get a seat on the flight. Before being freed by the Greek authori-According to the sources, the ties - in exchange for Greek pasman had intended to enter West sengers on the plane — he said he



DESERT WAR - A Chadian soldier inspects the wreckage of a Libyan tank in Fada in northern Chad. On the left lies a dead Libyan soldier. About 2,000 Chadian troops and former rebels defeated 1,500 Libyan troops in fighting there early in January.

## In French Scandal, Spotlight Shifts to Government

PARIS - An investigation into allegations of corruption under France's former Socialist government has taken a new turn that We definitely know his identi- could embarrass the current con-

> senior official of the Cooperation Ministry who has been charged with embezzlement. The ministry deals with development aid to Third World countries.

> The official, Yves Challer, who was the chief of staff to former Cooperation Minister Christian Nucci, allegedly benefited from the misuse of funds of Le Carrefour du Développement, or Development Crossroads, a semi-public institution that received development funds from the ministry.

raised about how Mr. Challer fled using a false passport issued under the conservative administration His period in exile enabled him to talk freely to the French press, em-

Mr. Chalier was arrested in November after arriving in France from Latin America with the pass-

In press interviews before his retended for overseas development other misuse of government funds. On Monday, the examining mag-

istrate in charge of the case. Jean-Pierre Michau, asked Interior Minister Charles Pasqua to decide whether state secrecy applied in the case, indicial sources said.

He asked the question in connecin the name of Yves Navaro that was sent to Mr. Chalier in Brazil in

Several French press reports have said that Mr. Challer fled France in April, first to Paragnay, after being tipped off by a senior Interior Ministry official of the center-right government of Prime Minister Jacques Chirac, then only a month old.

The respected daily Le Monde, which has been reporting the affair in minute detail, said that Judge Michau was now investigating two aspects of the case; embezzler under the last government and possible later attempts by ligures in the current government to exploit the scandal for political ends.

Last week, the judge questioned Bernard Gérard, the head of the French counterespionage service known as DST, its French initials.

further, Le Monde reported, he in- training school for African civil voked state secrecy.

This week, Mr. Michau asked Mr. Pasqua, who is Mr. Gérard's ultimate superior, to decide wheth- by some French delegates to the er such a defense was justified, the newspaper said.

Le Monde said that the effect of tion with the delivery of a passport Judge Michau's request would be to oblige Mr. Pasqua either to allow Mr. Gerard and other officials to be questioned or to back his subordinate's stance and close the judge's access to such witnesses.

French commentators have re-

marked that the second option, in what was apparently a simple crim-inal affair of issuing false docu-ments, would imply that higher interests really were at stake. The scandal broke last year,

when officials said they had found a hole of around 20 million francs (\$3 million) in the accounts of Development Crossroads and a warrant for Mr. Challer's arrest was

The organization, which was set by the Socialists to promote Third World issues, served as a clearing house for funds to aid social development projects abroad.

In an interview with the rightist Le Monde said that Mr. Gérard Le Figaro Magazine during his had acknowledged to the judge that time in Paragnay, Mr. Challer laid to have access to documents in the his service had issued the passport out three main aspects of the case.

campaigns of two Socialist politi- to Mr. Chalier on the instructions The first was the purchase of a cians, including Mr. Nucci, and of of higher authority. Questioned châtean, originally intended as a servants, that then was resold cheaply to Mr. Challer.

> The second was high spending annual French-African summit meeting in Bujumbura, Burundi, in 1984, involving overcharging false to change people's minds. receipts and a 10-percent kickback "Whenever they have an

The third was the financing by an agency called French Promo-tion, linked to Development Crossroads, of election posters for Mr. Nucci and another prominent Socialist politician, Louis Mermaz, the former National Assembly president. Both men publicly de nied any use of illicit funds.

Mr. Chalier's lawyer, Xavier de Roux, has said that his client is under special guard at La Santé prison in Paris because of fears for his life. This week Mr. Michau refused a request to release Mr. Cha-

One official, a senior police officer, has been charged in connection with the passport issued to Mr.

The officer, Jacques Delebois, the head of the International Service of Technical Police Cooperation, said in December that he had asked to be formally charged so as

#### Chernobyl Fallout Fears Still Harm EC Food Exports to Asian Customers

BRUSSELS - Eight months after the Chemobyl nuclear disaster, European Community food exporters are learning that consumer cars over radioactivity may have a longer half-life than the radiation itself.

Although EC officials insist that radiation levels in community food exports are well within "safe" levels, several importing countries, mainly in Southeast Asia, continue to lodge protests. This has unset-tied the EC, which fears that the protests may spread and reduce its agricultural exports.

Thailand and Singapore have blocked imports of some EC dairy products over the past few months. and the Philippines is said to be unhappy with radiation levels in EC foods. A few days ago, a Brazilian court reportedly blocked imports of powdered milk from Western Europe.

"It's causing great difficulties for our exporters," said Paul Grey, head of the EC's foodstuffs division. He indicated that about 100,000 tons of food, mostly dairy products, had been turned back by porting countries.

Community officials argue that the Southeast Asian countries have set unacceptably strict radiation limits on food imports. They believe that New Zealand and Anstralia, trying to wrest markets from the EC, discreetly encourage consumer fears over EC goods.

To dispel these fears, the EC is mounting a quiet diplomatic effort

"Whenever they have an opportunity, they bring this matter up," said a Brussels-based diplomat from one of the Asian nations.

The EC's difficulties date back April, when an explosion at the Chernobyl nuclear plant near Kiev sent a cloud of radioactive fallout over Europe.

Large amounts of EC food were irradiated by the fallout and were temporarily kept off markets in the ster's immediate aftermath.

Most of the radioactivity that fell on Europe had a short life span, but some has lingered and now shows up in varying quantities in certain foods. The community asserts that the radiation is within acceptable limits, but not everyone is accept-

Late in the summer, Singapore ected several thousand tons of EC dairy products, and the community quickly dispatched an emissary to clear matters up. The official was not entirely successful: Singapore still rejects small amounts of EC food imports.

Mr. Grey, setting off next week

stop in Thailand. It, too, has been rejecting EC dairy products that exceed locally permissible levels. Meanwhile, the community has made what one official described as

"formal representation" to the Philippines. The official said Manila had made complaints about the radioactive content of some EC

Although EC officials describe the amount of rejected food as relatively small, they apparently fear a snowball affect. They worry that harmful publicity on the sensitive subject of radioactivity could lead littery consumers to a de facto boycott of EC food products. EC and industry officials believe

the strict Southeast Asian standards are due, at least in part, to the influence of Australia and New EC is peddling fainted products.

Zealand. They believe they countries are fanning local fears that the "It's the revenge of Green-

peace," said Mr. Grey, referring to the 1985 scandal in which French for a trip to Japan, plans to make a agents operating in New Zealand sank a boat belonging to the ecolo-

A New Zealand diplomat said: "It would be wrong to say that New Zealand has set out to exploit the Chernobyl accident." He pointed out however, that for years New Zealand and Australia have "emphasized the healthiness" of their farm products.

The EC aims to convince wary countries that their standards are the Southeast Asian levels are, in stricter than the EC's own levels.

The EC has set a 370-becquerel limit for dairy products, and 600 becquerels for other foods. The U.S. and Japan have a 370-becquerel limit for all food products. The becquerel is a standard measure of

#### **Italian Trade Unionists** Confront Jaruzelski

By Loren Jenkins Washington Post Service

ROME - General Wojciech Januzelski, the Polish leader, ended an official visit to Italy in a bitter confrontation with Italian labor leaders, who demanded that he allow independent trade unions in his Communist-ruled homeland.

General Jaruzelski met reluctantly Wednesday afternoon with the heads of Italy's three labor confederations, and by the end of the two-and-a-half-hour meeting he clearly wished he had not.

The meeting turned out to be the low point in an otherwise successful three-day visit, his first official visit to a Western country since his December 1981 crackdown on the Solidarity labor movement.

Prior to his confrontation with the pro-Solidarity union leaders Wednesday, he had apparently fruitful meetings with President Francesco Cossiga, Prime Minister Bettino Craxi, Foreign Minister Giulio Andreotti and several Italian industrialists whose investments he openly sought.

But the exchange between Poland's leader and the representatives of Italy's working class including its own Communists was anything but successful.

In the words of Giorgio Benvenuto, the secretary-general of the So-cialist-leaning UIL labor federa-

tion, the exchanges with the general were "clear, frank, tough." Union sources said that meant it was a "tense confrontation."

"We told Jaruzelski the things he a ? did not want to hear from Lech Walesa," Mr. Benvenuto said, referring to the Solidarity leader.

A communique issued by the three labor federations - the UIL the Communist-dominated CGII and the Christian Democrat-controlled CISL - said that the federation leaders had spoken of "the need for trade union phiralism to be reinstated in Poland."

unions had demanded that General Jaruzelski's amnesty for political prisoners last fall be extended to all such prisoners. Antonio Pizzinato. the head of the Communistaled union, said he had a list of at least 25 Polish workers still imprisoned despite the amnesty.

General Jaruzelski, according to the union leaders, suggested that their criticisms were "misinformed and that there was union pluralism in Poland. Solidarity, he reportedly said, was not a union.

He termed his meeting Tuesday with Pope John Paul II "extremely important" for Poland and for di-Paul to make his third visit to his homeland as pope in June.

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Development "Al Tegaryoon", Former

Chairman, Bank of Commerce

Panel Topic: "Banking and Econo Trends in the Arab World."



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17th Century St. Katharine at the Byzantine Museum.

# TRAVEL

■ Rural New Zealand

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■ Juggling Reservations

#### TRAVELER'S **CHOICE**

∵International Herald Tribune

A first close-up look at Lloyd's

For the first time in its 300-year history, the group of insurance underwriters known as Lloyd's of London has opened its doors to the public. The site — a far cry from the organization's 17th-century origins in Edward Lloyd's coffechouse near the Tower of London — is the society's new \$230 million headquarters building in Lime Street in the financial district. The structure, designed by the architect Richard Rogers, co-designer of the equally avant-garde Pompidou Center in Paris, has aroused controversy. Reached by outside glass elevators, the new visitors' gallery on the fourth floor offers a fine view of the city gallery on the fourth floor offers a fine view of the city and of a 200-foot (60.3 meters) high atrium and the underwriting room below. Business worth nearly \$30 million in premiums flows into Lloyd's every working day from around the world. In the room's center stands the Lutine Bell, sounded only in the event of a disaster at sea. The visitors' gallery is open Monday through Friday from 10 A.M. to 2:30 P.M. Admission is free. More information is available from the British Tourist Authority (40 West 57th Street New York New York 10019: 212. West 57th Street, New York, New York 10019; 212-581-4700).

A golfer's Scottish dream tour

As winter fastens its grip on the Northern Hemisphere, many golfers can only dream of summer joys on the course, and among them, some may conjure a vision of Scotland, where the game began, and of playing its historical courses and of watching the British Open. For these golfers there is a tour scheduled to leave New York on July 14 and return July 24. It is built around four days at the British Open at Muirfield in Scotland, followed by two days of golfing at Gleneagles and two more at the Ailsa course at Turnberry, site of the 1986 British open. Based on double occupancy, the tour is \$2,575 a person. Included are round-trip air fare between New York and Scotland, accommodations, daily breakfast and dinner, tickets for the open, greens fees, reserved starting times, caddy service and transfers. Reservations are available from Golf In-tercontinental-Marsans (205 East 42d Street, New York, New York 10017; 212-661-6565).

Harrods in Frankfurt, Madrid

■ Mention of Harrods brings an image of the department store in London's Knightsbridge section. Well, from now on, mention of Harrods must allow for a vision, too, of a little bit of Germany and Spain. Harrods Ltd. has opened its first airport shop in a new shopping mall at the Frankfurt Airport in West Germany. And another Har-rods, in Madrid, is scheduled to open this month. The Frankfurt venture is the first Harrods shop in Germany and the store's first airport outlet. Half the store's 3,100 square feet (944.6 square meters) is devoted to the Harrods line of food products and German produce. A buffet of-fers various delicacies accompanied by wines or Champagne by the glass. The shop also features British men's and women's wear and a selection of accessories, small leather goods, stationery and jewelry. The new store is open from 8 A.M. to 9 P.M. daily.

Vermont winter fêtes heat up



For devotees triathlon of crosscountry skiing, skating and snowshoeing, things These events as well as snow golf, skating parties and fireworks are

planned at the Newport Winterfest on Jan. 30 and 31 and Feb. 1, 7 and 8. But such Vermont festivities are not confined to Newport. Brookfield will hold a three-day Winter Ice Festival, Jan. 30 to Feb. 1, with ice harvesting, dog team demonstrations, family cross-country ski rac-ing and areas for sledding and sleigh rides. The Vermont winter schedule also includes telemark skiing festivals, ice fishing derbies, junior ski jumping championships, antiques shows, maple festivals and the United States
Open Snowboarding Championships, March 6 to 8, in Stratton. Free Vermont winter information is available from the Vermont Travel Division (Department R722, 134 State Street, Montpelier, Vermont 05602; 802-828-

# Fly-Driving Through the Desert

As the Paris-Dakar rally drivers head for their goal, a former desert driver tells how he learned to cope with the shifting sands of the Sahara.

by Pearson Phillips

T seems as though the sky is cheat-ing. There is so much of it in the desert. It presses down on the receding horizon, taking up far more than its usual space. At night the stars overflow into the whole environment, making de-sert newcomers feel vulnerable, clinging to the surface of the earth's crust. This feeling of naked exposure will surprise those who come from the high rise comfort of cities or rolling country landscapes to drive across the desert or take part in such things as the Paris to Dakar rally. They may be prepared for the purely physica hardships of sand and heat. But not for the loneliness and spiritual trepidation which comes from being a small speck under an

oppressive canopy of sky.

It was the sight of the returning desert travelers passing through Algeeras in southern Spain which first caught my imagination. They were tough, sunburnt, bearded Sahara warriors with their stained and battered Land-Rovers and Volkswagen trucks, spare gas cans and sand ladders strapped to the roof, goatskin wa-ter carriers hanging in the breeze over their

I bought the map of maps, Michelin No.153, Africa (north and west). Areas of it are either white space or filled in roughly with yellow crayon strokes, as if by a schoolboy geographer trying to indicate sand dunes. I noted the difference between wells which had "ean potable," "ean salée," or "eau très mauvaise."

I traced the route of the French Berliet truck expedition which had set up markers all over the desert as guidance. Inevitably, I found myself, one day, at Adrar in Algeria, where the tarmac ended and the emptiness began, with my Land-Rover, my compass and my water purifying kit. The gendarmerie questioned my wife and I before we could proceed. How much wa-ter? (At least 12 liters per day per person with the same in reserve). How much fuel? Open the hood and show the radiator boses. Show the spares. Where is the first My luck was to give a lift to a gendarme,

who was going on leave to the next village. He taught me the different desert surfaces and how to drive on them. "Volez-volez." he shouted, as we inrohed along a track that had been beaten into corrugations by truck traffic, so that the Land-Rover was shuddering to bits. But how do you "fly" over that? "Get up enough speed for the vehicle to skim along the tops of the corrugations without falling into the troughs between." For the Land-Rover it was about 83 kilometers per hour (52 miles per hour). It was a revelation. We sailed along with the barest thrumming beneath the wheels. But there isn't much

Rally driver roars through Algeria. control at that speed. There is so little contact with the ground. You have to think about corners well in advance. It was like driving on an ice-covered lake. In places the wind had drifted soft sand

onto the track, which threatened to bog us down. For this the gendarme showed me his "wheel-waggling" technique. Waggling the steering wheel sharply from side to side made the front wheels act as a kind of snow plough, making a wide trough which helped the rear wheels to pass through. Provided we kept up speed we always made it. At one patch, where the engine was struggling, he added his golden rule of gear-changing in soft sand. "Always change down before you think you need to keep up the momentum.

OST people think automatically of sand dunes when they think of the Sahara. They exist, looking strangely unreal, as though they had been painted in for effect. Their loose, soft sand is difficult. But they form only around 12 percent of the surface. The rest is varied. One moment you will be lurching over hard rock. The next you will come to some tricky stuff called "fesh-fesh," a dust as fine as talcum powder covered by a thin crust that you may or may not break through. My favorite was the occasional wide, open spaces made of a thin coating of soft sand on a firm base. You can really fly on that. Also enjoyable was a surface made of smooth, round pebbles buried into a hard sand base. The stones are rounded and polished by the sand and

Long, empty stretches have their own

dangers. The mind switches over to an automatic reflex system. There are none of the normal hazards of driving to look out for, such as other vehicles or pedestrians. The mind is occupied with a different range of priorities, selecting a path, avoiding pot holes, slowing down for sandy corners or choosing the least fearsome bit of corrugation. But these are all things which unroll steadily before the eye. They are not sudden situations created by other people. For this reason desert driving eems less taxing on the nervous system You don't have to be totally involved. For one long stretch I discovered I had been "elsewhere" for 20 kilometers. It was a shock to return to full consciousness and realize that I could remember nothing of the previous half hour's driving. I even found it difficult to retain full control, as though the unconscious was saying "It's airight, I can do it."

But this semi-conscious state can't be trusted. I was once doing 50 miles per hour on a piece of crenellated piste when I woke up" to see a ditch across the track in front. I braked, which was probably wrong. The vehicle slowed, hit the far wall of the trough and shot upwards. It was enough to jolt the roof-top jerricans loose-from their straps and send them, full of gas, down the windshield onto the hood in a heap. A spark of a dislodged filler cap could have had us in flames. But the caps held. I switched off the engine and stared horrified at the garland of lerricans round our nose. Then I laughed. That seemed the correct African thing to do. But the lesson was never carry gas on the roof unless it is in containers that can be locked and gripped in a special metal cage.

Not getting stuck is only part of the problem, of course. Not getting lost in another. I was told that the three main rules are: never trust your compass; never follow other vehicle tracks thinking they are going your way, and if you decide you are lost never carry blindly on. I learned when I went 50 miles off course on my first day off the tarmac that the metal in a Land-Rover ruins any compass reading. You have to stop, walk a fair distance from the truck, and then take a reading. But even then, you can't be sure. There are ferrous deposits all over the desert. You have to check your compass all the time, either with your watch hour hand and the sun, or, at night, by the old faithful North Star. Better still is to have a local on board just boasting for the sake of a lift.

The best desert man I ever came across was a small, wrinkled, laughing character called Ahmed. He was a member of the Hassaniyeh tribe, which tries to survive in the Baiyuda desert, to the west of the Nile in northern Sudan. We set off to find a strange water hole in the midst of the emptiness called the Gakdul ponds.

CCORDING to an intelligence report from a certain major, the Honorable J.G. Talbot, dated August, 1898, the route was "heavy for infantry and horses, but firewood and camel grazing are plentiful throughout." We traveled through a variety of landscapes: sand valleys, rolling hills of black basalt slabs, and wide wadis of difficult going in which heaps of sand had built up round the remains of tussocky vegetation. I spoke little Arabic and Ahmed no English,

but every now and then he would grip his left elbow with his right hand, and then bring his left upper-arm down in a vigorous pointing gesture, like the arm of a railway signal. All I had to do was line up the Land-Rover so that this imperious arm of his pointed straight down the middle of

We arrived at Major Talbot's watering hole to discover a greenish liquid at the base of some rocks with a surface scum of dust and animal droppings. We camped overnight, and watched as squadron after squadron of sand grouse arrived to drink. They landed about thirty feet from the water, then made a quick dash to the pond, trilling all the time. Discipline reigned. As one flock left another arrived. In the morning I found another pool, cleaner and higher in the rocks. I bathed, watched by a hawk, proving that it is possible to swim in

On the way home to Ahmed's village of eight straw huts in mid-desert he decided we needed meat to celebrate the journey. It is a disgraceful but understandable local habit to chase gazelles in trucks and try to run them down. Goaded by Ahmed I gave chase to one across a wide, sandy plain. As we drew alongside I found that my pallid Western instincts were too strong for me to twist the wheel, break one of its legs and allow Ahmed to dispatch it with his knife. I secretly inched out the choke so that the Land-Rover lost power and the gazelle got away. I'm afraid I was a great disappointment to my guide. But at least that is the kind of problem no one is likely to meet on the Paris Dakar rally.

Pearson Phillips is a British journalist.

#### MUSEUMS

# Unfrequented, Varied Glories of Athens

by Henry Kamm

LONG with the Acropolis and a few other sites of antiquity, the muse-ums of Athens are the principal attractions of a city that increasingly disappoints visitors. The museums compensate, by their variety and interest, for a capital that has suffered more than most from urban growth and the effects of air pollution, noise and traffic.

Athens has become a city in which few visitors linger longer than is necessary to see the Acropolis and the ancient Agora before catching a bus to Delphi or Olympia or a boat or plane to the islands.

Most visit at least the National Archaeological Museum, but there are many more fine, less frequented collections of art and other displays of the varied glories that were Greece. Some of the most interesting:

The National Archaeological Museum presents a magnificent array of the finds of excavations throughout Greece through all the periods of pre-Christian antiquity.

The problem for the visitor is to guard against succumbing to museum fatigue induced by the quantity on display before coming face to face with the masterworks that should induce the thrilling shock of recognition.

One way around this is to look at the highlights first and then take a second tour, stopping wherever one's eye lands. A well-illustrated booklet in English, "The High-lights of the National Museum," is on sale at the entrance for \$1.50. Its author, Catherine G. Korres, suggests one and a half hours for her tour, which seems a bit meager. My own nonexclusive listing of indispens-

able stops: The astonishing golden masks from Mycenae, including that which its discoverer, Heinrich Schliemann, mistakenly held to be the mask of Agamemnon. The gold cups decorated with relief scenes depicting bulls in Display Case 32. Hall 5, the Mycenean

The statues of the "Harp Player" and "Double Flutist" in the Cycladic Hall, No. 5. The statue of a youth known as the "Sounion Kouros," Hall 8.

The "Volomandra Kouros," Hall 10A. The tombstone of Aristion, Hall 11. The statue of Croesus and the base of a statue decorated with bas-reliefs of sports and games, Hall 13. The great bronze statue of "Poseidon of

Artemision," Hail 15. The Funeral Stele of Hegeso, Hall 18. The "Youth of Antikythera," Hall 28. The lifelike Hellenistic bronze heads of

men, Hall 30. The collection of small bronzes in Halls 36

The Byzantine jewelry, the most modern items on display, of the Helen Stathatos collection, Hall 32.

The Santorini frescoes, in Hall 48 on the second floor.

The museum (1 Tossitsa Street) is open from 9 A.M. to 3 P.M. weekdays, Sunday from 9:30 to 2:30. Admission is about \$2.25.

Many visitors, sated with the temples of the Parthenon, Erechtheion and Propylaia, neglect the Acropolis Museum at the rear of what may be the world's most visited hilltop, and miss as splendid a collection of Greek sculpture as they are likely to find anywhere. In the most spectacular display, behind a glass wall in the final room of the small museum, are the Caryatids of the Erechth-

cion, which have had to be removed and replaced with copies to protect them against pollution. Dramatically lighted, the maidens create a striking effect even when relieved of their function of supporting a temple roof. Presented far better than the statuary of the National Museum, which makes almost no attempt at labeling to place the works in a historical and aesthetic context, the statuary



Head at the Goulandris Museum of Cycladic Art.

in the Acropolis Museum is accompanied by

labels that orient visitors. Outstanding in the first three galleries are a monumental sculpture of a lioness killing a cow (Gallery 1), a statue of a patriot bearing a sacrificial calf (Gallery 2) and a bas-relief of two lions devouring a bull (Gallery 3).

Gallery 4 contains a splendid horseman of the sixth century B.C., an exceptionally realistic marble dog and a series of female statues, particularly a scated Athena of great . immediacy. A larger-than-life battle between

gods and giants dominates Gallery 5. In great contrast to the violent action of that work is a bas-relief of a pensive Athena, her head bowed, leaning on a spear in the next

Galleries 7 and 8 offer striking segments of the friezes of the Acropolis's remaining temples, masterpieces perhaps from the school of Phidias, the greatest Greek sculp-

The museum is open Sunday from 8 A.M. to 4:45 P.M., Monday and Wednesday through Saturday from 7:30 A.M. to 4:45 P.M. and Tuesday from 11 A.M. to 4:45 P.M. Admission to the Acropolis, including the museum, is

The Goulandris Museum of Cycladic Art is the newest and most valuable addition to the Athens museum scene. It is hard to recognize in today's city the fountainhead of Western civilization, the Platonic ideal of noble clarity, simplicity and reason, all symbolized by classic columns sharply limned by an unsparing sun in a cloudless sky. The Goulandris Museum, opened in 1986, has brought this Greek ideal within reach, making it possible to cross the cultural gap between the quotidian and the sublime simply by walking through its door.

On display is the private collection of the late Nicholas P. Goulandris, a shipping magnate, and his wife, Dolly, a widow's labor of love in her husband's memory. It is a choice collection, second not even to that of the National Museum, of those deceptively "modern" figurines of white marble that are

the beginning of Greek art. Some are abstract, reducing the human figure to the shape of a violin sharply pinched at its waist. Others are more realistic, particularly a delightful figure of a jolly man sitting on a stool and raising a cup. Five thousand years old, each of these works of nameless masters from the Cycladic islands

Continued on page 10

#### TRAVEL

## THE FREQUENT TRAVELER Games Airlines Can Play With Reservations Systems

by Roger Collis

AMES airlines play. Let's say you want to fly from London to Ottawa so you call your travel agent to check out flights. The chances are he will call up British Airways, and if he's conscientious, Air Canada as well, on Travicom, a British-based reservation system which enables him to enter the computers of 44 participating airlines with a single set of commands. What is he likely to offer you?

The first British Airways display on his terminal shows a British Airways flight connecting in Montreal with Canadian Pacific Airlines. The first serves on Air Canada. cific Airlines. The first screen on Air Canada is Air Canada all the way with a connection

#### Computer screens often contain built-in biases

BA/Air Canada connections through New York and Toronto and Air Canada all the way via Halifax and Toronto. Neither airline's computer shows that the Canadian carrier Wardair flies twice a week nonstop to

This is a relatively benign example of how computer reservation systems (CRSs) present biased flight information to passengers. If you ask an airline for a flight on a day they don't fly, they'll suggest the day before or the day after. Some will show competitors of the column of t flights only as a last resort or not at all. Or they may offer a more devious routing on a segment that is operating under capacity. Caveat emptor is the watchword for the

frequent flier.
CRSs have become a powerful marketing tool and a major source of revenue for airlines that charge others a hefty fee to have their fares and flights listed. Says an industry source:"There are only so many ways an arrine can compete, on service standards, price to a limited degree, agents' commission, which may or may not be on top of the table, and the convenience of schedules. But the key to the future is developing reservation systems that can maximize loads through the fine-tuning of space and getting your terminal into an agent's office so that he'll be more inclined to book on your

flights."
The U.S. market is dominated by two systems, American Airlines' Sabre and United's Apollo, which account for 75 to 80 percent of ticket sales and which are exclusively installed in offices of about 70 percent of travel agents. According to one insider,

American Airlines makes more money from Sabre than by flying people around (8 per-cent of its revenue and 35 percent of its

What worries foreign airlines is an inva-sion of their markets by Sabre and Apollo as American and United extend their international networks. Already, Sabre is reported to have 100 terminals with travel agents in Europe and 100 or so in Japan. Says a spokesman at SAS in Stockholm, "Frankly, we would like to stamp out Sabre and Apollo over here. If we had had to use these systems in 1986 it would have cost us the entire profit

of SAS in the previous year, around 750 million kroner" (about \$113 million).

SAS is developing its own CRS called Smart. This is a multi-access system, similar to Travicom, which will provide access to the databases of 11 carriers. The Association of European Airlines is doing a feasibility study for a neutral CRS (its first report is due in February) in an attempt to keep the Ameri-cans from dominating their markets. What does all this mean for business trav-

elers? According to one industry source, competition will mean more choice and bet ter service for consumers. As a result of U.S. anti-trust rulings, a good deal of bias has been removed from Sabre and Apollo which are significantly less biased than some European CRSs such as Air France's Estoral and Lufthansa's Start, which up till now have dominated travel agents in France and West Germany. But according to an executive of one European airline, "CRS bias is a finely honed art. Sabre and Apollo are not sup-posed to be biased but believe me they still are. For example, one fiddle is to show a connection which involves a change of plane as a through flight by calling it one flight

Any bias passed on to you from your travel agent depends on which CRS he has installed and how motivated he is find the best deals for you. U.S. studies show that 80 percent of all reservations are made from the first screen of the CRS displays with the remainder coming from the second. (On busy routes there may be as many as 20 screens.) No wonder airlines are so keen to get their schedules on the first couple of screens. There's no foolproof way to avoid a measure of bias from a travel agent. If he's only got a single-access CRS, make sure he uses it properly on your behalf. It's worth sitting down with him to understand the system. (Most high tech CRSs have the capability of finding you the most convenient or the cheapest flight; what counts is being able

to play these criteria against the system).

The best way to do this is to have a system of your own, by subscribing to a neutral data-base such as the Official Airlines Guide or the ABC guide on your own PC. You can't yet book flights, but you can send your agent an electronic itinerary request which is sure to keep him on his toes.

# **Aromas** Of Old Jamaica

by Gloria Levitas

The authentic tastes of Jamaica aromatic vegetable stews, spicy meats and fish — are best sampled on the oilcloth-covered tables in small roadside and beach stands.

Built of wood and thatch, these are humble establishments, but tourists should not be put off by their simplicity. In addition to serving delicious local specialties, these eating places are friendly, clean and inexpensive. They offer fresh vegetables cooked slowly in heavy pots over wood fires; steamed, fried or broiled fish; "curry" goat, pork or chicken; and "jerk" pork or poultry — marinated in spices, then roasted on zinc sheets over fires made of pimento wood. Pimento, or allspice, is made from the fruit of the pimento tree that tastes like a mixture of nutneg, clove and cimamon. It is used widely in Jamaican dishes. Its wood smoke, which is pleasantly aromatic, imparts a delicate flavor to food.

Many shacks specialize; some offer only curries or jerk meats. Others sell patties turnovers made with curried pastry and filled with spiced meat, chicken, vegetable or ackee — Jamaica's national fruit. A few stands advertise Ital (pronounced EYE-tal) foods. Jamaicans usually say that Ital food are the foods eaten by members of the Rastafarian sect. Robert Josephs, executive chef of the Sea Winds hotel near Montego Bay, defined Ital food as a one-pot meal made without meat, salt or other preservatives. "Basically," he said, "it is typical Jamaican food, but while Jamaicans generally use a good deal of salt, Rastafarians avoid salt

Of uncertain origin, the term Ital was coined by the Rastalarians, a Christian sect that developed during the 1930s as a movement of social protest and religion. Taken up by some of Jamaica's poorest people, it offered hope for the future and solace in this world through drumming. Bible reading, singing and the sacramental smoking of marijuana. Rastafarians are instantly identifiable by their dreadlocks - long curls worn by both men and women. Many are noticeable for their cocky walk, often misperceived as arrogance. The Insight Guides volume on Jamaica attributes their bearing and hair style to attempts to link Rastafarians with African history: the hair recalls the myth of Samson, the styles of some African tribes and the mane of the lion. This last is a reminder of the Emperor Haile Selassie of



Desmond Clarke preparing food at Desi's Dread.

Ethiopia, known as Ras Tafari or the Lion of Judah and worshipped by the Rastafarians as the Messiah. The Rastafarians we met were polite and soft-spoken. All professed a religious objection to eating meat.

The Rastafarians also prohibit the drinking of alcohol and the use of salt and other preservatives. Their principal foods are one-pot stews — tasty, healthy and filling — that symbolize harmony with nature, a sense of community and an ethic of nonviolence. Desmond Clarke, a Rastafarian who owns and operates Desi's Dread on Negril Beach in northwestern Jamaica, explained, "Rastas believe in the sanctity of life. We oppose violence against fellow creatures.""

While Clarke stirred his stew pots, two women shelled gungo peas, chopped crisp red-tipped scallions, and sliced plump ripe tomatoes. A man stuffed pastry dough with ackee, a common ingredient in Ital foods. Ackee is a rose-colored, pear-shaped fruit. When ripe, the fruit pops open to reveal three bright black seeds and pale, lobed flesh that resembles shelled chestnut meat. Unripe ackee contains a poison which disappears when the ripe fruit opens. Cooked ackee is soft, pale yellow, and both tastes and looks like the creamiest of scrambled eggs. Jamaicans traditionally eat ackee prepared with bacon and saltfish, but Ital ackee is served in regetable stews or as filling for patties.

At Desi's Dread, we ate delicate ackee filling in their lightly curried pastry shells together with a rich, tasty vegetable stew. That day's pot delivered up rice, peas, ackee, tomato, fresh thyme and chocho — a pearshaped, pale green squash - known elsewhere as a christophene or chayote — that tastes like zucchini. The stews — ingredients vary with the whim of the cook - were served in handsomely carved calabashes accompanied by calabash spoons. The gourds, which we mistook for coconnt shells, grow on the calabash trees brought centuries ago from Africa to Jamaica.

Clarke instructed us to eat slowly and to combine each spoonful of rice with a bit of the vegetables. He offered a choice of soursop juice or a drink made of banana, beets and coconut. This unlikely combination was refreshing if a trifle too sweet. We preferred the soursop juice, which tastes like bananas with a dash of lemon. Soursop is a popular flavor for ice cream and is usually served

We sampled Ital food again in Kingston—at Minnie's Ethiopian Herbal Health Restaurant. Offering a much more varied menu in more elaborate but still natural surround-

ings. Ital food here included large platters of rice and peas, callaloo (a spinsch-like vegetable with a slightly smoky taste), vegetable "rundown," which turned out to be a melange of julienned vegetables cooked in coconut milk. Rundown is actually a dish made with mackerel and coconut milk. A savory dumpling made of banana and yam completed the platter. Fresh ginger beer —a drink made with grated ginger, honey and water, and soursop made with milk served as both dessert and beverage.

In Montego Bay, the Seventh Heaven Fish Pot advertised Ital foods, but also saved many foods most assuredly not Ital — Ja-

many foods most assuredly not Ital — Jamaica's excellent Red Stripe beer, lobsters, sckee and saltfish, and call's liver with onions and banana. The owner, Bernard Winter, did offer several Ital specialties including the usual vegetable stew, festival — a deep-fried corn cake that is both swest and savory, bammies — thick cakes made of cassava flour that are usually caten with fried or escoveriched fish. This latter, a startling and delicious mixture of fried fish, allspice and hot peppers, is a Jamaican favorite.

Gloria Levitas teaches anthropology at Queens College in New York. She wrote this article for The New York Times

# IN THE PARIS HERALD by Hebe Dorsey Eye-witness accounts of a shimmering era and its beautiful people — dazzling scandals — and crazy crazes — including the horseless carriage and flying machine!

As the opening event of its Centennial Year, the International Herald Tribune brings you this brilliant new book with reproductions of major turn-of-thecentury news stories, superb fashion THE BELLE EPOQUE. reports, lively gossip and 147 illus-trations — culled from the archives of the Paris Herald (original name of today's Trib). With lively commentary by the Trib's fashion and society editor, Hebe Dorsey, this book is one you 29×24.5 cm can open anytime to any page and read with fascination and delight. A (11½×9½ in.) wonderful gift idea. Herald Eribune THE BELLE EPOQUE in THE PARIS HERALD International Herald Tribune, Book Division, 181 Ave. Charles de Gaulle, 92521 Neuilly Cedex, France. Plesse send me \_\_\_\_\_ copies of
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City and Code

## **Museums of Athens**

Continued from page 9

in the Aegean Sea could have sprung from the ateliers of Picasso

or Henry Moore. The works stand out in a beautifully lighted and spacious setting and can be savored as they cannot be in the clutter of the National

The museum (4 Neaphytou Douka Street in the Kolonaki section) is open Monday, Wednesday, Thurs-day and Friday from 10 A.M. to 4 P.M., Saturday from 10 to 3. Admis-sion 21 10

A splendid collection of religious art from the beginning of the Chris-tian era to the liberation of Greece from Turkish rule in the last centuy is well displayed in the Byzantine Museum in a 19th-century Florenine-style villa.

Icons are the principal attrac-tion, but the museum also shows

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The Benaki Museum is in the legant mansion of the late Anthony Benaki, who compiled an edec-tic collection and converted the tine and post-Byzantine painting

ly embroideries and co The museum (Vaxilisis Sophias Avenue at Koumbari Street) is open every day except Tuesday from 8:30 A.M. to 2 P.M. Admission, \$1.10.

The Canellopoulos Museum is a. real sleeper among Athens museums. A sharply focused private collection assembled by a couple both wealthy and endowed with refined taste, the museum stands at the foot of the Acropolis in a hand-

some townhouse in the neo-classi-cal style, It contains a superbly displayed array of Greek art from the Archaic period through the Middle Ages, unified by the exacting standards of Paul and Alexandra Canellopoulos. Stone sculptures, ceramics. pronzes and icons of exceptional beauty repay a long visit to a small

The museum (in the Plaka below the Acropolis at Theorias and Panos Streets) is open weekdays from 8:45 A.M. to 3 P.M., Sunday from 9:30 to 2:30, closed Tuesday. Admission, 75



Costume exhibit at the Museum of Greek Folk Art.

smiths and silversmiths, and artfully woven and decorated cloths for iturgical use. Paintings from abandoned churches in the Greek countryside display naïve folk artists of day from 9 A.M. to 3 P.M., Sunday liturgical use. Paintings from abandoned churches in the Greek counfrom 10 to 2. Admission, 25 cents. he 18th and 19th centuries.

The museum (22 Vasilisis Sophias Avenue) is open daily from 8 A.M. 10 5 P.M., closed Monday. Admission,

the Neolithic Age as well as for its account of the military aspects of Greece's history, beginning with the campaigns of Alexander the family home into a museum. The principal concentration is on Greek art and history through the ages.

The surrous (Varilieis Scaling World War II. The ingeniously decomposity Greece's nearness to the world of Islam and of the Copts is also reflected by examples of their art. There are rich collections of Byzan-Am. to 2 P.M., Sunday 9:30 to 2. Admission is free.

the Plaka, feature the arts and

early Christian sculpture, marvel-ously elaborate examples of the craft of medieval and later gold-painting since the last century, en-woodcarving, needlework and na-

ivened occasionally by special exlibitions or loan shows.

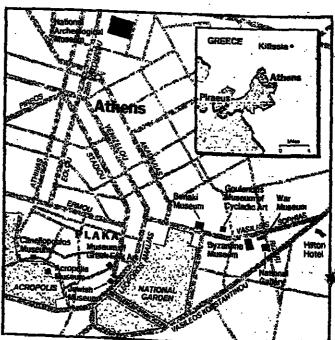
The gallery (46 Vasilisis Sophias

Avenue) is open daily except Monfrom 10 A.M. to 2 P.M. The center (6 Hatzimihali Street in the Plaka) is open Tuesday and Thursday from 9 A.M. 10 9 P.M., Wednesday, Friture close to the Byzantine Muse-um, the War Museum is interesting for its collection of wearness. w 7 P.M., Wednesday, Fri-day and Saturday from 9 A.M. to 1 P.M. and from 5 P.M. to 9 P.M., and Sunday from 9 A.M. to 1 um, the War Museum is interesting and Sunday from 9 A.M. to 1 P.M. for its collection of weapons since Admission to both is free.

> The Jewish Museum is a touching compilation of remembrances of the vanished life of one of the signed displays include the sal-vaged, reconstructed interior of a provincial synagogue, religious ar-ticles, costumes and objects of ev-

The quality of painting declines in patriotic 19th-century works, which are historically interesting for depicting the Greek struggle for independence. Folk art, particular-taking a break on strolls through the Plaka feature the arts and the Plaka feature the Pl

1987 The New York Times



# A Quiet, Outdoors Life In Rural New Zealand



Herald Cribune



AIRARAPA, New Zealand — In the garden, magnies are chattering. From the bedroom window, the view is of green fields, neatly fenced and lined with trees. Sheep and deer graze contentedly. There is very little traffic on the road leading to Masterton, the nearest town.

On the far side of the road, the valley rises to meet a wall of hills, where patches of red pine and black birch grow. On the flank of one of the hills a near white homestead with a white wool shed behind it.

"That's where our elder son, Stewart, his wife, Gillian, who's a vet, and our granddaughter live," says Michael Atkinson at breakfast. The grapefruit is from the garden and there is honeycomb for the toast. Wellington, 95 kilometers (about 60 miles) southwest of the Wairarapa

region where the Atkinsons have their farm, seems a world away. I could have taken a ferry across the Cook Straits to New Zealand's South Island to spend the weekend at a fishing lodge.

I was tempted. But fly fishing, as those who have tried know, is much more difficult than it looks.

Some years ago, on holiday in Kashmir, I went fishing with my wife. We bought a permit giving us rights for a day to a long stretch of river. The icy water bounced down over rocks from snow-capped mountains. We hired a gillie and a guard. The weather was glorious and we fished

diligently for a couple of hours. Alas, we caught nothing.

The gillie, sensing our embarrassment, murmured something to the guard who ostentatiously turned his back and started smoking a cigarette.

The rod flicked back and forth expertly and, within minutes, several fish were twitching on the bank. That was how we ate fresh trout in the hills of

Is Seen in Moscow

In New Zealand, I wanted to talk to farmers and see how they lived. I also wondered what visitors on business in Wellington or Anckland could do if they had a spare weekend and wanted to escape from the city.

The tourist statistics show that of the 700,000 people from Australia, Asia, North and South America and Europe coming to New Zealand in the year to September, nearly 11 percent were, like me, on business. Their average stay was 12 days, compared to 20 days for vacationers and 39 days for those visiting relatives and friends.

I was put in touch with Michael Atkinson and his wife, Margaret. They have been farming for 30 years. Both their sons have properties nearby. Their daughter is married to a farmer.

Michael Atkinson says he has farmed sheep, cattle, vegetables and bees, and had licenses to fish commercially for crayfish and river eels. In the mid-70s, he decided that deer offered good prospects and be has built up a large herd from stock captured in the mountains of the North

New Zealand has seven species of deer, all introduced by settlers from Europe in the 19th century. With few natural predators, they flourished in

Capturing them is a spectacular affair. It's done by helicopter. In the early years, the pilot would maneuver close enough for his companion to fire a tranquilizer dart with a small radio beacon attached to it.

The sedated animal would then be winched up and carried in a sling to the property of the farmer paying for the recovery service. But the tranquilizer used to take about 20 minutes to fell the deer and

sometimes the helicopters would loose their quarry. Today, sky hunters prefer to use a special four-barreled gun that fires a net over its prey. "To be successful," says Atkinson, "the pilot must get to within 8 or 10

an Economic Recovery



عملاً من الأمل

above, sheep-shearing; right, gold pans for hire on South Island.

feet of a deer on the run in what is often rugged hill country with lots of

trees and rocks. That requires real skill and daring." Until a few years ago, commercial deer herds were kept mainly for breeding and production of antlers, known as velvet. Removed under local anesthetic, the horns are dried and exported to South Korea, Singapore, Malaysia, Hong Kong, Taiwan, China and other parts of Asia where they are prized as an ingredient in traditional medicines and

But venison exports to West Germany, Switzerland, the Netherlands, Canada, the United States and Australia are increasing.

One beneficial side-effect of the reduction in the number of deer in the wild is regeneration of the New Zealand bush, where hundreds of thousands of them once grazed. The same thing is happening with goats, which are being captured and brought down from the hills onto farms to produce angora and cashmere liber.

The Atkinsons can arrange for visitors to their property to go riding, nting, rafting, canoeing, hill trekking, or fishing, including crayfishing. Our Sunday lunch was fresh crayfish.

The Atkinsons will also take guests to see glow worm caves, seal slonies, vineyards, horse studs, sheep farms and other things of interest

New Zealand offers vast scope for those who like the outdoor life, whether leisurely or adventurous. The New Zealand Tourist and Publicity Department compiles an annual guide to outdoor action holidays.

The guide covers trout, salmon and sea fishing, scuba diving and snorkeling, boating, surfing and windsurfing, rafting, canoeing, jet boating, sporting lodges, farm holidays, national parks, trekking, mountaineering, running, snow and water skiing, four-wheel-drive safaris, hunting, cycle touring, horseriding, golf and tennis.





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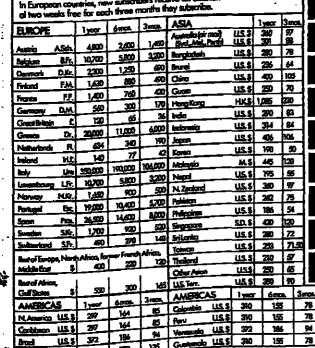
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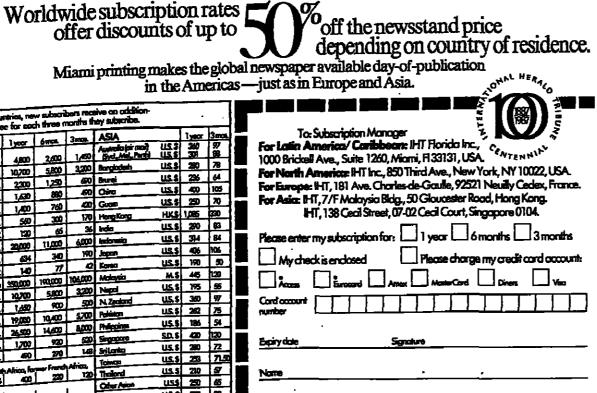
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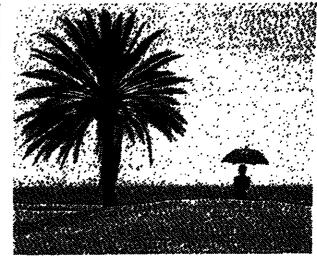
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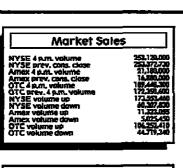
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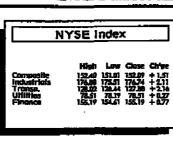
For further details contact the Moroccan National Tourist Office in your area or our office at 174 Regent Street, London, W1R 6HB, UK. (Telephone London on 437 0073).



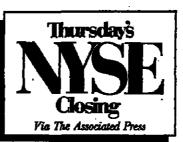
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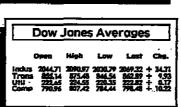


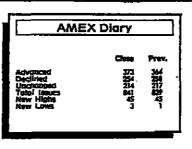
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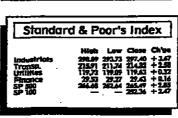


Odd-Lot Trading in N.Y.

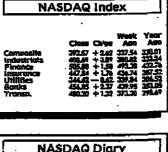








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NYSE Soars in Record Trading

Stock Exchange scored another record-breaking advance Thursday, sending the Dow Jones industrial average to its minth new high of 1987 in the heaviest trading ever on Wall Street.

The Dow, which has not declined since Docember, jumped 35.72 points to finish at 2,070.73, a total gain of 175 points since the start of 1987. Kidder Peabody analysts said the

NEW YORK - Prices on the New York

Dow's 10-day advance was the first such climb since July 1973. Broad-market indexes also finished at new highs. The NYSE composite index rose 1.51 to 152.09, Standard & Poor's 500-stock index umped 2.85 to 265.49, and the American Stock Exchange advanced 2.87 to 292.55. The price of an average share traded on the NYSE climbed

40 cents. Volume was the heaviest in history, totaling cord of 244.3 million shares, set Dec. 19. Ad-

vances outpaced declines almost 2-1.

Analysts said the stock market's advance was mainly driven by investors' voracious appetite

"It's a frenzy," said Larry Wachtel, market analyst at Prudential-Bache. "The pension funds, the mutual funds, foreigners, the public

- everyone wants to get in."

Mr. Wachtel said the usual guidelines for figuring out whether the market was nearing the

"When the market is in such a psychological state, it's the outs trying to get in," he said. "Where the market tops is anybody's guess." "The non-believers are becoming believers."

Sis. Close 100s High Low Quot. Chipe

said Ralph Acampora, head of technical analysis at Kidder Peabody. "People feel they can't miss the market and the buying is feeding on itself."

agreed Alan Acker man of Herzfeld & Stern. "There is an insatiable appetite for stocks, coupled with lots of cash."

After the market closed, the Federal Reserve reported that nation's basic money supply, M-1, rose \$7.7 billion in the week that ended Jan. 5. Navistar was the most active NYSE-listed issue, rising % to 5%. Pan Am followed, surging 1¼ to 5% on reports that AMR, parent of American Airlines, was holding talks to acquire it. Pan Am and American officials declined

National Semiconductor was third, rising % to 13%. Motorola jumped % to 44%, Advanced Micro Devices climbed % to 18% and Texas Instruments rose % to 134%.

Technology companies and other economi-cally sensitive issues continued to attract buy-ers. IBM rebounded from its weakness of earlier in the week to climb 1% to 120%. Digital Equip-ment jumped 6% to 136% after rocketing 11% Wednesday. Cray Research rose 54 to 1014. Among other blue chips, General Motors added 1½ to 68½, Minnesota Mining & Manufacturing 4½ to 124%, Merck 4% to 132, DuPont

21/2 to 97 and McDonald's 21/2 to 661/2. General Electric rose 24 to 934. GE said fourth-quarter earnings rose to \$1.60 a share,

Prices also rose in active trading on the American Stock Exchange. Wang Laboratories led the actives, easing % to 13%. Lorimar-Telepiotures followed, rising % to 18. B.A.T. Industries was third, rising % to 7 11-16.

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## **Hand-Held Photocopiers** Still Just Status Symbols

New York Times Service

EW YORK — The photocopying business is getting personal: Several companies have recently introduced hand-held devices that slip easily into a briefcase and can copy narrow strips of text. The miniature copiers are not meant to replace standard copiers or even the newer desktop variety. Rather, the companies that make them are hoping to find a niche among library-bound students, traveling executives and engineers and contractors who wish to copy relevant portions of large blueprints.

They are convenient when a strip of an article or a couple of strips pasted together are still adequate, said Ken Camarro, president of Camarro Re-

"They don't fit into

existing markets.

They don't do the

same things other

copiers do."

search of Fairfield, Connecti-cut, which follows developments in the electronics

The new devices were made small by replacing the drum, toner, fusing and cleaning sta-tions of traditional copiers with a system using thermal printing. In some of the copi-

ers, the replacements are "charged coupled device," or CCD, image sensors — a technology found in television cameras, camcorders and facsimile machines. The text to be copied is illuminated by a series of diodes that emit red light and captured by the CCD, an array of photosensing

capacitors, usually made of metal oxide. The CCD sensors then generate an electrical charge proportional to the intensity of the light falling on them. The image is processed by a chip and relayed to thermal pins that transfer the

image to heat-sensitive paper.

The model made by Sharp Electronics Corp. uses an amorphous silicon technology and can copy only one line at a time.

ACCORDING TO ANALYSTS, the technology has several drawbacks that will prevent it from gaining wide acceptance in the office, where desktop copiers of superior quality are available for less than \$500.

The battery charge is good for only about 20 minutes of copying. The copying process is slow and requires some practice for legible results, and the thermal paper is expensive — more than \$2 for a narrow roll 33 feet (10 meters) long.

The copiers range in cost from \$180 for a model that Sharp will

introduce soon to \$400 for Pins USA Corp.'s Copy-Jack 96, which makes the widest copies so far — 4 inches, compared with its first model's 1.6 inches. Wider models are planned.

Hand-held copiers were popular last year among young executives in Japan, largely as a status symbol, but sales have since Industry watchers are unsure how the product will do in the

United States. "I asked the manufacturers, and they have said they don't know either," said Hidetoshi Takei, director of the business machines division of the Japan External Trade Organi-Plus USA introduced the first hand-held copiers in Japan 15

months ago, selling 60,000 in the first six months and 100,000 to date. Only about 17,000 hand-held copiers of any brand have been sold in the United States since Plus USA first imported

Among those, Silver-Reed America's Porta Copy, which makes copies 3 inches wide, has had the most success, selling 10,000 units since ruid-December. All the portable copiers are made in Japan. Silver-Reed's is made by Silver-Seiko Ltd., the Phis and Panasonic devices by Kyushu Matsushita Electric Co.

"Manufacturers are going to have to create a demand," said

See COPIER, Page 17

## U.S. Acts To Block Hoechst

#### **Opposes Merger** With Celanese

WASHINGTON — The U.S. Federal Trade Commission an-nounced Thursday that it would ask a federal court to block the proposed merger of two of the largest American makers of polyester

The commission sought to stop American Hoechst Corp.'s pro-posed \$2.8 billion acquisition of Celanese Corp. The FTC argued that the merger would reduce com-petition in the production of textile polyester fibers.

The combination would have become the largest producer of polyester, officials said. DuPont Co. is now the largest producer.

American Hoechst Corp. quickly

extended its tender offer for all Celanese stock from Friday to Jan. 26 and said that it would "commence discussions with the FTC

aimed at resolving this matter." Celanese is based in New York. American Hoechst, which has headquarters in Somerville, New Jersey, is a wholly owned subsidiary of Hoechst AG of Frankfurt. American Hoechst, which makes the Trevira brand of fiber, had sales

of \$1.7 billion in 1985. That made it the fourth-largest U.S. producer of such fibers. Celanese, which makes the For-trel brand of fiber, ranked second in polyester production, reporting sales of \$3 billion in 1985.

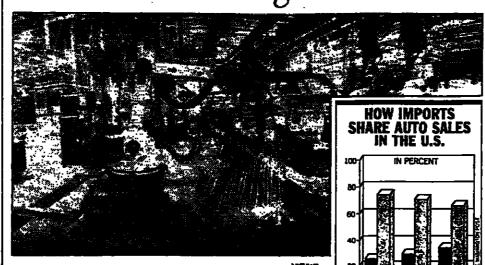
American Hoechst offered \$2.8 billion for all of Celanese common and preferred stock in early November — the largest offer yet made by a West German company for an overseas acquisition.

The boards of both companies

unanimously approved the agree-ment, and the Celanese board recommended that shareholders accept the offer. ■ Parent Firm Hopeful

A spokesman for Hoechst AG said in Frankfurt that the company was hopeful that the Celanese takeover would go ahead as planned,

## U.S. Car Glut Leading to Price War



Robots welding at a new General Motors assembly plant.

#### Japanese Are Not Expected to Fill Their Voluntary Quota on Exports

By Warren Brown

Washington Post Service
WASHINGTON — Automakers doing business in the United States are girding for one of the most brutal price wars in the history of U.S. retail sales, according to some domestic industry analysts.

The root of the conflict is simple: oversupply. For sale will be cars built by the traditional do-mestic companies, cars assem-bled on U.S. soil by foreignbased companies and cars shipped to the United States from such countries as Malaysia, Yugoslavia, Greece, Taiwan and

The car glut, coupled with unfavorable monetary exchange rates, is rendering insignificant Japan's voluntary annual quota of 2.3 million cars shipped to the United States. According to some auto industry analysts, Japan might lower that ceiling in 1987 and beyond — without any significant reduction in sales in this country.

Nearly every major Japanese automaker selling in America is building, or is planning to build, cars here as well. For example, American Honda Motor Co., a subsidiary of Honda Motor Co., sold a record 693,515 cars in the United States last year. About 235,250 of those rolled out of

Honda's assembly plant in Mar-

piece of the U.S. market," the world's most lucrative passen-ger-vehicle market with record

sales of 16.3 million cars and trucks in 1986, said James Har-bour, president of Harbour &

Associates, an auto-market re-

"You're going to see a pricing bloodbath," he added. "The war over who has the better quality is

just about over. Quality is just

about even. The only thing that will be left to sell in the near

future will be price. Everybody will be cutting everybody else's

The numbers speak for them-

selves, according to Mr. Harbour

The traditional American

automakers — General Motors Corp., Ford Motor Co., Chrysler

Corp. and American Motors

Corp. — now have the capacity

to produce 14.3 million cars and

trucks a year. But of the 16.3 million cars and trucks sold in

this country last year, domestic

makers accounted for about 11.3

million, according to figures

compiled by Automotive News.

That means domestic makers

operated below capacity. It also means they had to fight to sell

what they did build. But they

See CAR, Page 15

an industry journal.

and other analysts.

ysville, Ohio.

Houda's performance pushed it ahead of Japan's largest car company, Toyota Motor Corp., in U.S.-market car sales. Toyota's 1986 U.S. car sales amounted to 641,914 units, including 7,281 produced in Fremont, California. But most analysts expect

Nearly every major Japanese automaker is building, or is planning to build, cars in the United States.

Toyota to regain the lead by 1990, when it will be producing cars in California and Kentucky, as well as shipping them in from

All other major Japanese automakers are working on similar strategies. So are companies such as South Korea's Hyundai Motor Co., which had a phenomenal U.S.-market debut in 1986 with sales in excess of 100,000 vehi-

The upshot? "Everybody's going after their

# **Bank Leu Meets** On Chief's Tie to **Guinness Affair**

By Warren Getler International Herald Tribune

عملاً من الأجل

LONDON - Executives at Bank Leu AG of Switzerland held an emergency meeting Thursday amid speculation that the bank's supervisory board chairman might be asked to resign in connection with a widening financial scandal centered on British brewing giant Guinness PLC.

A Bank Leu official said the company would hold a news conference Friday in Zurich to discuss the bank's role in the Guinness affair. The official said that the status of the bank's chairman, Arthar Fürer, would be discussed. among other issues.

Since Dec. 1, Britain's Department of Trade and Industry has been investigating Guinness' £2.7 billion bid (\$4 billion), completed last April, for the Scottish-based drinks group Distillers Co. The department is believed to be looking into allegations of share-price ma-nipulation, but no charges of wrongdoing have been leveled.

Mr. Fürer, a former top execu-tive at Nestle SA and a member of the board of Critcorp, was not available for comment. On

available for comment. On asked him to relinquish his position as non-executive director. The board also dismissed the chairman and chief executive, Ernest W. Saunders, who had been on leave of

Mr. Saunders was a senior executive at Nestlé before moving to

Guinness in 1981. The Guinness board's decision to ask Mr. Fürer to leave fueled speculation that the scandal may extend beyond Britain's borders. There have been numerous published reports that certain Guin-

ness directors may have been involved in a scheme to use financial inducements to persuade investors at home and abroad to buy Guinness shares during the company's cash-and-shares bid for Distillers. Offering such financial inducements is a violation of British law.

Two sources at Guinness con-

firmed reports this week that tens

of millions of pounds of Guinness

Arthur Fürer

rich headquarters of Bank Len at about the time of Guinness' bid for Distillers.

The sources, who requested ano nymity, said speculation that the funds were used to buy Guinness shares, whether directly or indirect-

ly, was "not off the mark." They said the amount of the Bank Leu deposit was "substantially less" than the £100 million that British newspapers reported. Those reports said Bank Leu was involved in buying Guinness shares shortly before the company completed the

Distillers transaction. Bank Len was implicated last year in the U.S. Securities and Ex-change Commission's investigation of an insider-trader ring led by Dennis B. Levine. In return for immunity from prosecution, Bank Leu agreed to supply the SEC with information on share trades alleged to have been made by Mr. Levine through Bank Leu International Ltd., a subsidiary based in the Bahamas. Mr. Levine was later found

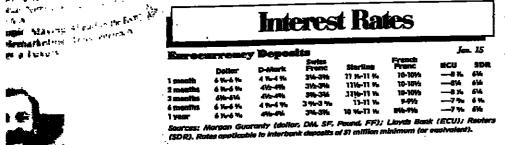
perjury and tax evasion. Mr. Saunders, 51, said last Friday that he was stepping down for the duration of the investigation but until Wednesday he had remained on the payroll at a £375,000 annual salary. He could not be money was deposited with the Zn-reached for comment Thursday.

guilty on charges of security fraud,

#### **Currency Rates**

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#### Interest Rates



Markets were closed in Japan Thursday for a holiday.

#### Treasury, Fed at Odds On Pace of Dollar Drop By Peter Torday

WASHINGTON - Sharp differences over the pace of the dollar's fall have re-emerged between the Federal Reserve and the Reagan administration, monetary analysts said Thursday.

The resulting consternation in financial markets also means that an

#### **NEWS ANALYSIS**

early meeting of the so-called Group of Five industrial nations is possible if the dollar's decline con-

Both the White House and the U.S. Treasury said Wednesday that the dollar, and the White House said Thursday that it was not con-cerned about a free-fall by the cur-

Volcker, restated through a spokes-man his view that the dollar's decline had gone far enough.

The decline could be slowed by raising interest rates to attract in-

also raise the spectre of higher in-

known to fear. The spokesman said Mr. Volcker

repeated on Wednesday a statement he made to Congress in September: "In contrast to the situation 18 months ago, and assuming growing markets are open to us, my sense is that we are for now reasonably close to appropriate adjust-ment" of the dollar's value.

One monetary source said, however, that the Fed understood that the persistence of the huge U.S trade deficit meant that some further depreciation was in order.

The source said the Fed's difference with the administration, in particular with the Treasury, was over the pace of the decline. They are extremely worned about the risk of a free-fall," the source said.

The administration, by failing to call a halt to the dollar's decline and by not intervening on currency markets, has clearly signaled that it is happy with further falls. But senior currency analyst said They're playing with dynamite."
The Treasury secretary, James A. Baker 3d, meets regularly with Mr. nt. But higher interest rates

See DOLLAR, Page 17

#### **American Airlines May Seek** To Purchase Ailing Pan Am

ing to sources close to both compa-

international routes.

change Pan Am stock closed up \$1.125 at \$5.50. AMR Corp., the lines, was up \$2 very late Thursday, at \$56.75. A combination of American and Pan Am would result in a major

acquired Pan Am's Pacific routes Such a transaction, however, its major assets. would be difficult to complete, requiring the approval of several U.S.

Jeffrey Kriendler, the vice presi- mority.

By Agis Salpukas

New York Times Service

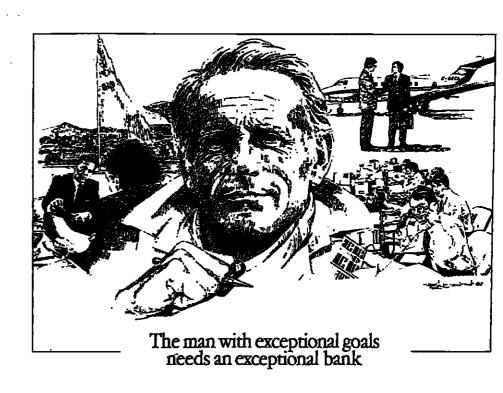
NEW YORK — American Air
NEW YORK — American Air
NEW YORK — American Airdent of corporate communications lines is engaged in talks to determine whether it wants to buy Pan American World Airways, a carrier that is ailing but that still has valuable international routes, accordance to comment on mergers and acquisitions.

There have been rumors for al-The sources would not disclose might seek to buy Pan Am, which Wodnesday whether any agreement has had difficulty making itself was imminent, but they said that profitable. Its normally lucrative American was looking at buying international routes were heavily the whole airline and not just its hit last year by travelers' avoidance more valuable pieces such as its of international travel because of fears of terrorism and the decline in On the New York Stock Ex- the dollar's value. For the first nine months the

company had an operating loss of parent company of American Air- \$168.7 million and in the last five years it has been unable to make a large dent in its losses. American Airlines was the lead-

ing candidate to buy Pan Am beworld airline and close the gap be-tween American and United, which signed with Pan Am last year. Pan Am must offer American first right of negotiations on the sale of any of

Pan Am's and American's poveznment agencies as well as unions would also be a major hurthose of numerous foreign govern- dle to a takeover since they would



#### WHAT MAKES TDB EXCEPTIONAL? ABOVE ALL, OUR PERSONAL SERVICE

BANK

An American Express company

nersonal service is more than just a tradition at TDB – it's one of the basic reasons for our success over the years. And it makes an important difference to our clients, in a number of

In fast decisions, for example. At TDB you don't have to waste time going through endless "channels." The executive you talk to makes certain that your requirements are brought directly to the people who decide. We make it a point to avoid red tape and bottlenecks.

We assign an experienced bank officer to your account and he is personally responsible for seeing that things get done on

your behalf. So you can be sure your instructions are carried out promptly, intelligently and to the letter. Moreover, as part of

American Express Bank Ltd. with its 85 offices in 39

American Express family of companies. In addition, for certain clients, we also provide the prestigious American Express Bank Gold Card® and our exclusive Premier Services,5M for round-theclock personal and travel assistance. Whatever your requirements you'll find that TDB has something a bit special to offer. Visit us on your next trip to Switzerland, or telephone: in Geneva, 022/37 21 11; in Chiasso, 091/44 87 83.

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ally anywhere in the world. Through this global

link, we also provide access to the broad choice

of investment opportunities offered by the

TRADE DEVELOPMENT

TDB, the 6th largest commercial bank in Switzerland, is an affiliate of American Express Company, which has assets of more than US\$92 billion and shareholders' equity in excess of US\$5.7 billion.

The Trade Development Bank bead office in Geneva.





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London

Commodities

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London Metals

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Asian Commodities

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D.J. Futures 115.98
Com. Research N.A.
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p - preliminary; f - final
Reuters : base 100 : Sep. 18, 1931.
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Spot

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28id Offer 30-yr, bood 101 9/32 101 11/32 French GDP Rises 2%. **Below Official Forecasts** 

Dividends

Jan. 15 Pay Re

Reuters PARIS — French gross domestic product rose 2 percent in 1986 after a 1.1 percent rise in 1985, Finance Minister Edouard Ralladur said Thursday, The figure is below earlier official forecasts for GDP, or total output of goods and services,

minus income from operations Last September, the Finance Ministry forecast 2.5 percent growth but last month officials re-duced this estimate to 2.2 to 2.3 percent. The ministry has forecast 1987 growth at 2.8 percent.

Marrill Lynch Tregsory | Change for the day: + 0.10 Average yield: 486 % Time Inc. Announces \$63-Million Writedown

Bld 5.36 5.49 5.47

Prev. Yield Yield 5.57 5.49 5.63 5.43 5.78 5.78

NEW YORK — Time Inc. will take a \$63-million pretax writedown for the fourth quarter to cover the estimated costs of stell reer the estimated costs of staff re-ductions initiated during the period, the company said Thurs-

day.

It said the writedown was expected to reduce fourth-quarter carnings by 56 cents a share. The company reported earnings of 81 cents a share in the fourth quarter of 1985.

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Time In Madab

International Herald Tribune
Both Wall Street and media ana-

lysts have welcomed the formal

election of William S. Paley as

than 34 percent of CBS stock.

Wall Street reacted positively,

said Mr. Paley and Mr. Tisch had

spective of Paley both in place."

## Holmes à Court Quits HWT Battle

Campiled by Our Staff From Dispatches Coupiled by Our Staff From Dispatcher

a Court would buy West Australian
PERTH, Australia — Robert

Newspapers Ltd., a Herald & Holmes à Court bowed out of a multibillion-dollar bidding compention for Australia's largest domes tic media group Thursday night, following an agreement with Ru-

Mr. Murdoch's News Corp. has offered 2.3 billion Australian dollars (\$1.6 billion) for Herald & Weekly Times Ltd. That topped Mr. Holmes à Court's bid by 200 million dollars.

Although Mr. Murdoch took the prize, Mr. Holmes à Court, the country's richest man, did not leave

The two said that if News Corp.'s bid succeeded, Mr. Holmes and Britain, and Fox Inc., the U.S.

Weekly Times subsidiary, and its television station in Melbourne, for 460 million dollars.

West Australian publishes the Perth morning daily, the West Australian, and the afternoon Daily News.

under an agreement with the Australian monopolies watchdog, the Trade Practices Commission.

vision stations, in Melbourne and Adelaide, and 15 newspapers. News Corp. owns major newspapers in Australia, the United States

#### Ciba-Geigy, Blaming Dollar, Says '86 Sales Dropped 13%

RASEL Switzerland - Group sales at Ciba-Geigy AG dropped 13 percent last year to 15.9 billion Swiss francs (\$10.5 billion) from 18.22 billion francs, after sales growth of 4 percent in 1985, the

company said Thursday.

Ciba-Geigy, Switzerland's biggest chemical and pharmaceutical company, attributed the weaker performance to the franc's rise widespread agricultural problems. including stagnating markets, bad weather in Europe and overproduction in the United States.

The company said 1986 profit was expected to fall short of the record 1.47 billion francs recorded in 1985, but would be "satisfac-

**COMPANY NOTES** 

Anchor Hocking Corp. said it was studying a new acquisition offer by Newell Co., after rejecting a bid from Newell two months ago. Anchor's chief executive, J. Ray Topper, said, the "proposal evidently is

less than the amount of another highly conditional

proposal rejected by Anchor Hocking last

Delta Air Lines said it had entered into an agree

ment with Japan Air Lines under which JAL would

rovide airport services for Delta's flights at Tokyo's

Narita Airport. Delta said it would inaugurate flights

from Atlanta to Portland, Oregon, to Tokyo on March 2, bringing to five its weekly round-trip flights to

DSM, a Dutch state-owned chemical group, said it

ITEL Corp. told the U.S. Securities and Exchange

Commission that it met last month and on Jan. 9 with

representatives of Xtra Corp. to discuss "the possibili-

ty of mutually advantageous business arrangements."

Itel did not explain what sort of arrangements were discussed and added only, "the discussions are con-

had signed a North American marketing agreement

for its polyamide engineering plastic, known as Stanyl,

with Allied-Signal Corp. of the United States

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HEATHROW AND LONDON . SOPHESTICATED ESCORT SERVICE CREDIT CARDS, Yel 352 8343

Noting the dollar's effect on

that his Bell Group and associated

companies would sell to Herald &

Weekly their shares in Queensland

Press Ltd., a key HWT sharehold-

Mr. Murdoch has offered 15 dol-

lars for each HWT share, Last Fri-

day he made an oral offer of 23

Announcement of the agreement

came one day after a court removed

an injunction that blocked Mr.

Murdoch's bid to acquire HWT, a

company once headed by his fa-

ther, the late Sir Keith Murdoch.

ruled, however, that News Corp.

would not be able to register the

shares in its name until legal action

surrounding the bid was resolved.

Mr. Holmes à Court said all legal

action against News Corp., associ-

ated companies and Queensland Press would halt as part of the deal.

The Murdoch bid for HWT

faced an additional complication

late week when another Australian

media concern, John Fairfax Ltd.,

said it would raise its bid for

Queensland Press. However, Fair-

fax made its bid conditional on a

(Reuters, AP)

**AUTOS TAX FREE** 

TRANSCO

Holmes à Court victory in the take-

Bendix Buys Fiat Brake Unit

NEW YORK - Alfied-Signal

Inc. said Thursday that its Bendix

Europe unit had purchased Altecna

Frem SRL from Fiat SpA for an

principal source of brake systems

and components for Fiat.

year, to around 200,000, will market 30,000 of the

antos through Mitsubishi Motor Corp.'s network of

Nissan Automobile Co. Canada is considering build-

ing a plant worth 200 million to 300 million Canadian dollars (\$147 million to \$220 million) in Canada,

company officials said. They said the project could be

structure to that produced by the human body.

foods plant in Rockford, Illinois, resulting in a nonre-

curring pretax charge to operating income of \$20.9

Rhone-Poulenc S.A., a French chemical group, said

it would build two mineral processing plants at Pin-jarra, Western Australia, at a cost of 100 million to 150

Rooney Pace Group Inc. has ended stock brokerage

million dollars (\$65 million to \$98 million).

Novo Industri A/S, a Danish-based insulin and

over battle for HWT.

dollars a share for Queensland.

Mr. Murdoch had already agreed to have HWT sell the Daily News

Herald & Weekly owns two tele-

group sales, Ciba-Geigy said the sales had actually risen 3 percent in terms of volume. The company said sales in the agricultural division, its second biggest, fell 26 percent in francs to 3.78 billion francs and was unchanged in terms of volume. Pharmaceutical sales rose 9 per-

cent in volume but fell 8 percent in francs, to 5.13 billion francs. Dyestuffs and chemicals registered the smallest fall in revenue, of 5 percent, to 2.36 billion francs, the company said.

Ciba-Geigy said its plastics and additives division expanded business, principally in Western Europe, North America and Southeast Asia, but revenue fell by 8 percent to 3.56 billion francs because of the weak dollar.

Hyundai Motor Curp. of South Korea, which plans reported a \$2 million net loss for the quarter ended nearly to double its car sales in the United States this Nov. 28 on revenue of \$6.5 million.

WANTED/EXCHANGE

an assembly or parts plant

quarter ended Dec. 31, 1986.

INTERNATIONAL CLASSIFIED

(Continued from Back Page)

EMPLOYMENT

DOMESTIC POSITIONS AVAILABLE

#### **London Exchange to Study** Pilkington Price Jump Saying that he did not intend to take part in further offers for HWT, Mr. Holmes à Court added

LONDON - The London Stock Exchange said Thursday it would investigate a sharp jump in the stock price of Pilkington Brothers PLC, the target of a hostile, £1.17 billion (\$1.75 billion) takeover bid by BTR PLC.

The glass-maker's stock on Wednesday jumped 20 pence to close at 651 peace on heavy volume on the London Stock Exchange. It climbed 34 pence to close at 685 pence on Thursday.

Market participants attributed the Wednesday gain to rumors that the British government would allow BTR to proceed with its bid. The official clearance came Thursday morning.

There had been speculation that political pressures might force the government to investigate and possibly block the bid on public interest grounds, since Pilkington is a major employer in the economically hard-hit north of England and a family-run company known for its social concern. London-based BTR concentrates on shorter-term

It seems unlikely, however, that BTR will succeed without increasing its price, since the bid values Pilkington shares at only 545 pence. A stock exchange spokeswoman said Thursday, "We are looking into dealings in Pilkington over the last day or two, particularly those that took place yesterday afternoon." However, she said such reviews are "very much a routine matter when there is a sharp movement."

#### Audi to Recall U.S. Models **Over Sudden Acceleration**

DETROIT - Audi of America Inc. said Thursday that it was recalling all 5000 models with automatic transmissions, about 250,000 cars made from 1978 to 1986. The U.S. government has been investigating problems of sudden acceleration with the cars that are said to

Traffic Safety Administration began investigating Audi 5000 mod-

have caused at least five deaths.

#### Fermenta Shares Will Be Delisted On Swedish Bourse

STOCKHOLM - Fermenta AB, the troubled Swedish biotechnology group, will be delisted by the Stockholm Stock Exchange on

enzymes producer, said it had started producing insu-Monday. lin at its factory in Kalundborg, Denmark, identical in The exchange's eight-member board said Thursday that it had made the decision unanimously Ounker Oats Co. said it planned to close its pet and that a trading suspension that began Dec. 15 would continue until the delisting starts. million, or 14 cents a share after taxes, in the second

It would be only the second de-listing in the Stockholm exchange's

Trading in Fermenta shares was suspended after its auditors reported serious irregularities in 1986 forecasts and in the company's operations and has arranged for Bear Stearns & Co. to eight-month interim results

ership was elected at a special shareholders' meeting on Dec. 30.

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The state of the s

els last year after receiving nearly 400 complaints that the cars suddenly accelerated from standstill to

full power, mostly when drivers tried to shift into park. The federal agency said then that four people had been killed and at least 175 injured in accidents stemming from sudden acceleration.

Audi, a subsidiary of Volks-"This is a total recall," said a wagen of America Inc., announced spokesman at company headquar-ters in Troy, Michigan.

The U.S. National Highway

a voluntary program last July to install a shift-locking device de-signed to eliminate sudden accela voluntary program last July to install a shift-locking device deeration. Such devices force drivers to depress the car's brake pedal before shifting from park to drive

At that time, the company denied that the car, which sells for about \$20,000, had a safety-related

But Thursday, the company spokesman said that Audi 5000 owners would be notified by mail that there was a safety problem in the cars. He said the notification included an amouncement that 5000 models would be recalled for inspection and repair of an engine

The plan to change the voluntary installation of the shift-lock devices in automatic transmissions to a formal recall drew criticism from the private Center for Auto Safety. It has urged that the government order Volkswagen to repurchase all Audi 5000 models because the sudden-acceleration problem could not be repaired.

#### Jane Evans Joins Investment Firm.

**Paley-Tisch Election Called Positive** 

عملاً عن الأول ا

chairman of CBS Inc. and Laur-New York Times Service ence A. Tisch as president and SAN FRANCISCO - Jane chief executive officer, which gives Evans has joined Montgomery the interim chiefs of the broadcast-Securities, an investment firm ing company clear title to the posts here, as a general partner, the they have held for the past four firm has announced

As a General Mills Inc. exec-Their unanimous election utive for seven years, Ms. Evans Wednesday by the CBS board had been widely expected. Mr. Paley, 85, founded CBS 58 years ago. Mr. ran its Monet Jewelers division. Monet and other General Mills fashion units were spun off in Tisch, 63, is chairman of Loews 1985 under the name Crystal Corp. When they forced out Thom-Brands. Ms. Evans resigned as H. Wyman, 57, as CBS chairman from Monet last month. and chief executive in September, they and their friends held more At Montgomery, she will

work on financing leveraged buyouts and venture capital

bidding CBS stock up 62.5 cents a share to \$139.375 on the New York room for Mr. Wyman. In October Stock Exchange Thursday after a 1985, Mr. Wyman invited Mr. Tisch to join the CBS board. Mr. rise Wednesday of \$1.75 to \$138.75. John Reidy, media analyst for Drexel Burnham Lambert Inc., Tisch grew increasingly critical of how the company was managed.

been "working well in tandem," adding, "It's healthy for the com-At the time of Mr. Wyman's departure, the company was cutting costs because of sluggishness in the pany to have both the administrative skills of Laurence Tisch and national advertising market. It was the long-term broadcasting peralso emerging from a successful but expensive defense against an un-welcome takeover bid by the Atlan-Mr. Paley had been forced to retire as chairman in 1983 to make

Credit Suisse First Boston Ltd. announced Friday the appointment of Gerald Holtham as one of its three chief economists. Mr. Holtham, 42, is a visiting fellow at the Brookings Institution, a Washington research group, where he went on leave from his position as head of the economics division at the Organization for Economic Cooperation and Development in Paris. He will keep watch on international markets, as Peter Spencer, 37, does for British markets, while Giles Keating, 31, monitors long-term trends at the London-based international investment bank,

Drexel Burnham Lambert Inc., international investment banking and securities firm based in New York, has named James Furlong senior vice president in its London office in charge of the sales of U.S. equities in Europe. Mr. Furlong, 32, who is British, had been Dean Witter Reynolds International's managing director in London for international capital markets.

Commerzbank AG of Frankfurt has appointed Joachim G. Fuchs to manage its Singapore subsidiary, Commerzbank (South East Asia) Ltd. Mr. Fuchs, 40, had been regional manager for Europe of Hongkong & Shanghai Banking Corp. He succeeds Klaus M. Patig. 43, who becomes joint manager of Commerzbank's New York

#### Japan to Extend Quota on Cars. Agency Says United Press Intel

TOKYO — Facing pressure from the U.S. auto inch protectionist elements in Congress, Japan plans to extend for another year its quotas on car exports to the United States, the Kyodo news service reported Thursday.

Kyodo said the government

plans to continue its self-imposed restraints, which limited to 2.3 million units Japan's car exnorts to the United States in the current fiscal year, which ends March 31, 1987. Auto exports account for

about half of Japan's trade sur-plus with the United States, estimated to be at least \$55 billion in

Japan first agreed to limit its car exports to the United States in 1981, at 1.65 million units. That quota held for three years. was expanded to 1.85 million in fiscal 1984 and to the present 2.3 million in fiscal 1985.

**HOW DOMESTIC PRODUCERS SHARE** 

THE U.S. AUTO MARKET

GM FORD CHRYSLER AMC YW HONDA NISSAN

1982	61.1%	23.4%	12.0%	1.9%	1.6%	-%	<b>—%</b>
1983	59.7	23.1	12,4	2.8	1.3	0.7	
1984	57.7	24.9	12.4	2.4	0.9	1.7	_
1985	56.2	25.2	13.9	1.5	0.9	1.8	0.5
1986*	56.5	24.5	12.7	1.4	8.0	27	1.4
1987*	<b>56.</b> 0	23.0	12.0	1.9	0.8	4.6	1.7
*estimeted				Red	and Furne/1	be Workings	on Fost

#### CAR: Glut Means Price War

Continued from first finance page industry. "As for 1987, we look were not the only companies facing pressure.

The rising value of the yen forced Japanese car makers to boost their prices by as much as 14 percent. And those increases are beginning to hurt, according to Harvey E. Heinbach, an analyst with Merrill Lynch & Co. in

"Demand for some models has been adversely affected," he said for Japanese cars in the United in his November review of the States does not exceed supply."

for the Japanese Ministry of Trade and Industry to again impose quotas on exports to the United States." David Healy, an analyst with Drexel Burnham Lambert Inc.,

agreed. "They'll probably reimpose quotas. They might even put them below 2.3 million. "The 2.3 million limit is academic," he said. "For the first time in a long time, the demand

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09.15 NEW TECHNIQUES OF OPERATING ON THE PARIS
BOURSE. Xavier Dupont, President, Paris Stockbrokers'

10.45 FRENCH INSTITUTIONAL INVESTOR PANEL: Industry

12.45 Linch IS THERE A MEANINGFUL CHANGE IN NATIONAL ATTITUDES TOWARDS BUSINESS IN FRANCE?

Associés Banque. 14.45 FRÈNCH INSTITUTIONAL INVESTOR STRATEGY AND

SELECTIONS ON THE PARTS BOURSE.
Panel participants: AXA, Crédit Commercial de France, Crédit du Nord.

16.15 LATEST COMPANY DEVELOPMENTS.

16.45 OPPORTUNITIES IN FRENCH TECHNOLOGY.

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Group Selections for Stock Market Performance in 1987. Panel participants: Crédit Agricole, Crédit Lyonnais, Groupe Victoire, Société Générale. \*12.45 LATEST COMPANY DEVELOPMENTS

Guest speaker: David de Rothschild, Chairman, Rothschild &

Jacques Maisonrouge, General Manager of Frances Industry Ministry, former Chairman and CEO of IBM World Trade Corp.

FEBRUARY 10
09.00 THE ECONOMIC OUTLOOK FOR FRANCE.
Edouard Balladur, French Minister of Economy,
Finance and Privatization. 10.00 Coffee 10.30 FRENCH FRANC, INTEREST RATE AND BOND MARKET

PERSPECTIVES.
Panel participants: Banque Indosuez, Banque

Panel participants: Banque Indasuez, Banque
Nationale de Paris, Crédit Industriel et Commercial,
Group des Assurances Nationales.

12.00 LATEST COMPANY DEVELOPMENTS
12.30 Lunch
14.45 THE DEREGULATION OF FRENCH INDUSTRY AND ITS
IMPACT ON CORPORATE COMPETITIVENESS.
Alain Madelin, French Minister of Industry,
Postal/Telecommunications and Tourism
15.15 LATEST COMPANY DEVELOPMENTS
15.45 FOREIGN INSTITUTIONAL INVESTOR SELECTIONS ON THE
PARIS BOURSE

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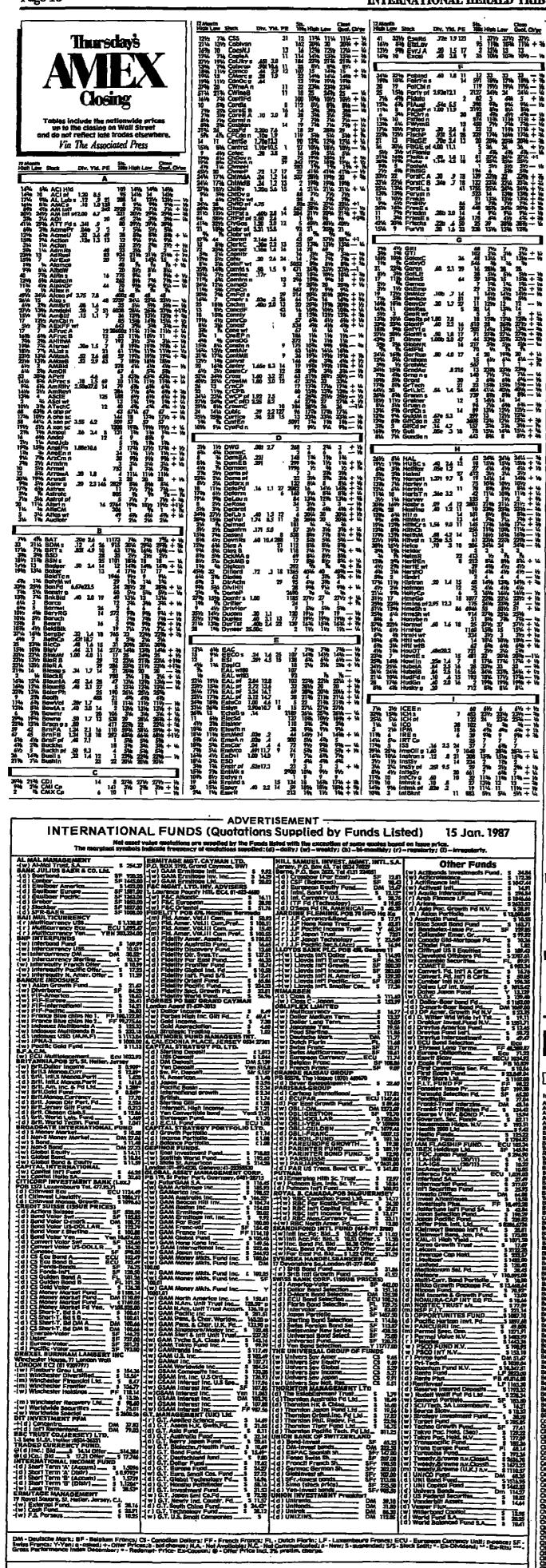
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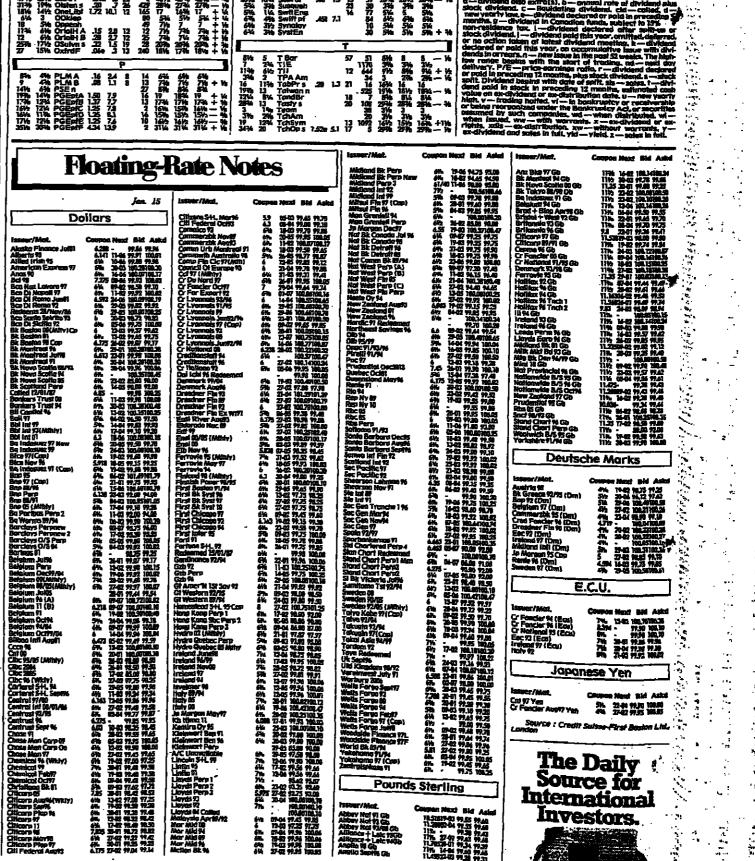
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# Dollar Up Slightly; Trading Nervous

NEW YORK - The dollar escaped further attack Thursday in scrive New York trading, closing marginally higher as nervousness grew among market participants over the possibility of Pederal Restrue Board intervention to halt its

than fall.
We did not have the dramatic one-day movement that we had in the past few days," said Peter Ellsworth, vice president and director of foreign exchange for Kidder Peabody & Co.

"The concern in the market right now, even though the Fed has not been intervening, is that there may be levels at which it will choose to enter and people are aware of that possibility very keenly."

For about 1990 and 19

In New York, the dollar rose to 1.8360 Deutsche marks from 1.8325 DN on Wednesday, to 153.15 yen from 152.60, to 6.1298 French francs from 6.1205, and to 1.5395 Swiss francs from 1.5370. The British pound, though, edged up to \$1.5070 from \$1.5045.

In Washington, a White House spokesman said there was no cause for alarm in the recent drop in value of the dollar and dismissed suggestions the volatility of the market may lead to a free fall "We don't have any particular

London Dollar Rates

concern about one at this time," Albert Brashear said Traders said the White House remarks took the dollar to its lowest levels on the day, pushing the U.S. currency down at the Europe-

M-1 Soars \$7.7 Billion To Reach \$749 Billion

NEW YORK -- The key measure of U.S. money supply known as M-1 soared another \$7.7 billion in the week that ended Jan. 5, to a seasonally adjusted \$749.3 billion, the Federal Reserve said Thursday. M-1 has risen a record \$27 billion

over three weeks. The previous week's M-1, which includes cash in circulation, checking accounts and traveler's checks, was revised to \$741.6 billion from \$741 billion. The four-week moving average of M-1 rose to \$736.1 billion from \$729 billion. statement as willingness on the part of the Reagan administration to remain on the sidelines in hopes that the dollar's decline cases the burdensome trade deficit.

Chancellor Helmut Kohl of West Germany said in Bonn that he is concerned about the fall of the dollar to a six-year low against the Deutsche mark, reflecting his nation's fear that the sharp rise in the value of the DM will stunt West German exports.

In London, the dollar closed at 1.8353 Deutsche marks, down from 1.8410 on Wednesday. During the day it fluctuated between a high of 1.8525 DM and a low of 1.8270.

It also fell to 153.40 yen from 153.45, to 6.1250 French francs from 6.1500, and to 1.5400 Swiss francs to 1.5488. The British pound rose to \$1.5050 from \$1.5000 on Wednesday. Earlier in Frankfurt, the dollar

was fixed at 1.8350 DM, down almost 3 pfermigs from Wednesday's fix of 1.8633. Tokyo markets, where trading has also been frentic, were closed

Thursday for a holiday. In other European trading, the dollar was fixed at 6,1210 French francs in Paris, down from 6.2280 on Wednesday. (UPI, Reuters)

#### Hong Kong Cuts Prime Rate to 5%, 10-Year Low

HONG KONG - Hong Kong's major banks cut their key interest rates to 5 percent on Thursday, their lowest level in 10 years, in a move to keep the local currency from over-

After an emergency meeting Hongkong & Shanghai Banking Corp. and Standard Chartered Bank announced they were cut-ting their prime lending rates, or the rates they offer their best customers, by 1.5 percentage points from 6.5 percent.

The move followed heavy de mand for the Hong Kong dollar, which is pegged at 7.8 to the U.S. dollar. After the announcement, the Hong Kone dollar fell to 7.763, compared with Wednesday's close of

Deposit rates were also cut by up to I percentage point, leaving interest on savings accounts at a measer 1.25 percent Records of the Hongkong & Shanghai Bank show the prime rate was last below 5 percent in

#### DOLLAR: Treasury, Fed at Odds Over Pace of Fall

(Continued from first finance page) Volcker to discuss economic views, and it is understood that they met this week

In Europe, Finance Minister Edouard Balladur France and Ger-hard Stoltenberg, his West German counterpart, stated flatly that the dollar was undervalued.

Their remarks reflected the intense pressure felt in Europe because of the dollar's sharp fall, which played a major role in this week's realignment of the Enropean Monetary System.

Monetary sources said concern was deep in Japan, where only a market holiday Thursday calmed trade. The currency movements increase pressure in Europe and Japan to stimulate economic growth with interest-rate cuts.

Monetary sources said a meeting of the Group of Five - the United States, Japan, Britain, West Germany and France — was unlikely before the West German general elections on Jan. 25. It is unclear, furthermore, that any agreement could be struck in an early meeting,

(Continued from Page 1)

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will enable considerable further de-

velopement for quite a long time

into the future and which will en-

able great economy of operation."

Airbus to go to the launching basis

stage as quickly as possible.
"At the same time," the spokes

man said, "the Lufthansa board

assumes that this decision will lead

to the Enropean countries having

interest in the Airbus consortium

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He added that Lufthansa expects

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West German Finance Ministry

had become at times barely cordial. Chancellor Helmut Kohl of West Germany said in an interview to be published Friday that he was

concerned about the drop in the value of the dollar against the Deutsche mark, and that West Germany was watching the dollar developments very carefully. The newspaper Bild, which re-

leased extracts from the interview ahead of publication, quoted Mr. Kohl as saying, "I am watching the latest dollar developments not without concern... The sharp fall of the dollar undoubtedly involves problems for us as one of the largest exporting countries. We are therefore watching the dollar's de-

The strongly independent Bundesbank, meanwhile, is under-stood to be incensed at the timing of the resumption of U.S. pressure for lower interest rates, only two weeks before the elections.

velopment very carefully."

The West German government also fears that lower interest rates,

The sources said that relations by stimulating domestic demand between the U.S. Treasury and the might also rekindle inflation — a political diaster in a country with vivis memories of the years before World War II

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A realistic agreement by Washington, Bonn and Tokyo on currency stability and economic stimulation may not emerge for several months, the sources said.

Several sources said Washington might not be ready to call a halt to the dollar's fall evidence grows that the U.S. trade deficit is definitely DATTOWIDE.

The deficit hit a record \$19.2 billion in November and Mr. Baker has said that he expects the Decem-Should the dollar continue to

fall, it could force up short-term interest rates in the United States. "I think it would be welcomed. Pulling up interest rates would signal that you don't want the dollar to fall, that you really mean busi-ness," said Jude Wanniski, president of the economics firm Poly-

But Mickey Levy, senior econo-

AIRBUS: Lufthansa Orders A-340, Giving Incentive for Production of Jet

#### U.S. Inventories Decline 0.2%

The Associated Press

WASHINGTON — U.S business inventories edged downward 0.2 percent in November from October, while total business sales rose by 0.3 percent, the Commerce Department reported Thursday.

The department said that the increase in total business sales, which followed a 1.4 percent decline in October, put sales at \$437.14 billion in November.

The 0.2 percent drop in inventories was led by a 1.8 percent fall in dealers' inventorie of new cars. The overall inventory decline followed a 0.6 percent rise in inventory levels in October and left stockpiles at \$590.61 billion at the end of November.

mist at Fidelity Bank of Philadel-phia, said, "The Fed is in a box. It of the weakness in the dollar and it cannot raise rates given the fragile

#### THE EUROMARKETS

#### Dollar Sector Withstands Currency Sell-Off

By Sandra Critchley

-LONDON - Dollar-denominated Eurobonds closed little changed Thursday despite continuing dollar weakness. Dealers said session was almost entirely dominated by professional traders.

Several dealers said they were a little surprised at the market's resilience in the face of the dollar's

"Considering the poor performance of the dollar, the market was vulnerable to a sell-off, but it didn't want to go," one dealer said. The dollar was down more than 2 pfeanigs at one point Thursday.

Hopes that the dollar's weakness

helped to sustain both U.S. credit currency's appreciation against the and Eurobond markets, dealers dollar.

The day's only new dollar-denominated issue was a five-year, \$250 million offering from Sweden, led by Morgan Guaranty. The issue was priced at 101 and carries a 7 percent coupon.

'Maybe it was a little bit tight, but it's doing all right," said one dealer at a bank not involved in the deal. He added, however, that he had seen very little demand for the

Dealers said the issue was quoted late in the day at a discount of 1%, well inside its total fees of 1%.

Dealers said the Deutsche mark

Deutsche Bank AG launched a 150 million DM, seven-year con-vertible for Bank Julius Baer Bank & Trust Co. The issue was priced at par with a 2 percent coupon.

The mark sector as a whole closed around ¼ to % point higher, buoyed by hopes that the mark's strength may soon force the West German authorities to cut interest rates, dealers said

The sterling sector weakened a little, in part because of the launch of a £100 million bond for the World Bank in the morning. The issue, which has a 12-year

maturity, was priced at 1004 with a 10% percent coupon. Dealers said might trigger interest rate cuts in sector of the market performed it was trading well within its fees at West Germany and Japan also strongly, reflecting the German a discount of 1%.

#### **COPIERS: Pocket Models**

(Continued from first finance page) Richard C. Norton of Dataquest Inc., a market-research company in San Jose, California. "They don't fit into existing copier markets.

They don't do the same things otherwise the same things of the same things otherwise the same things of the same things o

er copiers do."

Hammacher Schlemmer of New York and the Sharper Image Inc. of San Francisco, retailers of "adult toys," report a growing business in hand-held copiers. But sales at stationery and office-equipment outlets are much more modest, dealers

Manufacturers expect higher sales this year, partly because their product will be more familiar to consumers. But some analysts and retailers are cautious, "I think it will always be a gad-

get," said Don Rothenstein, a buy-er for the Sharper Image, "but I think it will be a much more afford-

#### Air France Plans To Buy 16 747s

Aero Engines consortium, to power the new airliners. The consortium includes Britain's Rolls-Royce, Pratt & Whitney Aircraft of the United States and Japan Aero En-Agence France-Presse PARIS - Air France or-A Lufthansa spokesman said, "Lufthansa has decided in favor of

dered 16 Boeing 747-400 air-craft on Thursday, Henri Sauvan, the company's general director, announced. Industry sources put the value of the order at about \$2 billion. The state carrier also announced that its net profit last

year dropped 20.4 percent from 1985 to 580 million francs (\$95 million). A protocol on the purchase is to be signed later this month with deliveries of the planes to be made from 1992 to 1998, Mr.

Sauvan said. come, Airbus is likely to find solid taking steps necessary to ensure fibacking among supporting govern-ments, according to industry ana-

The consortium also hopes to sources said. But with an order in develop the A-330, a short-to-me-first buyer." hand and the prospect of more to dium range, two-engine airliner.

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Several European carriers had urged Airbus to develop a longrange, narrow-body jet, and the consortium had pegged its hopes for launching the A-340 program

On Saturday, however, a Lufth-ansa source said that board members were divided on whether to buy from Airbus or opt for the MD-11 offered by McDonnell Douglas Co. The division was due to fears of major delays in production and development, as well as the financial worries, the source

In light of the order, stock analysts questioned whether the reported indecision had been a ploy to extract more favorable conditions from Airbus.

> "It looks like hard-bargaining tactics." said John Abbink, an analyst of West German equities for derrill Lynch & Co. in New York. "I'm sure they got pristinely beautiful financial agreements. That's one of the advantages of being the

order's importance, especially for Airbus, analysts agreed.

"It's extremely positive for Airbus," said Hans-Joachim Pilz, an equities analyst for Bank of Liechtenstein GmbH in Frankfurt. Now they have a launching cuson a large Lufthansa order. tomer, which gives a very positive sign to other potential customers. Without it they could have been in

> Mr. Abbink said the order was "clearly important," but probably not crucial to the program's surviv-

The order is also important to Lufthansa for strategic reasons, Mr. Abbink said.

Europe go forward, airlines will have to build a fleet designed for a more flexible carrier system," he said. "Planes of the A-340's size are very handy for that. They will have the range and capacity for all kinds

drop in profit in 1985 to DM 66.4 million and is expected to post an-

#### ATT Hickory Thursday's

NASDAQ prices as of 4 p.m. New York time. Via The Associated Press

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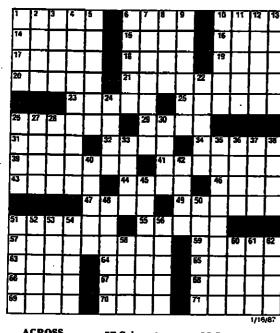
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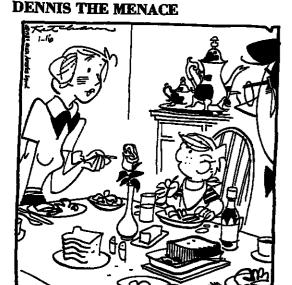
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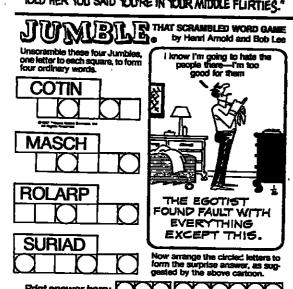
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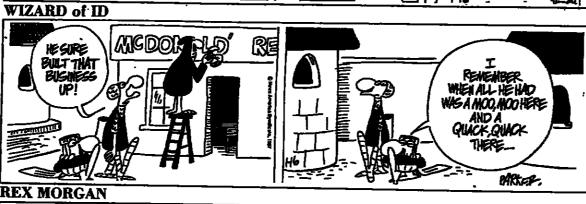
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**BOOK BRIEFS** 

THE MAGICIAN'S GIRL, by Doris Grun-bach, Macmillan, 866 Third Avenne, New York, N. Y. 10022

From the quotation from Flaubert with which it is prefaced — "Everything one invents is true, you may be sure" — it could be conjectured that there are elements of biography in Doris Grumbach's story of three women growing up in the United States in the years between 1920 and 1970.

"The Magician's Girl" is a title that might be applied to all three of the women in the story, for each is perceived as singular. Minns and Liz grow up in New York City, Maud in the tiny Hudson River village of New Baltimore.

Minna is the pretty, timorous daughter of comfortable parents, Liz the daughter of gentle Jewish Greenwich Village radicals. Mand, the third of the trio, is the most obviously monstrous, a fat and frankly ugly girl who rapidly achieves true singularity as a poet. She is not the only gifted one, for Liz finds her vocation as a photographer, and here a whisper of dis-comfort enters this apparently seamless chron-icle, for Liz likes to photograph freaks of all kinds and is clearly based on Diane Arbus. They all become roommates at Barnard and keep in touch in an episodic way, as is the custom for women in novels of this kind.

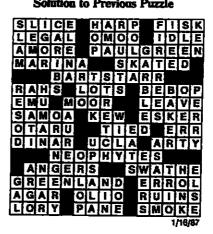
"The Magician's Girl" is blessedly free of ideology, of didactic feminism. It is also a beautifully easy read, discreet and beguiling, and attractively low-key. It is an honorable addition to the annals of women's reading and takes its place effortlessly beside many much noisier counterparts. (Anita Brookner, WP)

KRISHNAMURTI: A Biography, by Pupul Jayakar, Illustrated. 516 pages. Harper & Row, Publishers Inc., 10 East 53d Street, New York, N. Y. 10022.

Krishnamurti (1895-1986) was for generations the epitome of the unaligned spiritual teacher who founded no sect, never tried to collect disciples and successors and regarded the craving to "belong" as a weakness, if not positively an aberration.

As such, he will have a perpetual fascination, but he was also a phenomenon of his own time. Close on 100 years ago there was a feeling among occult communities, worldwide, that the second coming of the Messiah — under one name or another — was at hand.

Solution to Previous Puzzle



It would appear from Pupul Jayakar's and thoritative life of Krishnamuru that it was some time before his potential was recomi Not until the year 1908, when he turned 13. was Krishnamurti singled out not only for his extreme and unforgettable beauty but also for a distinctive aura in which unselfishess was paramount. Though he was aking, undernour, shed and (according to his teachers) not much better than moronic, Krishnamurti developed in time into a spiritual teacher of quite exceptional powers.

The value of the book lies primarily in its day-to-day and often word-by-word record of what Krishnamurti said, year after year, both in public and in private, and how he dealt with people who went to him for a straight answer on fundamental questions. When enjoined simply to "be tremendous — be awake," they were bemused. Late in life he said the idea of teacher and taught was basically wrong. "It is a matter of sharing, rather than of being taught," he went on to say. Fundamental questions had to be answered, but it was for each person to find the answer within himself. As he well knew, there would never be a "school of Krish-namuri," and nobody else would be able to do what he had done. That makes this book all the more invaluable as a firsthand record, and one drawn up by a very intelligent hand.

(John Russell, NYT)

FAITH, SEX, MYSTERY: A Mer Richard Gilman. Simon & Schoster, 1236 Are-me of the Americas, New York, N. Y. 19620. In the only weak section of this otherwi startling and original confession, Richard Gilman - drama critic and man of letters lingers at the close, trailing off, hoping for some final revelation, some denot

"And I can't finish the book," he writing because when I do, this history and incipated which I secretly hoped would settle my case once and for all, will come to an end and I'm terrified that I'll have failed to give some vital piece of evidence or, far worse, have decrived mysch entirely."

Gilman, whose previous books include "The Making of Modern Drama" and "Decidend:
The Strange Life of an Epithet," takes the three disparate subjects of his title, "Faith, See Mystery," and links them together to form." unique and highly purposeful pattern.

On the subject of faith, he recounts how he found himself, a Jew from Brooklyn, begulard into the Roman Catholic Church. On the subject of sex, he confesses: "Although I was often enough normal in my sexual desires and activities and was potent most of the time, in some of my fundamental fantasies and cravings which rose up and pressed me at intervals, I was a masochist." He continues that this tendency was not a wish to be hurt, "but of being overpowered by women larger and stronger (either physically or mentally so) than myself and then being forced to submit to their de-

Gilman's spiritual experience proved to be the first step in a highly original intellectual odyssey. Though Catholicism may have failed him, it set him on the course of his successful career as an intellectual - a career now crowned by this very memoir. (Christopher Lehonann-Haupt, NYT)

**BRIDGE** 

By Alan Truscott WHEN a normal play is doomed, one must try an

abnormal play. Tom Smith, for 17 years the secretary to the celebrated Cavendish Club in New York City, recognized this on the diagramed deal, played in his college days at

Cornell.
He landed in the obvious six-spade contract. On a good day one would make seven spades, but this was not a good day.

The opening diamond lead was won with the ace, and the ace of trumps was led. Smith was ready to announce that he would draw trumps and play hearts, surrendering a dia-mond trick if necessary. But he was stopped in his tracks by a

He was now in serious trouble. There was no escape from the loss of a trump trick, so he had to dispose of his diamond losers on dummy's hearts, and do it quickly. A 3-3 heart break would not help, for West would ruff in time to cash a

The only hope was to find West with exactly four hearts.

If he had that number, the odds were 2 to 1 that he held the jack. So Smith cashed the heart king and finessed the ten, holding his breath. When this succeeded he continued with the account of the succeeded he continued with the succeeded he continued he succeeded he continued he succeeded he continued he succeeded he suc the ace, queen and seven. As planned, all the diamond losers disappeared before West could ruff.

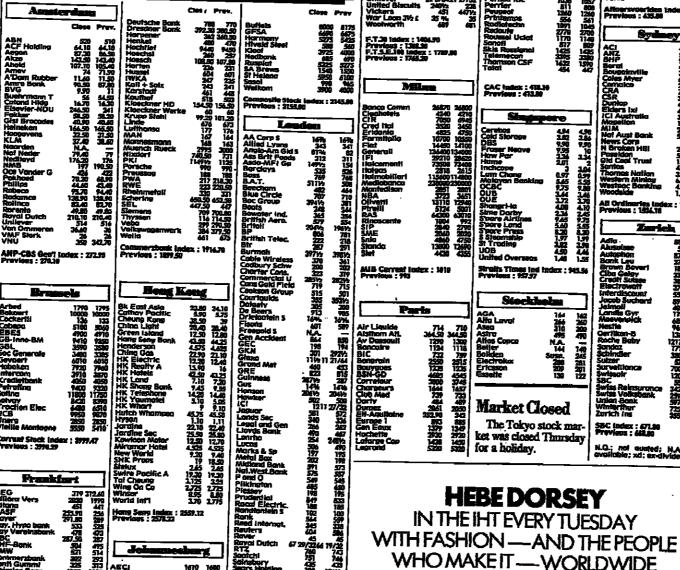
Smith recognized this play quickly because he had just read about it in a book. And he

has been waiting for 30 years to be able to repeat it:

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**World Stock Markets** Via Agence France-Presse Jan. 15



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# It's a Poor Crew of Purists That Sails Stars & Stripes So Well

By Angus Phillips Washington Past Service

FREMANTLE, Australia - The secret weapon Dennis Conner used to sweep past archival Tom Blackaller in the America's Cup semifinal trials, and to take a 2-0 lead on New Zealand in the final,

It is a little packet, tied up with red string and strapped into a niche at the pointy end of his bine 12-meter yacht, Stars & Stripes.

Inside the packet is a head of garlic. "Old Portuguese fishing tradition," explained tactician from Whidden. "It's supposed to bring good luck." The packet was strapped in before the Blackaller series and, when Stars & Stripes went to sea last week to resume training for the challenger best-of-seven final against New Zealand, it was one of the first things the crew checked. To be sure

It seems a curious talisman aboard a space-age, imputer-designed vessel built at great expense to in the top prize in a rich man's sport.

But maybe a simple clump of garlic is right.

nsider this: Stars & Stripes' skipper is the son of hairy edge of financial insolvency after spend-

ars chasing a prize of no monetary value.
The the last of the purists," said mainsail
or John Wright, 38, who has been in every 's Cup since 1974 and never has taken pay

which amateurs run the boats. Corporate sponsorship is now practically assured by plans to relax rules for advertising aboard the boats, and with that sponsorship should come money to pay the

Conner said crewmen deserve what they would be making in business for the year or two they devote to a campaign, and he expects that to be the

"Next time, it'll all be pros and they'll make a lot of money," said Wright. The 11 men who make Stars & Stripes go, by contrast, are an eclectic breed. This may be the last

time such a bunch gathers under the graying ban-ner of pure, Corinthian sport, with a garlic head fastened to the bow.

On board are 10 college degrees. One sail trimmer has a masters in fine arts. One muscular grinder is a molecular biologist. There is a psychology major, two marine engineers, an econo glish major and a meteorologist from Yale. All, in one way or another, put careers on hold

to sail for the cup, and except for the two paid nsider this: Stars & Stripes' skipper is the son of engineers, who are salaried employees responsible an Diego commercial fisherman; the crew is for maintaining the boat as well as sailing it, they le up of volunteers or near-volunteers living on make nothing or next to nothing for all their

Wright and a few others take no salary. Some sailors accept a \$10 a day stipend. Crew members get room and board, clothes and equipment and airline tickets here and home, but outside of that

It is said that sailing for the America's Cup, for all its fiscal drawbacks, is "a life-defining thing." So who are these people and what makes them do this hard thing, 10 and 12 hours a day, seven days a week?

Starting from the bow, they are:

 Scott Vogel, 28, bowman, a naval architect with a degree from the New York Maritime College who left school in 1979 to join Conner's Freedom campaign and has been with him off and

A short, wiry guy with a huge blond mustache. Vogel is one of two employees paid to keep the boat up. He is generally coated with grease or paint. He brought his wife, Dory, also a graduate of the maritime college, into the program as navigator on Conner's trial horse.

Vogel's view of the value of a 12-meter experience: "Some people work their whole lives to be able to do something like this. I'm just doing it

• John Barnitt, 25, mastman/sewerman, is 2 \$10-a-day man from Fridley, Minnesota, where he grew up sailing small boats. Barnitt is the only noncollege man on the crew. A big cheerful former football player, Barnitt

said of the sacrifice of sailing 12-meters: "Sailing in the America's Cup is exactly what I want to do. There is no sacrifice. • Jay Brown, 28, pitman, is a 1980 graduate of the University of Virginia with a bachelor's degree in English. Brown is a quiet type who said he got here by accident, having been introduced to the

18 months, he can't make up his mind where home is. It is either Vero Beach, Florida, or Annapolis, Maryland, be said.

Maryland, he said.

● Henry Childers, 26, grinder, was taking graduate courses at Harvard and working as a laboratory molecular biologist when he got the call. "I was going to say no," he said, "but I figured it was a once-in-a-lifetime chance."

Childers, a huge man with a Charles Atlas build, stands to lose more potential income than anyone. He was considering medical school when he took time off to go sailing and now has decided not to be a doctor, after all

• Jim Kavlie, 27, the other grinder, has an economics and finance degree from Ohio Wesley-an. He has been with Conner 19 months. If he weren't here, Kavlie figured, he would be working on an options excha

Adam Ostenfeld, 31, starboard jib trimmer has a masters degree in fine arts from New York University but has devoted his life since to sailing. "I'm a completely no-money guy," he said. "I didn't want it and Dennis didn't have it at that time, anyway. He told me I'd get a shot" at sailing on the boat "and I figured, fair enough, I'll fight it out with the rest of the blokes."

• Rill Treakie, 28, port jib trimmer, is the other paid project manager. Another graduate of the New York Maritime Academy, he has been with Conner since 1980. He and Vogel, he said, "get

program by friends with whom he sailed Star boats in the Olympic trials.

Brown has been traveling with Coaner so long, of the New York Merchant Marine Academy. He

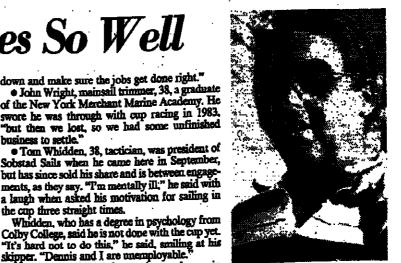
swore he was through with cup racing in 1983, "but then we lost, so we had some unfinished business to settle." • Tom Whidden, 38, tactician, was president of Sobstad Sails when he came here in September, but has since sold his share and is between engage-

a laugh when asked his motivation for sailing in the cup three straight times. Whidden, who has a degree in psychology from Colby College, said he is not done with the cup yet. "It's hard not to do this," he said, smiling at his skipper, "Dennis and I are unemployable

Peter Isler, 31, navigator, has a degree in neteorology from Yale and is director of the ling Association. He twice declined offers to sail with Conner for the cup, but finally oined after his own effort with Courageous fell apart in last February's 12-meter world champion-

 Dennis Conner, 44, skipper, majored in business at San Diego State. This is his fourth cup, third as skipper. He made history as the first American to lose the cup, in 1983, and now hopes to make it up by being the first to win it back. Unlike many skippers here, Conner has a job

outside sailing, as owner of a drapery business in San Diego. "This is my hobby," he insisted, even though sailing for the cup is his full-time preoccu-



Dennis Conner. son of a commercial fisherman; his crew lives on the edge of financial insolvency after years chasing a prize of no monetary value.

Billy Williams

on a 65 at Indian Wells.

indoor Track and Field Meet.

**SPORTS BRIEFS** 

Edwards Shoots 61 in Bob Hope Golf

Edwards matched the low score shot on the PGA Tour last season, by Rod Curl and Don Pooley, and tied Bert Yancey's course record at Indian Wells, one of four desert courses used for the first four rounds of the five-

3 Indoor World Track Marks Broken

OSAKA, Japan (UPI) — Sprinter Ben Johnson of Canada, pole vaulter Sergei Bubka and triple-jumper Oleg Protsenko, both of the Soviet Juion, set indoor world marks Thursday at the Yomiuri International

9-6, and Protsenko leaped 57-11-4 (17.67 meters) to break the mark of 57-

2 held by countryman Maris Braziks. Indoor marks are unofficial.

lohnson ran the 60-meter dash in 6.44 seconds, b

LA QUINTA, California (AP) - David Edwards shot the best score of his career, an 11-under-par 61 at Indian Wells, for a two-shot lead Wednesday after one round of the Bob Hope Classic. Andy Bean, winner of two titles last year, shot 63 at Bermuda Dunes, with Dan Forsman next

#### **Williams, Hunter Gain Baseball Hall of Fame**

By Joseph Durso NEW YORK — Billy Williams of the Chicago Cubs, who fell four votes short last year even though he hit 426 home runs in the major es, was voted into baseball's Hall of Fame on Wednesday night along with Jim (Catfish) Hunter, one of the best money pitchers of his time for the Oakland A's and the New York Yankees.

But 26 other candidates did not make it, starting with Representa-tive Jim Bunning, Republican of

Kentucky, the pitcher who won election to Congress in November but who lost on the Hall of Fame ballot for the 11th straight time. It was an election that corrected what many people thought was an injustice to Williams: He was one of the premier hitters and outfielders of his time, the 20th-ranking home-run hitter in history and a 290 career hitter during 16 seasons

> He began his career in 1959 with the Cubs and in 1961 he was voted National League rookie of the year. To get the required total of 75 percent of the votes in his sixth year on the ballot, he needed to be listed on 310 of the 412 ballots cast by baseball writers across the United

with the Cubs and two with the A's.

States. He got 354 votes. Hunter pitched 15 years and ranked as one of the colorful and accomplished stars of the championship Oakland teams early in the 1970s and of the championship Yankee teams late in the 70s. He won 20 games or more five seasons, pitched a perfect game against the Minnesota Twins in 1968, won the Cy Young Award in 1974, pitched in six All-Star Games and appeared

in six World Series in seven years. When he finally went home to his. farm in North Carolina after the 1979 season, he had 224 victories and 166 losses. He also had the distinction of having helped instigate the free-agent revolution, by

of 6.50. Bubka raised his vault mark to 19 feet 6% inches (5.96 meters), from O. Finley and the A's in 1974. He had his best season with the A's that year, winning 25 games and losing 12. He went to the Yankees the following year, won 23 and lost 14 and began the second and closing phase of his career. He started nine per Bowl one year ago, has been fired as general manager of the hicago Bears. World Series games, won five and lost three and retired with a solid The British Open's prize money will be increased by nearly \$75,000 for this year's golf tournament at Muirfield in Scotland, the Royal and Ancient Golf Club announced.

(AFP) reputation as one of the most prossional pitchers of his time.



Kookaburra III, at bottom, sailed around the last mark in the lead and defeated Australia IV by 94 seconds Thursday in the competition to select a defender of the America's Cup.

Hall of Fame ballot, and he made it a wotes was Bunning, who also won a winning one by a tight margin. He was carried on 76.2 percent of 17 seasons in the American and Roger Maris with 176, a loss of one The jury is fed up. With the skill of the ballots, a total of 315.

National leagues, mostly with the vote from last year for the man who The only other candidate who Detroit Tigers and Philadelphia broke Babe Ruth's record by hit-

#### **Kookaburra Defeats** Australia IV, After Jury **Disqualifies Both Yachts**

By Angus Phillips

Washington Past Service FREMANTLE, Australia Kookaburra III and Australia IV managed to finish a race Thursday without collision or protest, spark-ing hope that an America's Cup defender could be decided on the

water, not in a jury room. This was the replayed first race of the defender final trials, after the race Wednesday was scrubbed by a double disqualification that took almost all night for a jury to hear.

Thursday, with both sides bleary-eyed after arguing the pro-tests, which weren't resolved until nearly 5 A.M., the 10 minutes of prestart maneuvering was uneventful and no one came close to a crash. Kookaburra III pulled away on the first leg and went on to win by I minute 34 seconds.

The victory put her up, 1-0, in the best-of-nine series, which must be completed by Jan. 26, the final date for selecting a defender to race either Stars & Stripes or New Zea-

land for the cup. Anstralia IV skipper Colin Beashel and Kookaburra III mainsail trimmer Peter Gilmour, who steers during prestarts, both expressed re-lief at the you-first start, in sharp contrast to the heated battle Wednesday that resulted in the

Citing the five collisions so far between his Australia IV and the two Kookaburras in the trials, synthese heimsmen, they shouldn't be having collisions."

Kevin Parry said "we won't achieve the best defender by being Goody

Two-Shoes out there. Although a storm front swept through the course, bringing shifty winds up to 26 knots, the result was fairly clear early on, when Kooka-burra III took a slight lead up the first windward leg, gained ground on a wind shift and pulled out to a 32-second lead by the first mark. She gained time on all four upwind

legs and never was pressure "We were happy with the boat," said Beashel, "but we're going to have to lift our game" to win the

right to defend the cup.

Defender and challenger trials were to resume Friday in winds expected to continue strong. The jury that disqualified both yachts heard eight hours of testimony on four protests filed Wednes-

day, after Kookaburra III won on the water by 29 seconds. The jury found Australia IV at fault in a collision when it failed to keep clear of Kookaburra III, which clipped its stern gently in

Then the jury disqualified Kookaburra III for an incident earlier,

one of the basic rules of yachti The jury's marathon sitting was Both entered the prestart very the longest for this cup wary' after the night of testifying said Gilmour.

Given the five collisions so far radical new sail Australia IV un-

■ Germans Entering in '90

West Germany will enter the cup competition for the first time in 1990, double Olympic medalist Ulli Libor said Thursday in Fremantle, But Kookaburra syndicate chief Agence-France Press reported.

#### SCOREBOARD

## NHL Standings Colyary Sendistrons 3 (21), Maleney 2 (8), 2 8—3 Sendistrons 3 (21), Maleney 2 (8), Loraucies (15), Paddubay (24), Erthon (6); Bullard (13), Degray (5), Mallien (24), Bradley (7), Bozek (7), Shalts an goat; N.Y., Rompers Aon Lamelin, Verhant) 9-15-9—33; Colyary (on Froese, Van-Ick Division V 1. T Pts GF GA V 1. T Pts Kennedy (5). Sykes 7 (3), Dionne (17), Si ex good: Voncouver (on Melonson) 7-9-11—27: Los Angeles (on Bradeur) 8-9-17—34. Transition POOTBALL Noticed Feetball League DETROIT—Signed Russell Endaben, purier, Steve Smith, detensive bock, Clay Miller, sarrd, and Dan Snyder, offensive tockle. KANSAS CITY—Normed John Paul Young detensive coordinator, Ed Bectaman special learns coach, Brille Mathews backfield coach, and Don Lowrence detensive line coach. NLY, JETS—Extended contract of Joe Walfon, coach. gartiele 2 1 6 6—3 Artiel (5), Locar 2 (5); Chelles (7), Kordic (2), McPhee (18). Shots un post: Montreel (on Cloutler) 11-11-10-2—34; Suffoio (on Hay-CLATION—Moved its bendquarters from Ur-bano, Illinois, to Omaba, Nebrosko, HOCKEY COLLEGE

nga (17), MacLean (19), Brickley (4); CUP 1987

Militan (10). Ciccarell (33). MacLellan, Wilson (10). Ciccarell (33). MacLellan, Wilson (10). Root (2), Shets on youl: Min-main (on Wrasper) 9-10-9-25; Toronto (on

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At Malbourne
At Malbourne
Meen's Section Round
Christo Von Ressburs, Section Africa, def. Jocob Hilgask (15), Switzerland, 4-6, 4-6, 4-6, 1616), 6-4; Henri Laconie (5), France, def. Todd Nelson, U.S., 44.7-5 (8-4), 5-2 5-3; Boris Becks +7 (4-7), +1, 6-4, 6-7 (12-14), 4-2; Pai Cash (11).

Australia.def. Cloudio Pistelesi, Italy, 7-5,2-6,7-6 (7-2), 6-2; Yasmick Hook (3), Franca, def. David McPerson, Australia, 4-6, 1-6, 4-6, 1-8 and Gilbert (7), U.S., def. Brad Drewett, Australia, 7-6, 4-6, 4-7, 1-3-4, 7-6 (9-7), 1-4; Gary Muller, Spoth, Africa, def. Alark Woodfords, Australia, 7-6 (9-7), 7-5, 5-7, 6-4; Don Goldie, U.S., def. Passent Hammer, Mary Tandand, 4-7, 2-7, 2-6. Trustell Strawers, New Zealand 4-3,7-6 (7-5); 7-4 (7-5); Brast Pearce, U.S. del. Canle Visour, South Africa, 3-6, 7-6 (7-3), 4-3, 4-4, 12-19. Derrick Rustagno, U.S., def. Richard Mah dt.U.S.7-5-6-L-6-1; Jovier Franc. Argent

Soccer

WUROPEAN CHAMPIONSKIP

# U.S. College R

Duke 85, Maryland 61 Georgia 76, Vanderbli Mississippi St. 43. Missis North Corolina 75. Virgi So. Mississippi 74. Louis

Tennis

U.S., del. Strohen Wood, Australia, 67 (5-7), 4-4 AUSTRALIAN OPEN U.S. del. Mark Kratzmann, Australia, del. Morty Davis, U.S., 64, 62, 64.
Peter Doohan, Australia, del. BIR Scanlon, U.S., 63, 14, 74, 74, 74 (17); Ben Testerman, U.S., 64, Michael Scholers, Neitherlands, 74 (74), 6-1,64; Walty Maser, Australia, del. Kelly Jones. US. 67 (57). 62 66 64

Women's Singles, Second Round Wandy Turnbull (11), Australia, dol. Jenny Byrns, Australia, 2-6-4-6-3; Zina Gerrison (7). U.S., del. Haother Luckoff, U.S., 7-8, 2-6-7-6 (72), 4-2; Jonine Thomoson, Australia, del. Rosolyn Pairhoph (16), South Africa, 2-6-6-8-6-1 (Halane Subson (14). Franchastantistic del Halane 

evel. Jopan. W. Germany, def. Suson Rimes. U.S. 7-5,6-3; Audreo Helflove, Cauchaslavaido. def. Withrud Prubst. W. Germony, 5-7, 6-8, 5-4,6-4,5-4,6-4,7-17 MocGraptr. U.S. 7-5, 4-6, 4-9; Timo Mechikaki. U.S. def. Cartatina Singer, W. Germony, 6-1,6-1.

#### **Basketball**

Barkley 19-11 3-4 24, Rutand 7-8 5-6 19; Wil-klas 18-26-6-27, Rivers 7-15 3-4 18, McGee 6-11 4-4 18, Rebounds; Atlanta 42 (Willia 13); Philichio 44 (Barkley 20), Assists: Atl Washington 24 27 27 26—118 M. Malone 5-12 11-11 21, J. Malone 5-15 1-1 17; Washidge 7-14 7-8 21, B. Williams 5-8 5-6 15.

Continy 11-15 4-4 24. Green 9-14 4-8 22; Dougherty 8-16 7-12 29, Williams 6-19 2-4 14. Referencia: Cleveland 30 (Dougherty 16); De-roll 41 (Green 15), Assistat; Cleveland 16 (Wil-liams, Harper 5); Detroit 25 (Thomas 12).

39 22 34 29—165 LA. Capper: 22 37 35 20-123 Coop-134-642, Woodson 7-146-52); Ernith 15-25 8-7 39, Evons 5-9 6-4 18, Reheumits: Denver 44 (Rosmuspen 19: Los Anseles 39 (Cope. Seniorah 10); Austria: Danver 19 (Laver 5); Los Angeles 22 (Vofenifine 5). San Aditalo iecifie 29 33 39 39—139 Ellis 11-137-722,McDaniel 8-15 4-428; Berry

9-21 6-9 24. Robertson 6-13 5-6 17. Rel Son Antonio 35 (Berry 13); Seottie 61 15). Assists: Son Antonio 22 (Robert Seottie 33 (McAlijan 11),

This was his third year on the got more than 50 percent of the Phillies. But he fell 21 votes short. ting 61 home runs in one season.



Yannick Noah of France was stretched at one point, but defeated Australian junior David MacPherson, 4-6, 6-1, 6-4, 6-3.

## Becker Makes Short Work of Long Match

MELBOURNE - It took him two days, but two-time Wimbledon champion Boris Becker finally overcame Brod Dyke of Australia on Thursday to advance to the

(12-14), 6-2 victory in a match that was suspended by darkness Wednesday after Dyke won the spillover crowd of 11,300 when he walked onto center court for his first appearance of the tournament. fourth-set tie breaker. However, Dyke was no match

for the hard-serving West German when play was resumed.

Becker, 19, earned a meeting with his close friend and doubles partner, Słobodan Zivojinovic of Yugoslavia, who was a surprise

semifinalist in the Australian Open in December 1985. Third-seeded Yannick Noah and No. 5 Henri Leconte, both of France, also won Thursday, as the tournament produced few surprises.

Noah, who said that this year be was taking grass court tournaments seriously for the first time, breezed past Australian junior David Mac-Pherson, 4-6, 6-1, 6-4, 6-3, while Leconte ousted Todd Nelson of the United States, 4-6, 7-6 (8-6), 6-2, 6-3. Seventh-seeded Brad Gilbert of

the United States and 11th-seeded

Pat Cash of Australia also won.

Gilbert was impressive in beating beaten in the second round by Mi-Brad Drewett of Australia, 7-5, 6-3, chiel Schapers of the Netherlands. 6-2, while Cash had some uncomfortable moments before defeating back of my mind," said Becker, seen as the main threat to top-seeded inexperienced Claudio Pistolesi of Italy, 7-5, 2-6, 7-6 (7-2), 6-2.

Becker's victory over Dyke,

ranked 64th in the world, helped

Ivan Lendl of Czechoslovakia. "That was such a disappointment and I didn't want it to happen again," Becker said. "He [Dyke] had to beat me. I wasn't going to lose it."

"Obviously I had last year in the

Becker said he was not looking forward to playing Zivojinovic. ranked 64th in the world, beloed him exorcise the memory of the last friend," he said. "It is much better Australian Open, in which he was facing a player you don't like."

#### Center Court Grass: Cutting Remarks

MELBOURNE — The center court at Kooyong, being used for an lian qualifier Stephen Wood, 6-7 Australian Open for the last time, has been criticized by a number of top (5-7), 4-6, 6-3, 6-2, 6-4. The men's top seed, Ivan Lendl of Czechoslovakia, said Wednesday the grass surface was "extremely difficult." He was backed up Thursday by the top Australian players, Pat Cash and Wendy Turnbull.

Turnbull described playing on the surface as "like having little ball bearings underneath your feet," and dangerous.
"It is really, really terrible," she said. "The center court shouldn't even be played on as far as I'm concerned. The whole court is cracked and

there are big holes on the baseline." Cash said the court "has had too much play on it. It's very difficult to return serves and very tricky." Next year, the Australian Open will be played on a synthetic surface at the new National Tennis Center in downtown Melbourne. That will leave

Wimbledon as the only Grand Slam event played on grass.

in his only two previous trips to the open, said he would be playing at Wimbledon, too, this year. "I'm a better player now than when I last played here a few years

ago, but I need a few more matches like that before I feel comfortable on grass," he said. I've never tried seriously to do

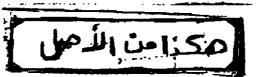
well on grass and I'd like to give it a good shot." Noah next faces Bud Schultz of the United States, a 4-6, 6-1, 6-7 (I-

7), 6-2, 6-3 winner over compatriot Scott Davis, in the third round. Leconte, a flambovant player who is a great favorite with the Australian crowds, meets American Davis Cupper Paul Annacone, who battled his way past Austra-

The way I was playing in the last two sets has to make me confident," Leconte said.

In the second round of the women's singles, Janine Thompson of Australia upset 16th-seeded Rosalyn Fairbank of South Africa, 3-6, 6-4, 8-6. Fairbank was the only wom-

en's seed eliminated Thursday. Fourth-seeded Helena Sukova of Czechoslovakia had to stave off two set points in the second set before defeating Chinese-born Hu-Na of the United States, 6-4, 7-6 (8-6).



By Russell Baker N EW YORK — Way back in the Stone Age children who wanted to be athletic heroes ate the Breakfast of Champions, Now they

Soon they will take something even scarier for building muscle, hustle and gristle: extract of growth

On "The MacNell/Lehrer Newshour" recently, some people who seemed to know what they were talking about said the stuff was already around. A doctor said he had been approached by a man who had some and wanted advice

My advice would be, "Very cautionsly," since it might well turn a

footer weighing 400 pounds.

It's doubtful that this stuff will be legalized for the purpose of swelling up athletes, but marijuana isn't legal either, just universally available. Kids will find it. So will dads. There is a certain

kind of dad who will disinherit any son who would rather be a rickety 200-pounder standing only 6 feet 4 than get artificially enlarged to such vastness that he can set a record by throwing William (Refrigerator) Perry over the goal posts. Not that there won't be plenty of youngsters eager for chemically in-duced enlargement whether dad

approves or not. Adolescence is the time of fools. At age 13 or thereabouts. I would have been delighted to guzzle gallons of football-hero elixir if there'd been any. There wasn't. It was the Stone

Age. The only thing available was the Breakfast of Champions, which I ate, though with skepticism. I couldn't belp wondering why, since the Breakfast of Champions was available to millions of people in stores all over the land, the country wasn't swarming with champions.

Despite doubts about its efficacy, I ate it whenever my mother could be persuaded to relent on the oatmeal. I also drank plenty of milk (the health police hadn't yet put milk on the public-enemy list); slept by an open window in all making the floors buckle. Dreams

All this I confess to illustrate how hunger for athletic glory could

youth even in that primitive age. By age 18, after years of eating the Breakfast of Champions, I stood 6 feet 2 inches tall and weighed 139 pounds. Championhood was not to

"Anabolic steroids" were then words that could only have turned up in a Buck Rogers radio adventure. ("In last night's installment, we left Buck and the beautiful Wilma Decring trapped by Killer Kane in an out-of-gas rocket ship adrift in the dreaded anabolic steroids, a desolate belt of fiery rocks lying between Juniter and — ")

Now, safely past youth's mad-ness, I am thankful there were no chemical enlargers available when the beautiful Wilma Deering was flying the space beat with Buck. If there had been, considering the way age adds doughy tonnage to the once-lissome figure of youth, I might now weigh 350 pounds.

It's painful to think of the insolences to which this condition would subject me. Imagine the jeers of unathletic sons:

'Hey, old-timer, sorry we can't fit into the parlor while you're in there, but we'll stand out here in the hail and say gee whiz if you'll tell us again about the time you weighed only 210 pounds and made third-string running guard on the all-high-school football team."

With the powerful growth hormone coming onto the scene, it's anybody's guess what the social ef-fects will be. We are not talking about a few gracefully muscled sev en-footers, such as we now have playing professional basketball, but about hordes of 400-pound giants, people who have had them-selves artificially enlarged in hopes of cleaning up financially in athletic careers, only to discover that, as always in the sports industry, the supply of athletes grossly exceeds

Then we shall be left with all these unemployable enlarged athletes too big to fit most jobs and too heavy to enter the house without seasons, happily ignorant of air of sporting glory can be terribly pollutants, and ate a lot of raw tempting. Think twice, dads and carrots, a diet said to improve vilads. When the shouting dies life goes on, usually for 40 or 50 more

# The Layered Art of David Salle

By Paul Taylor DAVID SALLE'S loft in the TriBeCa area of Manhattan is divided into two: his work studio is downstairs; his living quarters, upstairs. His studio, where he spends most of his time, is sparse and industrial-looking, hereas one floor above, everything is bright and jazzy. His tings are usually also in two distinct parts — left and right, top and bottom and, recently, outside and inside, with one of the panels set inside another. Salle's name is pronounced with two syllables, as in Sally. And when he talks, he can't belp faulting his own argument; he says he always sees both

He describes his upstairs loft equivocally. Renovated by the young architect Christian Hubert. it is elegant, with a touch of the 1950s about it. "You could say that it's a low-ceilinged lightless room that feels rather claustrophobic. You could say it's a space with some architectural distinction and is quite sculptural. You could say that it's just another downtown loft space wanting to be a civilized house."

An impoverished young artist when he arrived in New York 11 years ago, Salle's paintings now letch as much as \$85,000. He does about 20 a year and they are sold by two of the city's best-known art dealers, Mary Boone and Leo

The work of the 34-year-old artist is included in the collections of London's Tate Gallery, the Centre Pompidou in Paris, the Museum of Contemporary Art in Los Augeles and New York's Whitney Museum of American Art and the Museum of Modern Art. A survey of Salle's paintings from 1979 to 1986 will open Saturday at the Whitney and contin-ne through March 29.

For the last two years, half of Salle's efforts have been spent designing sets and costumes for his friend, the choreographer Karole Armitage. His designs — bearing the disjunctive stamp of his paintings — have appeared in Armi-tage's "The Mollino Room" for the American Ballet Theatre, and in a dance work they created, "The Hizabethan Phrasing of the



David Salle in his "sculptural" studio: "You could say" several things about it.

performed at the Brooklyn Academy of Music later this year. Salle's paintings are notorious-

complex and erotically rged. In many works, a figure and an interior, or a portrait and a landscape, are enigmatically lay-ered atop one another. He "quotes" liberally from existing agery, from Brassar's photographic nudes to spunky dancing crocodiles to Géricault's paintings of human cadavers, and incorporates objects, such as coffee les with their tops punched out. Salle's imagery is variously brooding and lighthearted; the colors, brid and melancholy dirty yellows, envious greens and

brothel reds. For many, Salle's off-beat combinations of painting and sculpture, drawing and photography laced with humor and irony — hit the mark. "He has taught me a new way of looking at a picture," says the architect Philip Johnson. "I like the violent contrasts and the ways the continuity is broken. though what they signify I don't know."

Salle's interest in art began when he was growing up in Wichita, Kansas, and at age 18 he headed for the newly founded California Institute of the Arts in Valencia, near Los Angeles. There, he shared a studio with the nainter Eric Fischl, and one of his teachers was the artist John Baldessari, who recalls the "incredible batch of students at that time." He says: "David was certainly one of the best. He had an inquiring personality and omnivorous appetite for information

When Salle ventured into New York in 1975, during the city's financial crisis, he was 22. By the following year, he was forced to declare himself bankrupt. And in 1979 he married, only to separate shortly thereafter.

During those first years in New York, he was just one more artist in a crowd of smart young artists, many from California. They colonized TriBeCa because SoHo was already filled to brimming with ecultural, Minimalist and conceptual artists.

In 1980, he and Schnabel arranged to exchange paintings. Salle gave Schnabel a typical dip-A hallmark of New York's New

same painting that Salle had given him, with the panels reversed, and a door portrait of Salle himself superimposed on the left. Later, the painting retitled "Jump," was sold jointly for \$16,000 (midway the two artists' work).

Wave was the generous "quoting"

from past styles, and this distin-

guished all the arts. Two paste-up

jobs in the art departments of

magazines — first in Wichita and

later in New York — were a curi-

ously appropriate training for

Salle, and many of his graphic

plays down the work experience:

I never tried to get good at it."
Salle held a sell-out exhibition

in the loft of two private art deal-

ers on West Broadway in 1979.

The show's success freed him

paste-up artist, he was, at various

times, a teacher at the Hartford

Art School in Connecticut, a res-

taurant cook (with Julian Schna-

bel, his friend and fellow artist)

and a reviewer of exhibitions.

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I was a very bad layout artist and

Salle paints with the door shut on his two assistants every day till at least 9 P.M., walks down the street to dine and then reads till early morning (currently, he is reading Edmund Wilson's diaries, The Fifties").

tych titled "Daemonization." Then one day Schnabel phoned Salle, asking him over. He sat

Salle down in one of two chairs

facing a white sheet; he was going to unveil the painting he had

Although the two artists had

always approached painting with the belief that nothing was neces-

sarily out of bounds, Schnabel

was nervous, Salle recalls, and on

drawing aside the sheet said. "Twe

done something that will join us

together in art history!" It was the

made in exchange.

"Everyone changes when they become successful," says the art-ist Ross Bleckner. "David's become more insular. He always exhibited a certain edge that came from his fear that people didn't like his work. When you become successful, you lose that fear."
But his paintings are becoming
more ambitious. If his choice of imagery is any measure, he is thinking more of the greats in art female nudes were "appropriated" from a pornographic magazine called Stag, for which he worked in 1976 and 1977. Salle history — about the old and modern masters - and less about the cheap, about pomography. Yet he retains the ability to pinck hidden gems from the neglected mineshafts of culture, especially of the

"When people refer to the '50s aspect in my work," Salle reflects, "perhaps they're thinking in terms of the mass-produced asfrom debt (although he was not legally solvent until 1983) and it allowed him to quit his part-time ang tables. When I think about the '50s, I think of Balanchine's jobs. Other than working as a abstract ballets, of great abstract paintings, of humanely innova-tive architecture, of improvisa-tional comedy, and of 'Lolita.'"

> Paul Taylor, is the publisher and founding editor of Art & Text magazine. This is excerpted from his article in The New York Times

#### **PEOPLE**

Mr. Blackwell Chooses His Frumps of the Year

Mr. Blackwell, the fashion industry gadfly, spared neither the classy (Meryl Streep) nor the flashy (Cher) in his latest list of worstdressed women. Blackwell complained that Streep looks like a gypsy abandoned by a caravan' and called Cher the Popular Mcchanics playmate of the month because "someone must have thrown a monkey wrench into her fashion taste." He also singled out the "Wheel of Fortune" girl Vanna
White (booby prize of the year),
Bea Arthur ("leftovers from a marked-down garage sale"), the Duchess of York ("queen of last year's English county fair") and Barbra Stressand ("a shoddy second-hand Rose looking for a tour guide in Brooklyn"). More chast tisement was aimed at Kathieer Turner, Whoopi Goldberg and Jean Kasem, wife of the disc jockey Ca sey Kasem, while Tyne Daly an Sharon Gless of "Cagney ar Lacy" were a double entry as "fas. ion frumps of the year."

Saudi Arabia has asked French government to move ble car system in the alpine of Megève because it gives bird's eye view into chale by the Sandi royal family. ... ter became a diplomatic ques when local officials balked spending two million francs (ab. \$320,000) to move a pylon that the Sandis complained spoiled their alpine view. The Saudi government took the matter directly to Prime Minister Jacques Chirac who sent experts to have a look.

John Frankenheimer annov that he will direct a film . based on Ernest He "Across the River and In Trees." Shooting on the fig. scheduled to begin in Ven February.

West Germany's governsponsored Inter Nationes or tion says it has awarded. cultural prize to Feng Zhi, titranslations into Chinese of German writers and think Goethe, Heine and Nietzsche, will receive the prize of 10,0. Deutsche marks (about \$5,300) at a June ceremony in Bonn.

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